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U.S. Trade Deficit Hits \$17.6 Billion, A Monthly Record

WASHINGTON - The U.S. trade deficit widened to a record \$17.6 billion in October, a massive 25 percent increase from \$14.08 billion in September, as imports of manufactured goods outpaced a small gain in exports, the Commerce Department said Thursday.

The October imbalance topped the old record of \$16.5 billion set in July, and brought the deficit to an annual rate of \$175 billion for the first 10 months of the year, far surpassing last year's record of \$156.2 billion. The deficit, much worse than the \$14 billion to \$16 billion shortfall expected by edgy financial markets, immediately undercut the dollar on currency markets and sent U.S. stock prices sharply lower.

Analysts said the deficit figure is

also likely to intensify pressures by the U.S. Congress for legislation to protect U.S. industries from the

In news that offers some hope for improvement in November's figures, Japan on Thursday said that its merchandise trade surplus narrowed sharply last month, including its surplus with the United.

But that announcement did little

"Imports of manufactured goods

James Cochrane, of Texas Com-

The \$4.3 billion, or 12.3 percent

The surge in imports reflected

higher shipments of passenger cars,

The deficit on manufactured

increase, in total imports to a re-

to ease the consternation among

U.S. analysts to the record deficit

rush of imports.

States. (Page 11.)

Stocks, Dollar Retreat on October Data

NEW YORK - Wall Street stock prices fell sharply Thursday in volatile trading and the dollar slumped to new lows after the report of a record monthly \$17.6 billion U.S. trade deficit.

figure. "How do I react? It's shocking, incredible," said Jay Goldinger, a financial analyst with Cantor, Fitzgerald & Co. Inc. in The dollar's plunge to postwar Beverly Hills, California. lows against the Deutsche mark and yen in New York came after the U.S. currency showed some reare up dramanically," he added. silience in Europe, amid central "We're talking about some major bank intervention to brake its slide. problems here and we've got to see

The trade figures pushed the some leadership out of Washington Dow Jones industrial average of or else the dollar will go into a freemajor U.S. stocks down 49 points in the first 20 minutes to 1,853. Bargain-hunting by investors in afmerce Baneshares Inc. in Houston, ternoon trading pushed it into the said, "The \$17.6 billion deficit is a plus column, but higher U.S. inter-large, scary number. Americans est rates and the weaker dollar then bought more in manufactured erased the entire gain, and the Dow goods than anyone realized." closed 47.08 points below Wednes- The \$4.3 billion, or 12.3 per day's finish, at 1,844,44.

cord \$39.4 billion more than offset "Blue chips recovered nicely but an \$800 million rise in exports to the dollar dragged us back down, \$21.8 billion, a 3.7 percent increase, said Ralph Acampora of Kidder, the department said. Peabody & Co., the U.S. investment bank.

The ability of the Dow to reoil and other manufactured goods bound for at least part of the sesand agricultural products. sion, after three straight gains this week, contrasted sharply with stock goods alone jumped to \$15.5 billion exchanges in Europe, where share prices fell in reaction to the mackpectedly large trade deficit.

The huge size of the U.S. trade shortfall raised fears of a repetition of the stock market crash that foltrade figures in October.

But in contrast to the wild selling Japan increased about \$550 milon Oct. 19, when the Dow average lion, or 34 percent, to \$2.17 billion. Dlunged by 508 points in one day, Canadian car imports were up \$200

See MARKETS, Page 10

Kiosk

Rights Worker

Slain in Salvador

SAN SALVADOR (UPI) -

Two gunmen ambushed and killed a leader of the govern-

trading volume was moderate million, while auto imports from See TRADE, Page 15 Worry Rises Over Vote in

By Clyde Haberman

South Korea

ment's Human Rights Commis-New York Times Service sion in the second assassination SEOUL - Serious concern has of a rights worker in as many been raised here that the South months, the police said Thurs-Korean military might step in to cancel next week's presidential René Joaquin Cárdenas Varelection, or to nullify its results if gas, the commission's eastern the opposition wins. region delegate, was attacked by two gunthen who shot him at

The concern is based on reports that elements in the army, notably least five times as he entered his those responsible for domestic surhome in San Miguel, 80 miles veillance, have discussed possible It is also rooted in the perception

(130 kilometers) east of the capital, the police said. No one claimed responsibility for the of some political analysts that the slaying.
The killing came as tensions ruling party candidate, Roh Tae Woo, is doing less well than his strategists had hoped. Should he rose in El Salvador, most con-spicuously between the Chrislose, several experts said, some setian Democratic government nior army officers are likely to lear possible reprisals from a government led by either of his major opponents. Kim Young Sam and Kim Dae Jung.

"There are people in this government arising party who feel they and rightist groups.

ment and ruling party who feel they cannot lose the election," a specialist in South Korean military affairs said. Army intervention, either before or after the election, "is being

discussed," he said.
"Lots of these people do not have moral compunctions about doing something like this," he said. 'It's a practical consideration -

can they get away with it?"
He cautioned that he was aware only that discussions were under way and did not know if any decision had been made. There have been no indications of unusual movements by the South Korean armed forces or, for that matter,

evidence of action of any kind.
Rumors of possible army intervention in South Korean political life are not uncommon, and they usually amount to nothing. But with election day only a week away, tensions are running high. "This is a high-stakes game," a longtime foreign resident of Seoul said. "It is

the biggest period of uncertainty that I can remember."

The government of President Chun Doo Hwan, which came to power through a coup by army generals in 1980, has stated several times in recent months that the

military would stay out of politics. "The decision might be to do

See KOREA, Page 2



President Ronald Reagan gesturing to Mikhail S. Gorbagetting out of his limousine on the way to the White House chev as the Soviet leader arrived at the White House for to shake hands with bystanders, and Mr. Reagan greeted their meeting Thursday. Mr. Gorbachev arrived late, after him with a joke: "I thought you'd gone home." Page 3.

2 Leaders Say Good-bye, Call **New Summit in** Moscow in '88

WASHINGTON - Mikhail S. Gorbachev said Thursday that his summit meeting with President Ronald Reagan had marked the beginning of a "new and important" stage in Soviet-American relations despite some "very serious" difficulties on both sides.

"We can sincerely congratulate each other on having taken a first step on the path toward a nuclear free world, he said at a news conference at the Soviet Embassy before leaving Washington at the end of his three-day visit.

Mr. Gorbachev said he and Mr. Reagan had continued work and achieved progress on the question of reducing strategic nuclear weapons up to the last moment, even while the motorcade was forming outside to take him from the White House.

The Soviet and American leaders formally ended their meeting in the rain on the White House lawn, with declarations of goodwill and of determination to continue their dialogue. Neither gave any hints of new breakthroughs, beyond the signing of a treaty to eliminate medium- and shorter-range missiles.

Although neither the president nor Mr. Gorbachev mentioned the possibility of another summit meeting at their farewell ceremony, Mr. Gorbachev said at his news conference in the Soviet Embassy that such a visit would take place in the first half of next year. Marlin Fitzwater, the

White House spokesman, also announced that such a meeting was planned.

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Seemingly eager to counter re-ports the summit had failed to make any significant breakthroughs beyond the signing of the INF treaty, Mr. Fitzwater said the president was in no way disap-pointed with the outcome of the

meeting. The president knew that as with any huge ship the turns are slow," Mr. Fitzwater said, "but the telltale ripples of change did occur." He added that there had been "intense debate" on such topics as

tral America and the Gulf. The president was expected to announce a new Soviet-U.S. space effort when he addressed the na-

human rights, Afghanistan, Cen-

tion Thursday night.
Mr. Gorbachev said at his news conference that the summit meet-

ing was "a major event in world politics. di even ia

ginning a new phase and an important phase from the standpoint of Soviet-American bilateral relations and from the standpoint of the world situation." he said.

Mr. Gorbachev said that the final statement the two sides were preparing would give an indication of the degree of mutual understanding that had been achieved, but that it was also "confirmation of the fact that serious discord still remains.

The Soviet leader stated that he and Mr. Reagan had forcefully reaffirmed "that nuclear war should never be fought and cannot be won; that we are determined to prevent any war between our countries, nuclear or conventional, and that we shall not seek to achieve military superiority."

He said this was something that both sides regard this "as an undertaking of unlimited duration by two great nations before the entire world community."

Despite the serious differences between the two sides, the Soviet leader added: "We do not regard them as being insurmountable. On the contrary, they urge us on toward greater dialogue."

Both sides, he said, realized that

they are emerging from a period of "long, drawn-out confrontation." Referring to criticism that the

See SUMMIT, Page 2

More on Summit

World reaction to the INF treaty: general approval, with Page 5. some dissent. ■ Two iron-willed wives hold a prickly tour. Page 5.

The meaning of glasnost is clouded by a Soviet crackdown on dissent

Excerpts From the Farewell Remarks

Reagan: "This summit has been a clear success'

I am pleased to report that upon completion of our business this summit has been a

I believe the general secretary and I can walk away from our meetings with a sense of accomplishment. This summit has lit the sky with hope for all people of good

As we leave, it is up to both sides to ensure the luster does not wear off and to work for building such a relationship has follow through on arms commitments in been strengthened.

improving the relations between our countries and peoples.

I am pleased that some progress has been made on strategic arms reductions in the last three days.

We need a realistic understanding of each other's intentions and objectives, a process for dealing with differences in a practical and straightforward manner. And we need patience, creativity, and persistence in achieving what we set out to do. As as result of this summit, the frameGorbachev: Much work remains to be done

We note with satisfaction that the visit to Washington has on the whole justified our

A good deal has been accomplished. I would like to emphasise, in particular, an imprecedented step in the history of the nuclear age: the signing of the treaty under which the two militarily and strategically greatest powers have assumed an obliga-tion to actually destroy a portion of their

nuclear weapons, thus, we hope, setting in motion the process of nuclear disarma-We had a businesslike and frank discus-

sion of the cardinal problems of Soviet-American relations and important aspects of the current world situation. In our talks with President Reagan some

headway has been made on the central part of that issue - achieving a substantial reduction in strategic nuclear arms.

Much work remains to be done and we must get down to it without delay.

in October from \$11.85 billion the For Bush previous month. Imports climbed \$3.3 billion to \$29.9 billion; while exports fell to \$14.4 billion from \$14.8 billion in September. Summit Is a Automobile imports in particu-lar contributed to the increase in lar contributed to the increase in the October deficit. Imports from Japan increased about \$550 mil-By David Hoffman

Washington Past Service
WASHINGTON — Vice President George Bush all but recruited Mikhail S. Gorbachev for his presidential campaign Thursday, sharing caviar and sour cream with the Soviet leader at breakfast at the Soviet Embassy and later accompanying Mr. Gorbachev in a brief campaign-style appearance on a Washington street corner. Mr. Bush, considered the front-

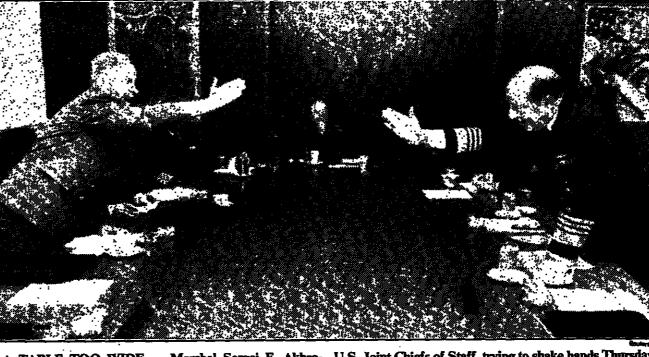
runner for the Republican presidential nomination, met with Mr. Gorbachev for 23 minutes in the embassy's ornate Red Room under a picture of old Moscow in winter: Then they went to breakfast with several guests of Mr. Bush from Iowa, New Hampshire and Texas. The day was a political high

point for the vice president, who is the only Republican presidential contender to get an extended audience with Mr. Gorbachev, and the arms treaty. Aides made sure his role in the Gorbachev visit was

highlighted.

Mr. Bush is appearing every morning on television. He is doing interviews by satellite with local television stations in Iowa and New Hampshire, the two states with the earliest tests in the presidential campaign next year. He engaged a camera crew to record his meeting with Mr. Gorbachev for campaign advertisements. And he planned to fly to lowa immediately after the summit meeting for a speech on the

A participant in the breakfast said Mr. Bush had talked to Mr. Gorbachev in their private meeting See BUSH, Page 2



forces, and Admiral William J. Crowe Jr., chairman of the Soviet entourage for the Reagan-Gorbachev summit talks.

A TABLE TOO WIDE - Marshal Sergei F. Akhro- U.S. Joint Chiefs of Staff, trying to shake hands Thursday meyev, left, chief of the general staff of the Soviet armed at the Pentagon. Marshal Akhromeyev was part of the

ence with Mr. Gorbachev, and the only one to have given his unqualified support to the U.S.-Soviet In a New Potemkin Village, 200 Missiles

By Robert C. Toth Los Angeles Times Service

WASHINGTON - Amid signs that the Kremlin once had "Potem-kin village" nuclear missiles, Soviet officials have told the United States that about 200 of their medium-range missiles, described earlier as operational weapons, are really just training missiles, many of them filled with concrete.

The account of the "training mis-siles" was offered by the Soviet Union to explain a discrepancy between its initial count of 1,950 missuspected that many of the so-siles and the 1,752 total contained called dummy missiles had been in the new U.S.-Soviet treaty, a built to deceive U.S. spy satellites.

Grigori A. Potemkin, an 18th-cen- as evidence that the bogus weapons tury Russian field marshal who built beautiful sham villages in the Crimea to impress the Russian Soviet deception, including dig-

ging impact craters for missiles in a way to suggest greater accuracy than was achieved, has been widely suggested by U.S. conservatives in

The senior U.S. official said he

can intelligence estimates. As a potential source of contro-

The information could be ammunition with which critics can attack the treaty during the Senate

senior U.S. official said Wednesday.

He cited the large number of the could cast doubt on the negotiations and the fact that most of tions toward a long-range missile day.

dummies and the fact that most of them were replicas of old missiles pact now under way. not the only surprise in the Soviet were deployed to mislead Ameri-

> versy, the discrepancy was the first cloud in the otherwise clear skies of the Reagan-Gorbachev summit meeting. It followed growing criti-cism of the White House for keep-ing secret the treaty annex in which the missile details are contained.

ratification process, and it also

The 200 "training missiles" were

statistics that came with the final treaty. Equally striking was the large number of nondeployed, or stored, Soviet missiles, which the U.S. official acknowledged was "on the high side" of U.S. intelligence The Reagan administration and

intelligence officials have accepted the Soviet explanation for the discrepancy in totals, the official said, noting that U.S. inspectors would

See COUNT, Page 5

The Russian PR Blitz: Mr. Gorbachev Goes to Washington

By David Hoffman

Washington Post Service
WASHINGTON - As it was distributed through the West Wing, the White House News

Summary told the story of just one morning in the life of Mikhail S. Gorbachev, Soviet pitchman. The summary was dominated by news of the Soviet leader in motion: Mr. Gorbachev predicts treaty ratification; Mr. Gorbachev fields criticism from mem-

from Afghanistan. The list was an apt summation

ing the summit meeting with President Ronald Reagan.
In the view of Mr. Reagan's top

advisers, Mr. Gorbachev had played a shrewd and sophisticated game, selling himself as a new and different Soviet leader to the American public while coming

across as doctrinaire in private. "It reminds me of Walter Mondale's line, 'Where's the beef?' " a Reagan administration official said after meetings on Wednesday bers of Congress; Mr. Gorbachev lectures lawmakers on Soviet immigration policies; Mr. Gorbachev promises Soviet withdrawal chev promises Soviet withdrawal chevilians from Mr. Gorbachev that they might

"He's a very modern man," said of a public relations performance the official, who has seen the Soviby the Soviet leader that has been et leader at close range. "He may the talk of the White House dur- get out of town before it all

lic salesmanship, including tele-vised appearances at the Soviet Embassy, has been more intense

than the White House anticipated. "I was a little surprised by the showmanship factor, that he wished to be as public as he was," said an official familiar with the planning for the summit meeting, Obviously, it was not something we anticipated."

James Lake, a former Reagan campaign press secretary, said Mr. Gorbachev had shown some of the confidence and self-assuredness that helped bring Mr. Reagan to power in American politics.
"It is the demonstration of fa-

sian leadership is different, and he's got a big burden. But he's doing a brilliant job of it." Starting with the hourlong in-terview with Tom Brokaw of NBC

News last week, through the meetings with congressional leaders and U.S. publishers, Mr. Gorba-chev has presented himself in public as a self-confident leader who speaks spontaneously and openly. While Mr. Reagan refused to take questions from reporters in their first Oval Office meeting,

Mr. Gorbachev spoke up firmly and at some length. He held himself out as a responsible and thoughtful leader when asked if he was bringing any surprises. "I don't think that policies are spokesman, Gennadi I. Gerasi-

catches up with him. He's like a cility, openness, confidence," he said. "He's trying to prove RusMr. Gorbachev's vigorous pubsian leadership is different, and by occurring such as the Soviet Union and the United States, have to be well thought over and, on the basis of that, responsible decisions have to be taken."

Mr. Reagan sat silently as Mr. Gorbachev did all the talking during the photo session before their meeting Wednesday.

Questioned about the Soviet timetable for withdrawal from Afghanistan, Mr. Gorbachev held out the hope that he would get more specific" with Mr. Reagan than he had been before. This ignited hopes that a resolution of the issue was in the works, hopes that the White House spokesman, Marlin Fitzwater, and the Soviet

mov, encouraged in their briefing. But White House officials said ly by countries such as the Soviet later that Mr. Gorbachev was less forthcoming with Mr. Reagan than he had been when speaking before the television cameras. You don't hear in the meetings what you hear in the public commentary by Gorbachev," said an administration official familiar

with the private discussions.

When Mr. Reagan did take questions from four columnists, the White House made public only a few excerpts, largely with-out substance. Mr. Gorbachev, on the other hand, took the unusual step of inviting U.S. television into portions of his private meetings at the embassy, although the

sians turned the camera to-See SOVIET, Page 5

Dow close: DOWN 47.08 The dollar in New York: DM £ Yen FF 1.6325 1.8355 129.05 5.546

The Kirov ballet is back

Prince Sihanouk canceled his

talks in January with Prime

Minister Hun Sen of Cambo-

President Oscar Arias Sán-

chez of Costa Rica was present-

ed with the 1987 Nobel Peace Prize in Oslo. Page 2.

M OPEC adjourned its year-end

meeting amid acrimony over

BUSINESS/FINANCE

in Paris.

dia.

GENERAL NEWS

Page 7.

Page 3.

Belgium, Some Say, Turns a Blind Eye to Gulf Arms Dealing

By Barry James ternational Herald Tribune

BRUSSELS — Officially, Belgium exported only two hunting rifles to Iran last year.

Unofficially, critics say, Belgium is a busy supplier and entrepôt for arms trade with Gulf nations, despite a law banning weapons sales to belligerent countries. Making and selling arms "is a tradition in Belgium," said Willy Kuijpers, a Belgian member of the Europe-

an Parliament in Strasbourg, France, who has been campaigning against illegal arms dealing for 15 years. A nonpartisan inquiry in the Belgian parliament has found evidence that Belgium has been breaking the law in consistently turning a blind eye to the sale or transshipment of arms to the Gulf belligerents, according to Nelly Maes, a member of the investigating

The commission was fashioned after the U.S. congressional investigation of the Iran-contra affair. "My conclusion is that our government is either guilty," Mrs. Maes said in a telephone interview, "or is guilty of being lazy and of not knowing because they didn't want to know."

In answer to parliamentary questions, the govern-ment has consistently denied any wrongdoing. The investigating commission stopped its work when the Belgian government fell in October. Mrs. Maes is seeking re-election to parliament in the gener-

She said that if elected, her first priority will be to ping facilities but which, like Holland, has a strong

introduce legislation to clamp down on the illegal peace movement. The Flemish movement is closely arms dealers and increase parliamentary control over identified with the Roman Catholic Church. government actions.

Like Mr. Kuijpers. Mrs. Maes is a member of Volksunie, or People's Union, the Flemish nationalist party. Fighting the arms trade, she said, is a question of "saving the honor of our country."

Mr. Kuijpers, meanwhile, is hoping to get the question on the agenda of the European Parliament, where Volksunie has joined environmentalists and peacemovement politicians in the so-called Rainbow

In a telephone interview, Mr. Kuijpers said that there is virtually no EC control on the arms trade. Mrs. Maes said that there also is little control at the nation-

Under Belgian law, arms sales to Third World countries are to be approved by the foreign and economics ministers. But Mrs. Maes said verification that the law is being obeyed "is almost inexistent because of lack of people, lack of means and lack of

Like many things in Belgium, the arms debate cuts across the divide between the French-speaking Walloons in the south and the Dutch-speaking Flemings in Flanders, in the north. Most of the arms manufacturers are in Wallonia. Most of the opposition to arms trading comes from Flanders, which has the key ship-

Jean Gol, the justice minister, spoke for many Walloons when he suggested in parliament that there were other targets for moral outrage and more important priorities than damaging one of the country's key industries. Mr. Gol represents Liège, the home base of Fabrique Nationale, an important manufacturer of

But the international arms trade knows no linguistic barriers. Its lingua franca is English, and the people involved in it include both Flemings and Walloons, according to Mr. Kuijpers. He estimated that there are at least 20 major private dealers at work in Belgium.

"You need a license to sell fish in Brussels, but anyone can set up in the arms business if he has the right contacts," said Luc Vandeweyer, a research assistant for Mr. Kuijpers. There are few limits to the amount or the sophistication of the equipment that some dealers are able to offer, he said.

Flemish dealer who also uses the code-name of "Big

According to a copy of a telex message obtained by Mr. Kuijpers, which he said was "absolutely authen-According to a copy of a telex message obtained by Mr. Kuijpers, which he said was "absolutely authentic," the dealer recently was offering the Iraqi Embassy four new Hercules transport aircraft, including pilot training; seven U.S.-built Cobra combat helicop-

ters; 50,000 NATO-standard light infantry rifles of Belgian design, and an unidentified substance called "red mercury." which costs \$85,000 per kilogram (2.2

Belgium's excellent communications make it an ideal place for transshipping arms, critics say. Customs control is reported to be lax at the Antwerp and Zeebrugge harbors and at out-of-the-way airfields such as Ostend.

Henrik Berlau, vice president of the Danish sea-men's union, said that there is no West European country that does not turn a blind eye to black-market arms sales to Gulf nations. But he said that Zeebrugge plays a particularly important role in the trade and that Danish shipping also is heavily involved.

"It has a special private area for loading explosives," he said. "As soon as a ship comes in to load weapons or ammunition, they close the whole harbor area, and guards prevent people approaching. So the authorities obviously know what is going on.

The Danish parliament is now considering a bill "John Blind," for example, is the pseudonym for a that would prohibit Danish ships from carrying arms to belligerent countries. But until now, Mr. Berlan said, many of Denmark's medium-sized tramp freight-

Egypt Is Said to Back Arab Gulf Force

WORLD BRIEFS

ABU DHABI (Reuters) — A Gulf newspaper reported Thursday that Egypt had offered to contribute 15,000 troops to a proposed Arab force to defend Gulf states threatened with involvement in the Iran-Iraq war. The daily Al-Ittihad said that President Hosni Mubarak of Egypt and King Hussein of Jordan discussed such a force last week in Cairo and that a number of countries were involved in "intensive" contacts on the plan.

"The Egyptian troops will constitute the nucleus of the force, the

newspaper quoted an unidentified official in Cairo as saying Egypt which has the largest army of any Arab nation, has vowed to defend Got states if they are drawn into the Gulf War, but Egyptian officials have said that Cairo was reluctant to dispatch troops.

In Kuwait, meanwhile, newspapers reported that a high-level Egyptian military delegation would soon visit Gulf countries, and diplomats said that Cairo was interested in selling arms in the region. Nine Arai countries, including five from the Gulf, have restored diplomatic ties with Cairo after an eight-year break that followed Egypt's 1979 peace treats

Police in Manila Defuse 2 Bombs

MANILA (UPI) — The police defused two bombs here Thursday and later seized 250 sticks of dynamite from the apartment of a supporter of the former president, Ferdinand E. Marcos.

The police said the man arrested at the apartment told them that the

& Employer

Mediner

The police said the man arrested at the apartment told them that the dynamite was to have been used to disrupt a summit meeting of regions leaders in Manila next week. The authorities said one of the bounds that the police defused was found by a security guard at the Manila city with the moves came a day after Colonel Gregorio Honasan, leader of cour attempt in August, was arrested in a Manila suburb. An official said that charges of mutiny and conduct unbecoming an officer were being prepared against Colonel Honasan. prepared against Colonel Honasan

2 Top Foes of Ershad Are Released

DHAKA, Bangladesh (AFP) — Two top Bangladesh opposition leaders, Sheikh Hasina Wazed of the Awami League and Begum Khalida Za of the Bangladesh Nationalist Party, have been released after a month of

house arrest, officials said Thursday.

Both women were detained Nov. 11, the day after their parties helped begin a series of anti-government demonstrations demanding the resigna-tion of President Hussain Mohammed Ershad and his government. The opposition has been calling strikes to press the demand, and at least 12 persons have been killed in clashes with the police.

General Ershad dissolved parliament Sunday. New elections should be held within 90 days. On Wednesday, Textiles Minister Smil Gupta, 62, was slightly injured when a bomb was thrown at his car in Dhaka, police said. They said opposition activists were suspected.

Almost All UN Files Reportedly Found UNITED NATIONS, New York (AP)—UN officials have accounted for virtually all of the war crimes files reported missing this week including that of Heinrich Himmler, head of the SS and Gestapo, UN

sources said Thursday. Newspapers reported Tuesday that 433 of the 8,100 files had vanished under mysterious circumstances. Most of the files were found in UN archives, said the sources, who asked not to be identified. A few files, and

as Himmler's, were elsewhere, one source said. François Ginliani, spokesman for Secretary-General Javier Perez de

Cuellar, said an investigation into the misplaced files was almost complete. One source said the Himmler file had been sent to Nuremberg scene of the Allied war crimes trials after World War II. Himmi committed suicide in 1945 after British troops captured him.

5 Injured by Bomb at Athens Offices ATHENS (NYT) - Five persons were injured Thursday by a bomb

planted at the Athens Chamber of Commerce and Industry in the city center. The chamber was crowded with members participating in board

An unidentified caller informed a local newspaper of the pending explosion and warned that he was giving 30 minutes notice for the evacuation of the building. But the bomb went off in the cafeteria four minutes later, before the occupants could be notified.

Elections are being held at all technical and commercial chambers in

Reagan Asks \$22 Million for Contras pressed dismay to Ambassador Ni-

WASHINGTON (Reuters) - President Ronald Reagan wants Congress to approve \$22.8 million to continue nonmilitary aid for about two months to the guerrillas fighting to overthrow the Nicaraguan govern-ment, congressional officials said Thursday.

Representative David E. Bonior, Democrat of Michigan, who is the chief deputy Democratic whip in the House of Representatives, said the administration wanted the Senate to attach the request for the rebels, or contras, as an amendment to a bill to fund government programs beyond. Wednesday, when a stopgap measure expires. A \$100 million military and nonmilitary package for the contrast expired Oct. 1. Congress then you less than \$7 million in humanitarian

aid in the stopgap measure, which was passed because Congress has not completed work on regular appropriations bills

BOSTON (AP) - A former aide to Lyndon H. LaRonche Jr. was convicted Thursday of plotting to obstruct a U.S. investigation of alleged credit card and loan fraud by the political extremist's 1984 presidential

Roy Frankhauser, who faces up to five years in prison and a \$250,000 fine, was the first defendant in the fraud and conspiracy case to stand

Mr. LaRouche, five of his political organizations and six of his aides are scheduled to go on trial Monday. Three other LaRouche aides will go on trial later and three are fugitives.

For the Record

Legislation prohibiting the sale to Sandi Arabia of the most sophisticated U.S. fighter plane, the F-15E, was approved Wednesday night by the U.S. Senate on a voice vote. The House of Representatives has adopted similar legislation.

TRAVEL UPDATE

Air France Maintains Most Flights PARIS (AFP) — Air France said it was able to maintain meeting flights scheduled Thursday, on the first day of a four-day strike by

The airline said it was able to maintain 75 percent of long hand and 80 percent of medium-haul flights thanks to nonstriking price. the chartering of aircraft of other airlines. Air France said it was trying to maintain most long haul flight

least one flight a day between Paris and other European capitals. A Charles de Gaulle Airport, 31 departures and 22 aurivals were capitals.

Cypriot Rift Said to Imperil Air Traff NICOSIA (Reuters) — Aircraft have come close to collision of

eastern Mediterranean because Turkish and Cypriot air controller no direct contact, the chief of Cyprus civil aviation, Michael Herot He said Turkey unilaterally withdrew links between its control

and Cyprus after the Turkish invasion of northern Cyprus in 1814.

Cyprus controllers said on Wednesday they were unaware of a finish. Cyprus controllers said on Wednesday they were unaware of a h a'ert involving a Lufthansa plane which took off from Izmir in Turkey. The alert proved to be a false alarm.

Civil aviation officials in Cyprus said they were in touch with

meeting in Moscow in 1988 in the closing mouths of Mr. Reagan's presidency.

airline company and could get information through neighboring country centers, but had no direct contact with Turkey. Mr. Herodotorical cyprus aviation authorities were willing to resume links with Turkey.

EC Warns France in Charter Dispute BRUSSELS (Reuters) - France will be warned and could face legal

action after refusing landing rights on Martinique to Belgian charter aircraft because too many passengers on board were French, the Europe an Community executive commission says.

an Community executive commission says.

A Belgian tour operator, International Aviation Services, complained to the commission after France refused to allow its charter flights from Brussels to land on the French Caribbean island in August. The Transport Ministry in Paris has argued that flights where more than 20 percent of the passengers were French competed unfairly with French airlings serving the country's overseas territories.

The commission said it would warn France that its decision violated that he expected talks to begin ear-that he expected talks to begin ear-thy next year on reducing the Soviet their nationality. The commission's move is the first step in a process that could end before the European Court of Justice if France refuses to accept the commission's view. It will have two months in which to justify

Arias, Accepting Nobel, Urges a 'Lasting Peace'

By Karen DeYoung

Washington Post Service OSLO - President Oscar Arias Sanchez of Costa Rica, author of a peace initiative designed to end decades of civil war and regional conflict in Central America, was presented with the 1987 Nobel Peace Prize here Thursday.

In a brief acceptance speech before assembled Norwegian notables, including King Olav V and Prime Minister Gro Harlem Brundtland, Mr. Arias said "we are all grateful in Central America" for an award that he said would "enhance the possibilities for success" of his peace plan.

Speaking in English, Mr. Arias said he paid "no attention to those doubters and detractors unwilling to believe that a lasting peace can be genuinely embraced by those who march under a different ideological banner, or those who are more accustomed to cannons of war than to councils of peace."

charged the Sandinist government in Nicaragua with imposing a tries." Marxist-Leninist dictatorship, as well as a warning against Nicaraguan interference in the region, Mr. Arias said "we do not judge, much less condemn, any other nation's political or ideological system, freely chosen and never exported."

"We cannot require sovereign states to conform to patterns of government not of their own choosing," he said. "But we can and do insist that every government respect those universal rights of man that have meaning beyond national boundaries and ideologicai labels

The annual ceremony awarding the prize was held Thursday afternoon in the formal auditorium at the University of Oslo. Following speeches by Mr. Arias and Egil Aarvik, chairman of the six-member Norwegian selection committee, and presentation of a gold medal and a check for about \$340,000, the new Nobel laureate emerged with his wife and two young children. Applauded by a small crowd of Norwegians who had gathered on the sidewalk, Mr. Arias shook hands and chatted with the well-wishers.

· Mr. Arias, 46, was named as the prize winner in October. The decision by the prize committee generally was hailed, although it was criticized by some in the United States who said it was premature.

The Arias peace plan, signed by five Central American leaders in August, calls for an internal dialogue between each of the warring Central American governments and their unarmed political opposition; a cease-fire and amnesty for rebels and political prisoners; freedom of speech and other peaceful

Khomeini Is Said To Pick Successor

NICOSIA — Iran's leader, Ayatollah Ruhollah Khomeini, 85, summoned close aides on Thursday and gave them a revised political will, the Tehran radio reported.

There was no word on the content of the document, but it was reported to include Ayatollah Khomeini's choice of a successor. The radio, monitored in Nicosia, said Ayatollah Hussein Ali Montazeri, Chun, or owe their present posi-tions to him, worry what might happen to them if Mr. Chung was to have influence on a Kim young chosen in 1985 by senior Moslem clergymen as the future leader of Iran, met with Ayatollah Khomeini afterward and discussed "various affairs of the country.

The meeting seemed to confirm Ayatollah Montazeri's position, despite speculation that the execution this year of one of his relatives on murder and sabotage charges had hurt his chances of succeeding Ayatollah Khomeini.



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political expression, and free elec-tions held in accord with each country's constitution.

Although a Nov. 7 deadline originally was set, implementation of major portions of the accord has been delayed by the failure of governments and their armed opponents in El Salvador, Guatemala and Nicaragua to agree on cease-

Explaining the reasons for the committee's choice in his speech, Mr. Aarvik indicated that the committee was well aware of the stilltenuous prospects for peace. The award, he said, was not only "a recognition of an achieved result" in the creation and signing of the accord, but also "a moral support in the work for peace which is based on that plan.

"The Norwegian committee wishes, after much thought," he said, "to place the prestige of the Nobel Peace Prize in the scale to the advantage of those who strug-In an apparent reference to the gle for democracy, for justice, for Reagan administration, which has development and for the natural rights of the peoples in their coun-

> Mr. Arias has said that he is hopeful for more progress when the presidents of Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua meet Jan. 16, in San José, Costa Rica.

It has no finishing line, no final deadline, no fixed definition of "Peace is a never ending pro-cess," he said. "It is an attitude, a way of life. It cannot be forced on Ministry spokesman, issued an of- frontation.

(Continued from Page 1)

nothing initially, to let the opposi-

tion take over and see what they

do," the military affairs specialist

said. "They may not have made up

their minds. There may not be a

consensus on the ruling side about

Several informed analysts said

that if there was a move to call off

the Dec. 16 election, it probably

would not occur without the

knowledge of Mr. Chun, who led

It has long been taken for grant-

ed that the army worries greatly

about Kim Dae Jung, whom many

officers regard as a Communist

sympathizer. But some analysts

suggest that there is concern as well

about Kim Young Sam, even

though he is regarded as more mod-

erate and has gone out of his way to

reassure the army. In September,

for example, he accepted a govern-

ment invitation to watch a demon-

To bolster his presidential cam-

paign, however, Kim Young Sam

recruited support from former

General Chung Sung Hwa, who

was ousted as army chief of staff on

Dec. 12, 1979, in a rebellion by the

Chun group, which included Mr. Roh. The general was later reduced

in rank to private and, some reports

According to political analysts, senior army officers who aided Mr.

Sam government. Especially trou-

bled, it is said, are those in intelli-

gence units such as the Defense Security Command and the Presi-

Campaigning in the country's southeast, Kim Young Sam

pledged that there would be no

dential Security Force.

stration of a new tank.

said, even tortured.

what to do.'

the 1980 coup.

work and live together."

"Peace is not a matter of prizes or trophies," he said. "It is not the product of a victory or command.

the smallest nation or enforced by ficial statement of regret at a regu-

KOREA: Concern Over Military

Kwangju.

President Oscar Arias Sánchez of Costa Rica embracing a

Prize at the University of Oslo, as Willy Brandt, a former well-wisher on Thursday after he received the Nobel Peace prize winner and chancellor of West Germany, looks on.

Soviets Apologize to Japan for Bomber Intrusion

MOSCOW - The Soviet goverument apologized Thursday for violating Japanese airspace and promised to ensure that such an incident would not happen again. Yuri A. Gremitskikh, a Foreign

the largest. It cannot ignore our lar news briefing, differences of outlook or our com-On Wednesday, two Japanese jet

several warning shots when a Sovi-

investigate the Chun coup and the

massacre by soldiers that it pro-duced in May 1980 in the city of

■ Washington Warning

warned on Wednesday against ef-

forts to subvert the South Korean

The official, Gaston J. Sigur Jr.,

et bomber intruded into controlled over this occurrence," he said. Japan's Foreign Ministry, exairspace off Okinawa, the Defense Agency reported in Tokyo.

The statement Thursday was an on the part of the Soviet government in response to a military con- in the area of Japan.

sion was unintentional but necessary because of "difficult meteoro-

Earlier in the day, the Japanese said. Mr. Gremitskikh said the intru- government handed a strongly

worded protest to the Soviet ambassador.

"Measures will be taken to avoid kolai Soloviev over the violation, He made no mention of the shots which came four months after the unusual admission of wrongdoing fired at the Soviet plane, nor did he Soviet Union pledged to exercise explain why the jet was operating cantion after an air violation in northern Japan, a ministry official

A Soviet Tu-16J Badger flew into Japanese airspace over the southern island of Okinawa twice on

The Soviet side expresses regret European and Oceanic affairs in cials said.

similar cases."

(Continued from Page 1)

The military specialist, referring to senior army officers, said, "If I meeting. In the larger breakfast session were in their position. I would be Neil A. Lewis of The New York Times reported from Washington: A U.S. State Department official

to the surprised crowd. Among the guests Mr. Bush in-vited to the breakfast were his New

Hampshire campaign chairman, Governor John H. Sununu, chairman of the National Governors Association; former Representative Cooper Evans of Iowa, a Bush sup-porter; Robert Brooks, principal of a high school in Des Moines, Iowa; and Henry G. Cisneros, mayor of San Antonio, Texas.

A spokeswoman for a rival Re-

invite Gorbachev to Des Moines for a fund-raiser."

Asked whether he was playing politics by inviting the lowa and New Hampshire guests, Mr. Bush smilingly intimated that since Mr. Sununu had been elected to the governors' association post by Democrats as well as Republicans the suggestion was incorrect. Bush advisers, however, have openly acknowledged the political

gains they hope to reap from the

SUMMIT: 2 Say Good-bye After Setting '88 Meeting

INF treaty affects only 4 percent of ished passers-by. the superpower nuclear arsenals, Mr. Gorbachev said "the percentages don't really matter. What does "I thought you'd gone home." matter is that we have opened a new phase in the real process of nuclear disarmament by agreeing the Soviet leader replied to eliminate two entire classes of About 20 minutes after

long marathon at all stages of the lunch. quest for compromise and new ap-

these two classes.'

On his way back to Moscow, Mr. Gorbachev is to stop in East Berlin, where he was to brief his Warsaw cussions. Pact allies. A final communiqué on

the White House lawn for their withdrawal from Afghanistan, per-farewell statements came after a haps in exchange for an end to U.S. morning in which talks between aid to the Afghan rebels.

Mr. Gorbachev and Vice President . Mr. Shultz's early-morning visit George Bush at the Soviet Embassy to the Soviet Embassy came after were unexpectedly interrupted af- experts for the two sides worked ter Secretary of State George P. past midnight on details of a possi-Shultz and the Soviet foreign min-ister, Eduard A. Shevardnadze, missiles by as much as 50 percent. held an unscheduled round of He received a report from chief

Mr. Reagan told Mr. Gorbachev, "I had a chat with a group of About 20 minutes after the two

who took part throughout this circling the South Lawn before

agreement between the two sides "to give the two leaders a chance to be briefed" before their final dis-

the summit talks was expected lat-there had been hopes that Mr. Rea-gan and Mr. Gorbachev might agree on a details of a Soviet troops

U.S. arms control specialist, Paul Then, running 90 minutes beH. Nitze, and then met with Mr.
hind his timetable, Mr. Gorbachev Shevardnadze at the embassy for stopped his motorcade on the way 45 minutes.

control proposals on long-range weapons but ultimately broke up leaders entered the White House, without agreement.

> the Soviet Embassy, was asked whether he would end the Soviet occupation of Afghanistan. "I think it's possible, but you need two people," he said. A Soviet aide broke in to say, "It takes two

Mr. Reagan and Mr. Gorbachev awaited word from aides on whether there was sufficient progress toward a second arms control agreement to anticipate a summit

"We see a little progress here and

there, but they are tough issues," said Mr. Shultz, who was to fly to Brussels on Thursday night to brief North Atlantic Treaty Organization allies at the annual NATO defense ministers' winter council. Mr. Shultz had said earlier that there was "general agreement" on a

thing important is to be done." He said in a televised interview advantage in conventional forces in

(AP, IHT, Reuters)

publican candidate, Senator Bob an impromptu stop to shake hands on a street corner like any Ameri-Dole of Kansas, noted the political can politician. Mr. Bush joined Mr. overtones of Mr. Bush's role and said, "I'm surprised Bush didn't Gorbachev in an enthusiastic wave

Mr. Gorbachev said many in the Soviet Union were afraid to rely on the United States as a source of food. Mr. Bush said there was a widespread recognition" in the United States that grain and food "sbould not be a political weapon."

Later, Mr. Bush and Mr. Gorbachev were traveling to the White House when the Soviet leader made

the assistant secretary of state for Asian affairs, said that any group that tried to interfere with the elections would risk American condemnation. His warning appeared to be directed largely at the South Korean government and the mili-

Mr. Sigur, whose words are closely followed in South Korea, also alluded to the opposition in his message when he said that all participants in the balloting should be prepared to accept the results. He said the losers should peacefully assume the role of an opposition. The victor, Mr. Sigur said, will have to broaden his political base, be it either a candidate from the government or opposition.

He also repeated the Reagan administration's insistence that it fa-

■ Roh Rallies Disrupted

Thousands of supporters of Kim Dae Jung battled riot policemen Thursday and disrupted campaign rallies of Mr. Roh. United Press International reported from Chon-

More than 60 people were in-

jured, some seriously, in violence in

reprisals, a promise also made Chonju and Kunsan as Mr. Roh many times by Kim Dae Jung. But was touring. Seventeen were arrestboth men also stress the need to ed, the police said.

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BUSH: Gorbachev Visit Is a High Point for Candidate Former Aide to LaRouche Convicted

about U.S. concerns in the Gulf and in Afghanistan, and had expressed a personal desire to "build on the progress" of the summit

(Continued from Page 1)

missiles " Mr. Gorbachev paid tribute to they left the Oval Office for a fivethe superpowers' respective allies minute stroll around the driveway

thanks for the peace movement "whose actions stimulated the poli-"whose actions stimulated the poli-ticians in the various countries and represented "the victory of both the urged us on to finding a solution American and Soviet peoples." and concluding a treaty on the elimination of nuclear missiles of 90-minute delay in arrival was by elimination of nuclear missiles of

The two leaders' appearance on

Arriving at the White House,

Americans who stopped our car,"

As the summit meeting neared its end, Raisa Gorbachev, the Sovi-And he also had a word of et leader's wife, said the meetings between Mr. Reagan and her hus-

In addition to arms control,

to his final talks at the White Mr. Shultz's visit to the embassy.

House for handshakes with aston- coupled with Mr. Gorbachev's delay in arriving at the White House, created an atmosphere of mystery reminiscent of the summit meeting in Reykjavik, Iceland, in October 1986. The final hours of that meeting produced an exchange of arms

> Mr. Gorbachev, who met with Mr. Bush and other U.S. guests at

to tango."

Moscow summit meeting, but only if there are assurances that "some-

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A Neighborhood Advocate Is Elected Mayor in San Francisco

New York Times Service SAN FRANCISCO - After nearly a decade in which San Francisco stressed the effort to build up its commercial center, its neighborhoods have ris-

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ist Charter Dispo

That revolt swept in a new mayor Tuesday, a liberal and neighborhood advocate named Art Agnos. He is a former social worker and marriage counselor, a Greek immigrant bootblack's son who arrived on a bus from Massachusetts in 1966

city leadership with 70 percent of the vote.

Mr. Agnos, who only two months ago had been given little chance of winning, captured every Mr. Agnos, who only two months ago had been given little chance of winning, captured every neighborhood, including conservative ones, in the election represents a return to the liberal epoch one won a majority in the Nov. 3 vote, Mr. Agnos one won a majority in the Nov. 3 vote, Mr. Agnos one won not only the liberal working-class neighbor-

FBI Links

Ex-Employee

-CAYUCOS, California - The

FBI said Thursday that it was vir-

tually certain that a fired airline

employee had caused the crash of a jelliner in California on Monday.

The bureau also released a

"Hi Ray, I think it's sort of ironi-

threatening note, found in the wreckage, that the employee had

written to his former supervisor.

cal that we end up like this," said the note David A. Burke wrote to

Raymond F. Thomson on an air

sickness bag. "I ask for some le-

niency for my family, remember. Well I got none and you'll get

Richard Bretzing, the agent in charge of the FBI office in Los

Angeles, said Mr. Burke, 35, would

have been charged with air piracy

crash of Pacific Southwest Airlines

Mr. Burke and Mr. Thomson

both died in the crash, along with

41 others. Mr. Thomson, 48, had

been Mr. Burke's supervisor at

USAir, which owns Pacific South-

west Airlines, and fired him for

The threatening note from Mr.

Burke was found on the hillside in

central California where the jet

crashed Monday afternoon after the crew reported hearing gun-

shots. A handgun was recovered

from the crash site on Wednesday.

"There is evidence to believe that

allegedly stealing money.

gand murder if he had survived the

Flight 1771.

With Crash

Of Jetliner

runoff against John Molinari, a city supervisor and third-generation San Franciscan endorsed by Mayor Dianne Feinstein, who was ineligible to "This is a whole new era," said Mervin D. Field, Heights and the area west of Twin Peaks, sections serve a third term.

Mr. Agnos's victory, with a left-of-center agenda of affordable housing, stronger tent controls and opposition to making San Francisco home a populist revolt."

The big questional she can deliver on his deficit next year of city's role as an international business center, during which its skyline grew dramatically.

The election result was seen as ushering in a Twenty-two years later, at 49, he has astonished California's political establishment by winning the city leadership with 70 percent of the vote

Poll. "It demonstrates San Franciscans are not hoped to carry, that concerned about being a world-class city. It is

A key to Mr. Agnos's success was a passionate

powerful business leadership.

Two months ago, Mr. Agnos, a state assembly-

In the runoff election Tuesday, held because no prohibitively expensive.

servative and wealthier sections, such as Pacific thetic progressives, from Greek-Americans and Heights and the area west of Twin Peaks, sections from homosexuals impressed by his backing of director of the San Francisco-based California that the more conservative Mr. Molinari had

corps of neighborhood backers, a precinct organi-The big questions now are whether Mr. Agnos zation quietly developed on a scale never before can deliver on his promises in a city that faces a seen in San Francisco. Nearly 2,000 volunteers deficit next year of at least \$85 million, and whether he can reach an accommodation with the still environmentalists, union members and police offi-

In late September, Mr. Agnos unveiled a "please man who represented the less affluent eastern read my book" strategy, and volunteers rang door-portions of the city, was well behind Mr. Molinari bells distributing a text he had written, "Getting in the polls and given only a remote chance of Things Done," which presented a vision of the city's future that Mr. Molinari condemned as

At first, Mr. Agnos said, the San Francisco "money people" shut him out. He originally raised

he had canceled plans to meet in week in a village 60 miles (100 kilo-

January and April with Prime Min-meters) northeast of Paris, their

ister Hun Sen of the Vietnamese- talks were considered a break-

backed Cambodian government to through in efforts to end the guer-

amicable meetings with Mr. Hun and in North Korea in April. Asian

be "useless" to hold further talks sure the other guerrilla factions to

from homosexuals impressed by his backing of homosexual rights measures in the California Leg-

Mr. Agnos, the father of two young boys, is the object of almost cult-like adoration from his sup-porters. His grass-roots effort was unusual in an age of television politics, and perhaps still possible only in such a compact city.

He said he viewed the city as a family and likened his job to that of a family therapist.

"I try to find a common ground, a common solution we can both agree on," he said. "San Francisco is a world-class city. But it is a small city and the leader must understand the special dynamics of a family-sized city."

Mr. Agnos takes over Jan. 8 from Mayor Feinstein, who is contemplating a run for governor.

would not be able to bring peace

unless they had the support and

participation of the other guernila

factions. Several diplomais also

said that by negotiating by himself with the Vietnamese-backed gov-

ernment, he appeared to be rein-

forcing it as well as the Vietnamese

Displaying quite a different tone

from last week, Prince Sihanouk

said on Thursday in a letter to the

French press that Mr. Hun Sen was merely a "valet" to the Vietnamese.

In a postscript to his telegram -

which he made public - Prince

ing way for a non-aligned, non-

bang visiting relatives.

Near the end of the day, a report-

er, on the point of leaving Siem

"I know who you want and

As officials drove the visitors

Khmer Rouge and the non-Com- with the Phnom Penh government

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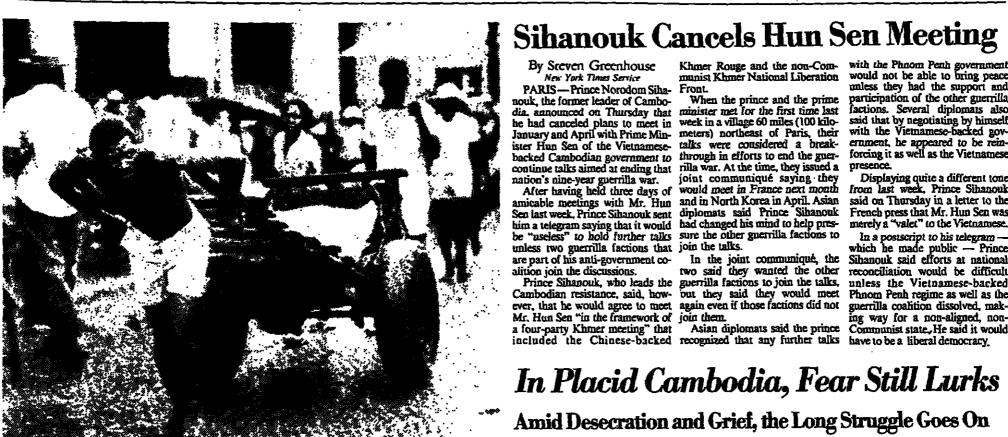
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Haitians returning to work in a Port-au-Prince market after a two-day general strike ended.

Regional Leaders to Meet Haiti Chief

PORT-AU-PRINCE, Haiti for new elections and major presicott them.

David Burke was involved in the "We will establish contact and destruction of PSA Flight 1771, Kevin Kelly, an FBI agent, wrote in an affidavit released Thursday. Federal sources, speaking on condition that they not be identivoilot and copilot may have been shot. One source said gunfire could

. be heard on the tape from the flight ecorder found in the wreckage. It is possible there was an explosion on board the jet before it crashed, Howard Paulsey, an FBI

agent, said in another affidavit. At the crash site, searchers focosed Thursday on a crater 10 feet (three meters) deep that the aircraft had dug in a wooded hillside. The authorities believe much of the wreckage and human remains are buried in the pit, which contains

three of the aircraft's four engines. CBS News quoted sources Thursday who said the cockpit re-cording contained a discussion of gunshots on board the airliner. The network quoted a flight attendant as saying, in an excerpt from the cockpit conversation contained on the flight recorder, "We've got a problem here."

Another voice responded, "I'm the problem," the network said.

■ New Election Date Set

tions flew Thursday to Haiti to presidential election in 30 years, confer with the military leader after the government announced the government announced plans Wednesday that it was planning another attempt at elections on dential candidates vowed to boy- Jan. 17. The Associated Press reported from Port-au-Prince. The government said that on Fri-

learn just what is going on in his day it would name a new Electoral ed constantly with the council and mind, said Prime Minister James Council to administer the elections. Mitchell of St. Vincent and The The announcement made it clear tion or administrative support, Grenadines before he left Kings- that the government plans to play a even after arsonists gutted its headton, Jamaica, for the meeting with major role in the next ele

the military leader, Lieutenant rather than concede authority to an General Henri Namphy. Mr. Mitchell described the visit

as a "fact-finding mission" to prepare the way for future dialogue. said. "It is just to know what type that backs it would be heavily inof guidance to give.

perienced democracy and we can-not see democracy there in a few candidates and a wide range of civ-

He recently expressed his support not take part in an election confor free elections in a letter to Hai-ducted under the auspices of the tian presidential candidates. sidential elections on Nov. 29 emment.

vilian Electoral Council to disband others. and said new elections would be

held next month.

independent civilian body. This is almost certain to lead to more political turbulence in Haiti. Earlier indications that the gov-We cannot impose on them," he ernment and the 7,500-man army volved in a second attempt at elec-"Right now, they have never ex- tions had been met by strong objec-

weeks' time."

The delegation was led by Prime
Three leading presidential candiMinister Edward Seaga of Jamaica.

dates announced that they would

army-dominated provisional govwere called off after 34 people were
A fourth candidate, Sylvio C. killed in violence at polling places. Claude, a 53-year-old Baptist min-

The army-dominated provision- ister, said in an interview that he al government then ordered the ci-endorsed the action of the three But he said he had refused to join

them in working as a unified oppo-The junta was blamed for not sition force because they had been protecting the public from the elec- unwilling to match his demand that the government resign.

As envisioned by the drafters of Haiti's latest constitution, a nine-Eleven days after the violent dismember civilian council, appointed Leaders from five Caribbean na- ruption of Haiti's first effort at a by various civic and religious groups, was to write an electoral law, set election dates and adminis-

> This procedure was used in the elections that were aborted Nov. But General Namphy had feud-

ter the elections.

The three candidates who said they would not take part in elections organized by the government are Gerard Gourgue, 61, a human

rights advocate; Marc Bazin, 55, an economist, and Louis Dejoie 2d, 59. a businessman. They made the statement as stores and offices in the capital

resumed normal operations after two days of strikes protesting the

The elections were canceled after 34 people were killed in attacks on polling places.

The show of unity by three rival candidates was an attempt to strengthen an opposition that has rarely been able to work together and has been fragmented and intimidated by weeks of violence.

The government appears to have gnored the strike, and opposition leaders say they are not sure what to try next.

Many Haitians said they sympathized with the strike but could not afford to take part.

are part of his anti-government co-alition join the discussions. In the joint communique, the Sihanouk said efforts at national two said they wanted the other reconciliation would be difficult Prince Sihanouk, who leads the guerrilla factions to join the talks, unless the Vietnamese-backed Cambodian resistance, said, how- out they said they would meet Phnom Penh regime as well as the ever, that he would agree to meet again even if those factions did not guerrilla coalition dissolved, mak-

Sihanouk Cancels Hun Sen Meeting

munist Khmer National Liberation

When the prince and the prime

joint communiqué saying they

Amid Desecration and Grief, the Long Struggle Goes On

In Placid Cambodia, Fear Still Lurks

By Barbara Crossette

By Steven Greenhouse

New York Times Service

nouk, the former leader of Cambo-

PARIS - Prince Norodom Siha- Front

Mr. Hun Sen "in the framework of join them.

New York Times Service PHNOM PENH, Cambodia miles south of here, a silent drama devotion. begins. Nuns deep in prayer and meditation pace ruined porches, passing twisted fences and the rubble of Khmer Buddhist art strewn over grass and garden.

The nuns are poor, they are widows, widows of a singular fate.

The Khmer Rouge, the Cambodian

Communicate of the combodian of the next life," said Phork Orn, who

"I know who you Communists who terrorized and is 62 and the only member of her where she is," he said softly. 'Her family to survive the Pol Pot gov-house is only a hundred meters 1979, killed their husbands and children while vandalizing the glories of their civilization.

Like many Cambodians encountered by chance in travels around to await death. this battered country, the nuns at place in propaganda museums, nor can they pause in comfortable exile to write cathartic books.

Instead, they fight lonely battles with grief, deprivation and a new government that is in many ways as xenophobic and suspicious of its own people as the one it replaced. The nuns, like other Cambodi-

ans, cannot communicate, except surreptitiously, with relatives in the West who could ease their burden. Here and elsewhere, their temples remain unrecaired and bereft of monks - some monks were slaughtered in 1975 when they refused to remove their religious robes. Boys are still forbidden to become novices, and no adult may enter the

monkhood until age 50.
The mass killings have stopped. forced labor has been curtailed, although not eliminated, and no one destroys temples as Pol Pot's followers desecrated Wat Sambuor

But where there is any significant restoration of urban life now, it is

mostly ad hoc and private, resi- the local authorities who control dents say. The situation is similar access to foreigners, the visitors at temples. At Wat Sambuor Meas, were never allowed to see Dith Every afternoon at Wat Sambuor new religious murals were painted Samproenth, who was variously re-Meas, a once glorious temple a few by a villager as an individual act of ported during the course of the day to be living seven miles out of town (maybe farther), or teaching The nuns, who live in small moschool, or temporarily in Battam-

nastic huts with scant possessions, past and come to terms with the uture. Reap, was approached by a young
"I am getting older and older stranger who had no part in the

ernment. Her husband and two from here." dier, were executed. She came to away, he said, "I am sorry." Wat Sambuor Meas two years ago

"I rely on the Buddha and the Sambuor Meas do not have a Dharma," she said. "That is all I have left.'

in Psar Depot — a poor shabby part of Phnom Penh, a city that continues to deteriorate under heaps of garbage, broken pavement and the skeletons of cars—another survivor, Kong Than Tha, 28, puts on a rented wedding coat to start his life anew.

Tha was a teen-ager when his family died around him. With no one to help him, he is rebuilding his world slowly, piece by piece.

When he had borrowed and

saved enough from his pay as a sawmill worker for a down payment on his marriage to Kim Sokha, 25, he sent away to Kompong Speu, 40 miles (65 kilometers) to the southwest, for a Pah scholar who once knew his father.

The scholar, Achar Sten Chhang, 65, said he was happy to come up by bus to officiate at the marriage, which took place in a small shop cleared for the occasion.

"The ceremony was completely Buddhist," the scholar said with satisfaction when the deed had been done and relatives began gathering for dinner spread atop metal tables on a sidewalk. "Most of our marriages are Buddhist."

The small shop that served as the wedding chapel belongs to the bride's brother.

"There are so few young men left that a girl's family is happy to find a husband," a wedding guest explained. "They don't mind helping

with the expenses." Cambodia is encouraging tourists to come back to the thousandyear-old temple complex at Ang-kor, which includes Angkor Wat, one of Southeast Asia's greatest architectural masternieces.

But when two visitors to Angkor recently tried to meet for only a few minutes with a resident of the nearby .own of Siem Reap, some dark fears and tensions hidden behind the town's placed exterior were suddealy exposed.

Dith Samproeuth, the sister of Dith Pran, a New York Times photographer whose story was told in the movie "The Killing Fields," lives in Siem Reap. He wanted to be assured that she was well after the death of their mother a few months ago.

Gorbachev Stops To Shake Hands WASHINGTON - Mikhail S.

Off the Agenda:

Gorbachev's limousine screeched to a halt at noon on Thursday. In an instant, there was hysterical buzzing around it and security officers began shouting to the crowds:
"Keep your hands out of your pockets!" With an interpreter behind him,

Mr. Gorbachev stepped up to the first woman he saw, shook her hand and said: "Hello, I'm glad to be in America. I'm glad to be friends with all of you." The Soviet leader spent two minutes waving and shaking hands. Calm amid the crowd's giddiness,

Mr. Gorbachev told one passer-by, "My people are pushing me very hard to come to a better understanding of the American people." When a restaurateur saw what vas going on down on the street, he bolted to the balcony of his bistro barking: "Come on up and have

lunch! We have borscht!"

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Mikhail S. Gorbachev waving to a crowd in Washington on way to the White House to meet with President Ronald Mikhail S. Cornachev waving to a motorcade on his Reagan and getting out to shake hands with bystanders. Thursday after unexpectedly stopping his motorcade on his

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Khomeini Is Said to Pick Successor

NICOSIA — Iran's leader, Aya-tollah Ruhollah Khomeini, 85, summoned close aides on Thursday and gave them a revised political will, the Tehran radio reported. There was no word on the content of the document, but it was afterward,

reported to include Ayatollah Khomeini's choice of a successor. The radio, monitored in Nicosia, said Ayatollah Hussein Ali Montazeri, chosen in 1985 by senior Moslem clergymen as the future leader of Iran, met with Ayatoliah Khomeini



By John H. Cushman Jr. New York Times Service

ABOARD USS FEARLESS -U.S. Navy vessels searching for mines in the Gulf will soon be equipped with underwater robots that will greatly enhance their ability to find mines, according to officials on one of the wooden-hulled minesweepers.

Commercially available submersibles known as Super Sea Rovers, carrying cameras and sonars, will enable the minesweeper Fearless now in the Gulf and her five sister ships to pinpoint and identify moored explosive mines without running the risk of sending divers out in rubber rafts to examine sus- above a barge that sank years ago. picious objects that might be

On Wednesday morning, the American minesweepers were an-chored in the central Gulf for a respite from weeks of hunting and destroying mines farther north, in the vicinity of Farsi Island, where Iran maintains a military base and has been observed laying mines. The captain of the Fearless,

Lieutenant Commander John K. Ross, 34, of Savannah, Georgia, said he believed those waters had been "pretty close if not completely cleared" of mines. But months of continuing operations to prevent ships from hitting mines lie ahead.

The mines found by two ships, the Fearless and the Inflict, appeared to have been laid months before and were covered with inches of marine vegetation, he said.

Six U.S. journalists were taken aboard the Fearless for a day as a pool representing various news organizations. Under Pentagon rules, reports were reviewed by U.S. military authorities to prevent disclosure of military secrets.

Officers of the Fearless said the 35-year-old minesweepers had been painstakingly mapping the

Gulf (about 250 feet, or 75 meters virtually anything lying on the bot-tom or floating near the surface.

One crewman at a sonar scope said the instruments listened to echoes and painted a picture of the waters in much the same way that an obstetrician's sonogram detects a fetus floating in the womb.

The sonar signals can be deceptive. One day the crew of the Fear-less found what looked like a cluster of mines moored to the bottom. Divers swam deep into the sea, only to discover that the presumed mines were tires floating by ropes

On another occasion, U.S. Navy men recalled, the divers moved gingerly toward real mines, left explosives behind and blew up the mines in spectacular plumes of water that killed hundreds of fish.

"We had plenty of fish," a sailor said. "We had some good red snap-

But several of the 75 crewmen and 7 officers on the Fearless also spoke of the tension and fear as the ship crawled through the mine field. Three black silhouettes painted alongside the bridge mark the three kills recorded so far by the

The crew members know that if they mistake a mine for something else during a search, it could be a devastating mistake. The new underwater robots are supposed to reduce that risk.

The Super Sea Rovers are equipped with color television cameras and sonar equipment and swim ahead of the 194-foot-long minesweepers as they move slowly through waters where mines might be found. Cables relay images back

to the ship electronically. A larger, more sophisticated and in 1984.

relatively shallow waters of the much more costly submersible known as the Mine Neutralization deep) with sonar sets that detect System is to be deployed on the new Avenger class of U.S. mine-sweepers, officials said.

But the older American minesweepers, pressed into activity after the Kuwaiti tanker Bridgeton, flying the American flag and escorted by United States warships, hit a mine near Farsi Island in July, bave never been equipped with this kind

Until the Gulf escort operation vaulted minesweeping into sudden prominence, this aspect of naval warfare was, in the U.S. Navy, something of an orphan.

■ Australia Divers Stand By

Australia, citing its trade interests, announced Thursday that it was putting naval divers on standby for mine-clearing in the Gulf, Reuters reported from Canberra. The Australian defense minister,

Kim Beazley, said the decision did not signal an end to the country's policy of neutrality in the Gulf War but was intended to help protect Australian shipping or vessels car-

rying Australian cargo.

After special training in Britain, a team of 20 experts in defusing underwater mines will be on call in Australia to go to the Gulf, where the divers would be attached to a British Royal Navy unit for up to a year initially, Mr. Beazley said. Both Iran and Iraq are major markets for Australian wheat.

■ Tanker Sinks in Gulf War

The 89,129-ton tanker Norman Atlantic sank in the Strait of Hormuz on Thursday four days after it was set ablaze by Iranian gunboats, United Press International reported from Manama, Bahrain. It was the first tanker sunk by Iran since the war on Gulf shipping erupted



Israelis Kill A 2d Youth

MR 15HI VO.TA

General Ar.

But some 1

Palestinians throwing stones at Israeli soldiers Thursday in Gaza. Rioting spread in the occupied Gaza Strip and West Bank following the killing of a youth Wednesday by Israeli troops at the Jabalya. refugee camp. Another youth was killed by troops Thursday in Nablus. The clashes followed by a proposal by Foreign Minister Shimon Peres that the Gaza Strip be demilitarized and that its Jewish settlements be removed.

Report Links Nasser's Son to a Terrorist Group

stay away.

By John Kifner New York Times Service

CAIRO - Reports that Gamal Abdel Nasser's son has been involved in a clandestine leftist terrorist cell have embarrassed the Egyptian authorities.

The underground organization, known as Egypt's Revolution, has claimed responsibility for the killing of two Israeli Embassy officials in Cairo in August 1985 and March 1986 and an attempt to kill the security chief of the U.S. Embassy and an aide in May.

Rumors concerning the possible involvement of Khaled Nasser, the eldest son of the pan-Arab nation- rial calling for his extradition and alist hero, have been circulating in

diplomatic, political and intellectu-al circles here for several weeks. Mr. Nasser was conspicuously absent at the annual family memorial gathering on Sept. 28, marking

the anniversary of his father's death in 1970. Earlier in September, after several arrests had been made in connection with the ambush of the U.S. officials, an Egyptian court issued a ban forbidding any mention of the

case in the local or foreign press. The current issue of the government-owned weekly magazine Al-Mussawar, however, has broken the ban with a clear reference to "one of Nasser's sons" in an editoquestioning

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Mr. Nasser, a businessman who is in his 40s, has been in London since early this fall, according to a big problem. These people put reports circulating in Cairo. It is not clear whether he left before or Gamal Abdel Nasser, the main accused are Egyptians, and accused size Egyptians size Egyptians, and accused size Egyptians size Egyptians, and accused size Egyptians size Egyptian after the arrests in the embassy shooting case, or whether the gov-ernment aided his departure, but it is widely reported that the authorities have passed word to him to

The arrests took place shortly before the October referendum to re-elect President Hosni Mubarak. The disclosure of allegations connecting Nasser's son to the revolu-tionary group could have been

force behind the army coup that overthrew King Farouk in 1952, was a hero to Arabs in the 1950s and early '60s with his nationalization of the Suez Canal and his brand of grassroots socialism and Nasserism. Although time and events have somewhat tarnished his culprits." legacy, he is still revered by many.

highly embarrassing editor of Al-Mussawar, Makram mentalist extremists in an unrelat-"Its a real dilemma for them," a Mohammed Ahmed, wrote: "The ed incident, after he had criticized

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Gamal Abdel Nasser, the main "It seems some members of Nasser's family believe that Nasserism can be inherited by his sons," Mr. Ahmed wrote. "We expect the prosecutor to order the arrest and the extradition of the accused if the Arab nationalism still known as charges reveal that he knew those whom he met several times were

The editor himself was wounded In breaking the court ban, the earlier this year by Moslem funda editor of Al-Mussawar, Makram mentalist extremists in an unrelated earlier this year by Moslem funds-Western diplomat said of the reput- tragedy in the case is that all the their activities in Al-Mussawar.

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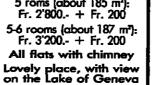
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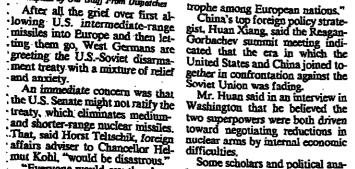
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World Reaction:

Compiled by Our Staff From Dispatches

"Everyone would say there's no

chance left for agreement at all," he said. "There would be serious polit-

ical and psychological repercus-

no chance at all now for any arms

Public opinion polls show over-whelming support for disarmament among Germans, but this is not shared by some of the experts. "I

am personally terrible disturbed by

this treaty," said Jürgen Toden-

hofer, who resigned a month ago as

spokesman for the Christian Dem-

in in the first place in the 1950s to act as a shield against a conven-

tional war of swords, as a deter-

rent," he said. "Now we are laying

down the shield without having blunted the sword."

Thatcher of Britain said in an inter-

view on Soviet television that the

agreement marked "a new era in

two ways."
"First," she said, there is "the

achievement and the promise for

the future. And second, the person-

alities concerned are all right for

the times — and the times are all

Echoing Mrs. Thatcher, a Soviet

government spokesman, Yuri Gremitskikh, said, "It is that rare occa-

sion when statesmen, political lead-

ers, public figures across the world

and ordinary people are of one

mind in expressing approval of the

The Communist Party daily

Pravda said that although the

agreement affected only 4 percent of U.S. and Soviet arsenals, "this

step contributes to strengthening

security for the planet overall and

New York Times Service

Gorbachev paused for a moment

on her tour of the White House

when a reporter asked whether

she would like to live in such a

said. "I would say that humanly

speaking a human being would like to live in a regular home. This

Before she could say much

more, Nancy Reagan interrupted.

taking her elbow and steering her

toward the imposing marble

mantelpiece in the State Dining

Room "But I want to show you something I really like," Mrs.

Reagan said. On Wednesday, it was Mrs.

Reagan's day to play hostess and Mrs. Gorbachev's day to be the gracious guest. But Mrs. Gorbachev seemed determined to up-

stage her. While their husbands were

smiling and already calling each other "Ron" and "Mikhail," their

strong-willed wives remained

locked in a verbal tug-of-war that

even official interpreters could do

From the first stop on the White House tour, when Mrs.

Reagan pointed out a rather ethe-

real portrait of Pat Nixon, the

wife of President Richard Nixon,

Mrs. Gorbachev made it clear

that she wanted to set the agenda.

trait of Lady Bird Johnson, the

wife of President Lyndon B.

Johnson, the former professor of

Marxist-Leninist theory assumed

a teacher's tone and asked: "This

picture that we face, to what cen-

tury does it belong? I would say

it's a typical picture of the 20th

Undaunted, Mrs. Reagan pa-

Swinging away toward a por-

little to disenise.

is a museum.

"It's an official house," she

WASHINGTON — Raisa

right for us."

historic step."

Prime Minister Margaret

ocrats' disarmament committee.

control."

General Approval,

But Some Dissent

two superpowers were both driven toward negotiating reductions in nuclear arms by internal economic Some scholars and political analysts have contended that China would be threatened by the prospect of improved relations between Moscow and Washington. Mr. sions - everyone would say there's Huan, strategic planner for the

Chinese State Council, rejected this

Eager to dispel the impression of lingering European uneasiness over the treaty, Lord Carrington, secretary-general of the North Atlantic Treaty Organization, said on the eve of a meeting of alliance foreign ministers that "Americans must not misunderstand European atti-

"The European governments are all in favor of the agreement," he

NATO officials said, however, that the positive outlook at their meeting could be spoiled by West German disagreements over the issue of short-range nuclear missiles, with a range of up to 300 miles (500 kilometers), which are not covered by the treaty.

With the removal of the intermediate- and shorter-range weapons, the West Germans are feeling vulnerable as the potential target of remaining short-range and battlefield weapons.

But other NATO members, notably the United States and Britain, want drastic cuts in Soviet conventional forces before any separate negotiations on cutting short-range nuclear missiles.

In France, conservative newspapers kept up their criticism of the treaty. În Le Figaro, François Léotard, the minister of culture, described the treaty as "useless and even dangerous for European secu-

Iron-Willed Wives Hold Prickly White House Tour



At dinner at the Soviet Embassy, Mikhail Gorbachev toasts: "Until we meet in Moscow."

Caviar, Vodka and Diplomatic Code

By William J. Eaton optimism," Mr. Gorb
Los Angeles Times Service "At the same time, in
WASHINGTON — Mikhail we remain far apart."

and Raisa Gorbachev hosted a lav- Yet he said the Soviet people ish dinner at the Soviet Embassy knew how to appreciate generosity for Ronald and Nancy Reagan that and friendly words, adding: "Peace climaxed with the Kremlin leader and cooperation are much wiser breaking his teetotaling tradition to than confrontation and unfriendlicordially raise a glass to the presi-dent and toast: "Until we meet in Mr

formal, 10-minute toast Wednes-day evening to signal that serious Reagans and about 70 other guests,

(NYT, WP, LAT, UPI, Reuters) portant issues, and this is cause for edge of the crowd, ostensibly propies, plum cake, coffee and tea.

optimism," Mr. Gorbachev added.
"At the same time, in some areas,

Mr. Reagan, for his part, recalled the Soviet-American victory over

But Mr. Gorbachev, who had de-Nazism at the close of World War scribed his summit meetings with II that he said united the people of President Reagan as "so far, so both countries in "exultation and good" earlier in the day, used his formal, 10-minute toast Wednes
It was a hearty welcome for the

differences remained on substan-including many from Congress and tive issues. The Soviet leader said the White House, that included talks were taking place in a gobs of caviar and cases of vodka "frank and businesslike atmo- and champagne. The event includ-sphere"—apparently using Krem- ed a performance by Yelena lin diplomatic code words for dis-agreement. Obraztsova, a Bolshoi Opera star. The Soviet gala was marked by

was built, Mrs. Reagan apparent-

ing it to Betty Monkman, the White House assistant curator, to

tell Mrs. Gorbachev the dates -

"What a big help I am," Mrs. Reagan said to reporters with a

At times, Mrs. Gorbachev

seemed more interested in the

television cameras than in the

tour or her hostess. She greeted reporters with a cheery "Good

morning," the only English she used during the day.

Turning toward the cameras, she told Mrs. Reagan, "I invite you to come to Leningrad and to

Moscow because you know how

Mrs. Reagan, unwilling to vent

her displeasure with her guest, lost her patience instead with the

reporters who kept asking Mrs.

Gorbachev personal questions

When one reporter asked Mrs.

"Regrettably, we have to move

An unstoppable Mrs. Gorba-

Still, the two women were care-

ful to dismiss reports that they disliked each other. Before the tour began, Mrs.

Reagan said she found such re-

ports "so silly, so silly," adding,

When Mrs. Gorbachev was

asked the same question during a

visit to the Blue Room, an exas-

perated Mrs. Reagan turned to her and said: "Oh, I've answered this, I think, five times."

In a moment of solidarity, Mrs.

Gorbachev replied: "Well, every-

thing is all right. It seems to me

"I assume she feels that way."

rich those cities are."

and delaying the tour.

her the rest of the house."

chev refused to budge.

1792 to 1800.

"It is my impression that we have dozens of large men wearing dark ing off with raspberry parfait, made headway on a number of imsuits and dark looks hovering at the fruits, almonds, bilberry and apple

ready heavily guarded by U.S. police. Arriving cars were checked at rounding the ouster last month of concrete barricades blocking traffic

Botis N. Yeltsin as head of the on the normally busy street out-

Mrs. Gorbachev beamed as she greeted American and Soviet guests in a golden two-piece evening dress. Mrs. Reagan wore a twopiece black dress with a blue-gold

The dinner took place in the Gold Room of the embassy, a former mansion decorated with gilt comices. The guests were served caviar, fish pie, crab from the Kam-chatka Peninsula and cold suckling pig with creamy horseradish sance for appetizers.

The fare continued with consommė and Solyanka fish soup, baked fish and lamb shish kebab, finish-

Meaning of Glasnost Is Clouded By Soviet Crackdown on Dissent

New York Times Service MOSCOW — While Mikhail S. Gorbachev pitches glasnost to America, the battle over how to practice his policy of "openness" has flared up anew at home. A public debate over the role of

the press, along with the reprimand of a journalist who questioned public support for Mr. Gorbachev's economic initiatives, have revived concern that the liberalization permitted under the Soviet leader re-

At the same time, an apparent crackdown on dissent this week, accompanied by what some view as a tone of anti-Semitism directed at Jews who want to leave the country, has fueled skepticism about Mr. Gorbachev's intentions among those most inclined to be skeptical.

This seems more ominous than people led me to expect," said an American human rights worker who arrived in Moscow this week to take part in an unofficial rights seminar that the Soviet authorities have tried to disrupt.

Western and Soviet analysts said the recent events did not appear to reflect conservative forces at work in Mr. Gorbachev's absence but rather were evidence that the situation remained unsettled at a time when Mr. Gorbachev was still consolidating his power.

I think some people want to

slow down, stop, catch their breath," said a Western diplomat, who described the turbulence as a continuation of the events sur-Moscow city Communist Party. There is some rethinking going

One sign that sent a tremor through the Moscow intelligentsia was a notice that appeared in Saturday's issue of Ogonyok, a maga-zine that has pushed the limits of free expression. It announced that the magazine's party watchdog committee had reprimanded Ogon-yok's foreign editor, Dmitti Biryukov, for writing that an opinion poll by researchers in Novosibirsk had found the public sharply divided over the Gorbachev program of perestroika, or economic restruc-

Mr. Biryukov reported that the study, by researchers at the eco-nomic journal Eko, had found 30 percent of the public in favor of perestroika, 50 percent neutral and

time when the Netherlands was

missile deployments to compensate

for the Soviet weapons. U.S. satel-

lites confirmed the move, he said,

but there was no evidence that the

missiles were permanently out of

The Soviet Union kept 112 SS-4s

operational through midyear, the

official said, and then began to

"vigorously destroy" the weapons. U.S. estimates of Soviet strength

are only issued once a year, in the

winter, so the new totals had not

In another surprise, the Soviet

Union had more intermediate-

range missiles in storage than expected — 245 SS-20s and 105 SS-

4s. It even had six SS-5s, older than

the SS-4s, stored. The large number

of SS-20s produced was within the "high side of the range" of produc-

tion estimates by intelligence offi-

cials, the senior U.S. official said.

The Soviet Union also had more

of the shorter-range missiles de-ployed, and more of them in stor-

age than expected. The detailed

opposed to 120, and 167 SS-23s, as

Council, a private anti-nuclear group, published most of the fig-

ures from the still-secret Memoran-

dum of Understanding, after which

U.S. officials confirmed most of

The Natural Resources Defense

been published.

nied that they had conducted such

a survey.
Ogonyok's editor, Vitali Korotich, a champion of glasnost who has been in Washington during the summit meeting, said the attack was at least partly justified because Mr. Biryukov had failed to record his interview with Novosibirsk re-

Mr. Korotich has told friends that since Mr. Yeltsin's removal, he was worried about the fate of others, like himself, who have charged ahead in Mr. Gorbachev's campaign for more critical journalism. The Yeltsin affair was widely in-

terpreted in Moscow as a move by Mr. Gorbachev to drop an unpredictable ally before two crucial political events: the introduction on Jan. I of an economic law that will be the greatest test yet of the country's ability to change its way of doing business, and a party leadership conference next summer.

Under the new law, 60 percent of Soviet industry suddenly will be required to make independent decito their ability to turn a profit.

Mr. Yeltsin's ouster left many Gorbachev supporters feeling to sur up anti-Semitism." successor as Moscow party chief, Lev N. Zaikov, said at an economic more limited way. "We do not need reporters of

what some Soviet journalists interpreted as an appeal for fewer the seminar, but several internaexposes and more orthodoxy. On Tuesday, the newspaper So- and Poland were refuse vetskaya Kultura published ex- the Soviet authorities.

events, as some press organs turn

cerpts from a recent meeting of top editors that indicated mounting

the party newspaper Sousialisti-

20 percent opposed. But the party committee said the researchers dety activists and party leaders" had come stronger.

Aleksandr N. Yakovlev, the party propaganda chief and a Gorba-chev ally, said at a party conference last week that the problem was not backtracking on glasnost but a tendency toward sloppy reporting that threatened to throw glasnost into

The tough official reaction this week to demonstrations by Jews and others denied permission to leave the Soviet Union has been read by human rights supporters as another sign that the limits of glas-

nost remain parrow. On Sunday, plainclothesmen scattered a protest of would-be ¿migrés, and attempted demonstrations on the next two days were prevented by detentions of people on their way to participate.

Reports have continued through the week of arrests of rights demon-strators in Moscow and Leningrad.

Press accounts of the demonstrations have singled out Jews who sions, and factory managers and want to leave, calling them selfworkers will be rewarded according centered and unpatriotic. A Western diplomat said the accounts appeared to be "a deliberate attempt

abandoned and in danger. The misgivings were not dispelled when his Rights Group Locked Out An independent seminar on human rights opened in a private conference on Nov. 27 that he apartment in Moscow on Thursday viewed the role of the press in a after the authorities closed a rented meeting place for "disinfection,"

The Washington Post reported. Representatives of human rights out to be at this time, but genuine monitoring groups from Czecho-organizers of the masses," he said, slovakia, the United States and Sweden attended the opening of tional figures from West Germany and Poland were refused visas by

The opening of the seminar had been scheduled for a rented hall. concern about official pressure on But when participants arrived they found a padlock on the door and a Aleksandr S. Baranov, editor of sign saying the hall was closed for a



Two wounded Afghan children were prevented from presenting flowers at the Soviet Embassy in Washington.

COUNT: A Potemkin Village '87 nounced it was taking 36 SS-20s

be allowed to visit the bogus mis-

The discrepancy in the Soviet

missile count arose because a few weeks ago, Soviet negotiators in Geneva said the treaty would eliminate more than 1,950 missiles on their side. But as the data came in, broken down by type of missile, the total added up to only 1,752. The Soviet explanation, according to the senior official, was that the Soviet Union initially had counted the dummy missiles as nonde-

ployed or stored missiles. Now we are told that these are inert missiles, many filled with con-crete," he said. "They also told us that they thought we had more missiles than we listed."

More than half of the 200 dummy missiles replicate the \$S-4, the U.S. official said. This weapon was introduced in 1959 when the Soviet Union had relatively few missiles, heightening suspicion that they had a deception as well as a training role. The SS-4 was being replaced by the SS-20.

Gorbachev whether she would go There were other statistical surshopping, and Mrs. Gorbachev said no, Mrs. Reagan snapped, prises in the data. The Soviet count: 220 SS-12-22s deployed, as Union, for instance, had deployed "I'm not going to be able to show fewer missiles in the intermediate- opposed to 20. range category, or those with a range of 600 to 3,000 miles (970 to And when Mrs. Gorbachev spoke at length about Soviet edu-5,000 kilometers), than the Penta-gon contended — 405 SS-20s rather than 441, and 65 SS-4s rather than cation after a reporter asked whether she had studied American history and English before 112 - which somewhat embarthe trip, Mrs. Reagan interjected,

rassed U.S. officials. One U.S. official said that two years ago, the Soviet Union an-

SOVIET: A Gorbachev Blitz

(Continued from Page I) ward a wall in the meeting with congressional leaders.

The medium is the message,

and he's playing it for all its worth," said a White House aide, surveying the horde of journalists covering the visit. "They've got a good product. When a product like that meets a marketplace like this, it's automatic."

Some Reagan advisers said the focus on Mr. Gorbachev was inevitable, given the novelty of having a Soviet leader in the United States for the first time in more than a decade. Others acknowledged Mr. Gorbachev's aggressive effort to present himself, but said they believed Mr. Reagan's place in U.S. public opinion could only

be helped by the performance. Mr. Lake, the former campaign press secretary, said Mr. Reagan did not need to compete in a direct sense with Mr. Gorbachev. Mr. Reagan "is not trying to prove anything," he said, and Mr. Gorhachev is.

He added that if Americans expressed support of the intermediate-range nuclear forces treaty to the Senate "and Gorbachev is

Soviet Embassy Cuts Iron Gates To Fit Limousine

WASHINGTON - Dark monster cars are zipping around Washington these days. The Zil. 114 limousine that arrived with Mikhail S. Gorbachev for his summit meetings with President Ronald Reagan is so big that the iron gates at the Soviet Embassy had to be cut to accommodate it. The Zil's turning radius - a gar-

- was the problem.
But Mr. Reagan's limousine. a super-stretched version of a Cadillac limousine, is even bigger than the ZiL.

gantuan 53.8 feet (16.3 meters)

Look at the wheelbase, the centerline distance between the front and rear wheels. The Zil. has a wheelbase of 152.76 inches (391.6 centimeters) and an overall length of 248 inches, according to World Cars, published by the Automobile Club of Italy, and tips from other sources familiar with the vehi-

The president's Cadillac has a wheelbase of 161.5 inches and an overall length of 261.3 inches, according to its maker. General Motors Corp.

Soviet Embassy in U.S. Rejects Offer Of Flowers From 4 Afghan Children

crippled by Soviet bombs in Af- Peace." ghanistan leave flowers at the Soviet Embassy for Mikhail S. Gorbachev because they said they were too busy preparing a dinner for President Ronald Reagan.

So the children — one without arms, one with severe burns and two without legs - left their flowers Wednesday at a concrete barrier near the embassy. Minutes later, Mr. Reagan and his wife, Nancy, arrived for a state dinner with Mr. Gorbachev and his wife, Raisa. The children, ranging in age told Mr. Brockunier that everyone from six to 14, arrived recently in was too busy to see the children or the United States for medical treat- accept the flowers.

Am to go into effect,

ment, according to Charles Brock-WASHINGTON — Soviet officials refused to let four children called "Afghan Children for

> "They wanted to give Mikhail Gorbachev bouquets of flowers and ask him to end the war so that none of their friends would be hurt," Mr. Brockunier said, after waiting for two hours with the children for permission to leave the

A Soviet official promised Mr. Brockunier that he would tell the responsible embassy officer about their mission. But a policeman later was too busy to see the children or

SUMMIT BRIEFS

U.S., Soviet Union Sign Air Travel Pact WASHINGTON (NYT) - A Soviet-American agreement was signed

Wednesday that will permit Aerollot, the Soviet airline, to sell some seats on Pan American World Airways jumbo jets that will make nonstop flights between New York and Moscow.

Both airlines now fly between the two countries, but with stops in

Secretary of State George P. Shultz and Foreign Minister Eduard A. Shevardnadze of the Soviet Union signed and exchanged diplomatic notes amending the Civil Air Transport Agreement of Nov. 4, 1966. The amendments allow an accord already reached between Aeroflot and Pan

Ceausescu to Miss Warsaw Pact Talks

BERLIN (Reuters) - Nicolae Ceausescu, dealing with serious political problems at home, will not attend a Warsaw Pact meeting right after

the Washington summit meeting, officials said Thursday.

A Foreign Ministry spokesman said Mr. Ceausescu was sending Foreign Minister Ioan Totu to represent him at the meeting that the Soviet leader, Mikhail S. Gorbachev, and leaders of the seven-nation military bloc plan to hold Friday. Mr. Gorbachev is to stop in Berlin en

route home from Washington. Party leaders and foreign and defense ministers from Bulgaria, Hungary, Poland and Czechoslovakia are to join the East German leader, Erich Honecker, for a briefing by Mr. Gorbachev on the Washington meeting.

to test Mrs. Reagan's composure: Mrs. Reagan gave the answer, Asked when the White House and that was her word." No matter what Mrs. Reagan was referring to a brief tour of the said, Mrs. Gorbachev seemed to Jane's Cites Major Advances in Soviet Jet Fighters

A coatless Nancy Reagan provides an arm's length

escort as Raisa Gorbachev arrives at the White House.

answer in a way that seemed to George P. Shultz's wife, Helena.

generation of compar aircraft equal to the best in the West, according to the military reference work, Jane's All the World's Aircraft.

In the foreword of a new edition published Thursday, Jane's editor, the Sukhoi Sn-27 fighter aircraft as John Taylor, wrote:

"NATO would be unwise to be advances. lieve that it stur has the clear superanded as the airframe," he ers and Fulcrums, the Su-27 and riority in conventional air power advanced as the airframe," he ers and Fulcrums, the Su-27 and

has made significant advances in air power and has developed a new ern governments sought ways to generation of combat aircraft equal

have an edge.

"This is where we were last

night," Mrs. Reagan said when

they entered the State Dining

Room. "It seems to be smaller

today," Mrs. Gorbachev replied.

the Red Room, Mrs. Gorbachev replied: "Yes, we were in this

room yesterday. Mrs. Shultz was

quite an active guide for me." She

When Mrs. Reagan showed her

He cited a modified version of one example of the Soviet aviation

that it has enjoyed for most of the Wrote, "it appears to provide the LONDON — The Soviet Union as made significant advances in Mr. Taylor said that while West-

When Mrs. Reagan acknowl-

edged that an Albert Bierstadt

landscape was difficult to see be-

cause of the television cameras,

Mrs. Gorbachev readily agreed,

adding, "I see the light here is a

Peppering Mrs. Reagan with questions as if she were a gradu-

ate student facing an oral exami-

nation, Mrs. Gorbachev seemed

He said that Soviet combat pilots have started to display a brashness and confidence usually associated with their Western counterparts and their new attitude should not be taken lightly by adversaries.

"Elitism is appearing amongst Soviet Air Force squadrons with the appearance of winged blades" "If its turbofans and radar are as painted on the fuselages of Flankfigure has been seen on the fin of a

Flogger, or MiG-27, Mr. Taylor The verve of the Soviet pilots, he said, was displayed dramatically over the Barents Sea in September

when a Norwegian Air Force P-3B Orion on a surveillance mission lost a propeller after being clipped by a

Both aircraft returned safely to helping with that - it helps Rea-

Mutual Invitations to Pry

The Euromissile treaty signed Tuesday is hailed as the first to eliminate an entire class of nuclear weapons. Perhaps of greater significance, the treaty includes verification provisions of unprecedented sweep and detail. Properly managed, these could soften the core of mistrust that has so dominated arms control and Soviet-American relations.

The Soviet government is a closed shop, and Americans rightly do not trust what they are not allowed to know. To be sure, past arms treaties barred Moscow from interfering with U.S. satellites peering into Soviet territory. But inspection from space, though impressive, is not sufficient to verify the nuclear agreements now contemplated.

New treaties will require destroying re-serve and deployed missiles and call for production checks and limits on small and mobile missiles. This generation of Soviet leaders understands this; they know their American counterparts henceforth will need much more intrusive forms of monitoring. President Reagan is fond of quoting an old Russian proverb, "Trust but verify."

Dozens of pages in the treaty set out in fine print how the missiles are to be eliminated and how inspection and monitoring will work. For the first time, on-site inspec tion with assured access to restricted military areas is permitted. So is limited access to test ranges and production facilities.

The precision is stunning: points of en-try, hours of permitted visits, how many people in each team, languages to be spo-ken. In Geneva in 1955, President Eisen-

military facilities and establishing rights of aerial photoreconnaissance. Nikita Khru-shchev denounced this "Open Skies" idea as "nothing more than a bald espionage plot." Now the country that made a national policy out of secretiveness invites Americans eight times a year to weigh, measure and X-ray its missile canisters.

Moscow is not above making hay out of this transformation. When the Pentagon voiced belated concern about publishing the precise location of missiles, Soviet negotiators vowed to publish anyway, needling the Americans for their secrecy.

If the information could be useful to ter-

rorists, as the Pentagon now says, it is hard to see why both sides assumed all along that the information would indeed be published. In any event, the very secrecy and controls of Soviet society reduce worries that terrorists could exploit the information there.

The treaty's detail on verification holds promise and risk. Expanded on, the new measures can be crucial to a strategic arms treaty. And the very process can enhance mutual trust. But detail can be fodder, too, for endless assertions of noncompliance by arms control opponents.

If agreements between foes about the weapons they have trained on each other seem unnatural, invitations to peer into each other's deepest secrets seem even more so. Yet now President Reagan and Mikhail Gorbachev have issued the invitations. Carefully tended, these offer enormous promise.

— THE NEW YORK TIMES.

A Public Savings Plan

Perhaps it is not going to be enough to balance the U.S. budget. Perhaps the budget is going to have to run a surplus. Alan Greenspan, the chairman of the Federal Reserve Board, lobbed that unorthodox suggestion into public view in a speech this week in New York. No doubt his immediate purpose was to press Congress to get on with this year's rather feeble contribution to reducing the deficit. But he was speaking an important truth that is going to haunt the next president.

Americans are saving perilously little of their incomes. If they will not save for themselves, Mr. Greenspan said, perhaps the government will have to do it for them. That is what a government surplus is: public saving.

Private savings in the United States, by both businesses and individuals, has been falling precipitously. But savings must equal investment, as the textbooks point out. Over most of the Reagan years, a huge inflow of savings from abroad has maintained the balance. Now foreign savers have backed off. That is why the dollar has been falling.

There are three ways to restore the balance. The worst is to let investment decline with savings. That means a recession. Another is a rise in U.S. interest rates to levels high enough to attract the necessary funds from abroad again. That probably means a recession as well.

The third possibility — the only one

consistent with stability in the U.S. economy — is to get savings up. That is what Mr. Greenspan had in mind. The Federal Reserve has a better grasp of the international financial system than any other agency of the government, and it is not under political constraints in discussing those realities. With the 1988 presidential campaign under way, the Treasury is tactfully avoiding all subjects that might indicate a need for higher taxes, and the president's Council of Economic Advisers seems to have been locked in a White House closet for the duration.

The administration's original supplyside strategy held that tax cuts would set off a great surge of savings and investment. But things have not turned out that way. Despite extraordinarily powerful incentives - the tax cuts, combined with high interest rates - savings sagged. Instead, Americans went on a tremendous boom of consumption and borrowing That is now coming to an end.

Mr. Greenspan is pointing out one way to get the U.S. economy back into balance. You may be tempted to say that his proposal, a budget surplus, is politically unrealistic. Maybe so. But the other ways of getting back into balance are much less pleasant, and in the absence of rational policy, the markets will impose them automatically. - THE WASHINGTON POST.

Defense: A Bit Less Froth

Defense Secretary Frank Carlucci has done what his predecessor always resisted. The former defense secretary, Caspar Weinberger, fought such accommodative He has told the U.S. military services to make their budgets for the next fiscal year realistic. You can argue that Mr. Carlucci had no choice, and it remains to be seen what growth rates the budget will project beyond next year. But that misses the point of what has happened. The defense buildup is over: the issue now is the tilt of the plateau.

The secretary has ordered that next year's defense budget conform to the terms of last month's budget summit. From a certain distance that is unremarkable. President Reagan himself signed off on the summit. Spending authority and actual spending would both still increase about \$8 billion, not enough to cover likely inflation but hardly gruel, either. At \$300 billion for the year the country would not go unprotected.

But a standstill budget is a cold shower for the Pentagon. When the president proposed his fiscal 1988 budget in January, he and the services were pointing toward a \$332 billion military program by fiscal 1989. That is the basis on which the services were being told to plan. That target was already down \$31 billion from where it had been the year before. Now Mr. Carlucci intends to reduce it by 10 percent, or \$33 billion, more.

budgeting. The result was that he proposed what, in fiscal and political if not in military terms, were frothy budgets. Congress had to cut them even though, institutionally, it is less capable of doing so well than the executive. Its instinct was to nickel-and-dime everywhere rather than cut whole programs. The services, undisciplined, sowed the seeds for more programs than the country will be able to afford. Congress tried to slow the programs rather than choose among them. So there is still a major squeeze ahead.

Mr. Weinberger always balked at helping Congress cut the budget, partly on the theory that it would only gulp down what he gave and bang its spoon for more, partly to clarify who was responsible. The posture only worked for a while; in the end the secretary took himself out of the game.

A slimmer budget may put more pressure on Congress, and especially the Democrats in this election year. Mr. Weinberger ultimately made it easy for them; they could simply be for less. A realistic budget may force them to face reality in turn. The Defense Department needs to be put on a steady path; this is a step in that direction. - THE WASHINGTON POST.

Other Comment

In Europe, Concern Remains

Underlying the celebrations in Washington there is still considerable European anxiety about the consequences of the deal to scrap medium- and shorter-range nuclear forces. That concern is exemplified both by [Prime Minister] Thatcher's insistence that NATO must be willing to modernize its remaining nuclear weapons and by the view that the alliance should already be preparing its response to the pressure for the so-called third zero: the elimination of short-range and battlefield nuclear systems. The momentum for the third zero will be difficult to resist. It is understandably and overtly the aim of Soviet policy to bring about the

effective denuclearization of Europe. If the Russians achieve that end without having to concede substantial and asymmetrical reductions in Warsaw Pact conventional and chemical war-fighting capability. Western Europe will no longer be able to mount a credible deterrent to Soviet military aggression. At the same time, it is becoming clear that the West Germans are increasingly uneasy about the nuclear force structure that has been left behind by the INF treaty. Just about all Western Europe's nuclear weapons are designed to be used either on or from West German soil. It is hardly surprising that many Germans think that they are bearing an unfair share of NATO's nuclear risk.

- The Independent (London).

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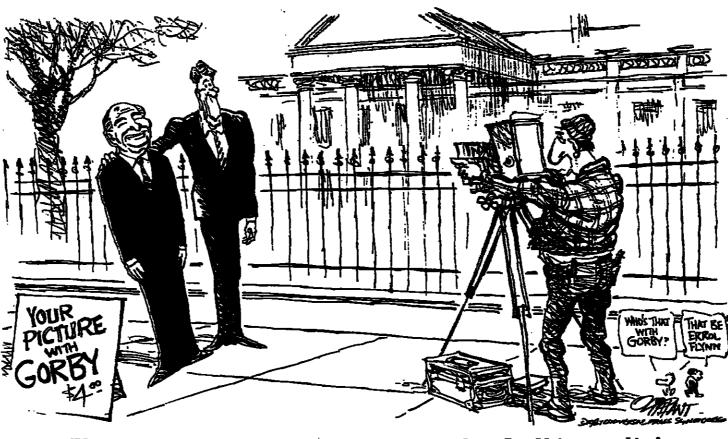
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OPINION



'I had heard rumors he was in town, but the security's been so heavy I couldn't get near him.'

What Reagan Should Do to Reassure the Europeans

WASHINGTON — The treaty reducing nuclear arsenals that President Reagan and General Secre-tary Gorbachev signed Tuesday will have only a modest impact on superpower relations. But it will profoundly affect the Western alliance. Whether eliminating intermediate- and shorter-range nuclear forces helps or hurts the alliance will depend on

what the United States does next. The West European allies have formally blessed the INF treaty, but their words disguise misgivings about American attitudes and actions. West Europeans' doubts about U.S. steadfastness did not begin with this administration but have steadily increased in recent years.

The critical event was last year's summit meeting at Reykjavik, when President Reagan seemed ready to trade away nuclear weapons that have symbolized America's commitment to European security. Europeans view the treaty eliminating medium and shorter-range missiles as compounding their security problem.

To capitalize on the treaty as a positive rather than negative development, the administration should act promptly to reassure the allies that, except for defense of the U.S. homeland, they stand first in America's interests. To demonstrate such a "Europe-first" commitment, President Reagan should fly to Europe right after he bids Mr. Gorbachev goodbye and reports to the American people on the summit meeting's results.

Mr. Reagan should visit the North Atlantic Council in Brussels to brief allied leaders first-hand. Of course they would learn little that they had not already read or heard, but the symbolism would be invaluable. It would also offset the impact of Mr. Gorbachev's ploy of having stopped in Britain en route to Washington.

Mr. Reagan should use such a visit substantively, not just for symbolism. With the dismantling of the Euromissiles (after the Senate ratifies the treaty), the Warsaw Pact's advantages in

F ERE-EN-TARDENOIS, France — Cambodia's Prince Norodom

Sihanouk and Phnom Penh's young

Communist prime minister. Hun Sen.

have drafted an outline for peace that

could allow Vietnam to save face and

Thursday's announcement post-

poning further talks in January under-

ines the difficulties ahead. But the

draft produced here represents the

first genuine hope for peace in Cam-bodia since the Vietnamese invaded

and occupied the country nine years

ago. For the first time, two leaders of

stature from the opposing sides have met, with the approval, if not the

have agreed that their ultimate goal is

Cambodian independence, guaran-

teed by an international convention.

Just three years ago, such a declara-tion would have been a dream. The

Vietnamese army had demolished the

base camps of the Cambodian resis-

tance armies. Vietnam had signed a

web of treaties with its client regime in Phnom Penh locking Cambodia into

an Indochinese Communist bloc un-

der Hanoi's control. Vietnam confi-

dently predicted that the Cambodian

problem had been solved.
Instead, the Cambodian resistance forces recovered, if unevenly, locking

the Vietnamese army in a military

stalemate. The international move-

ment against the occupation stepped

up political pressure and held to its

sanctions program of halting or reduc-

ing aid and trade with Vietnam; Ha-

noi shuddered under the cost of its isolation. Finally, dramatically, the Communist world shifted its priori-

ties. The Soviet Union, Vietnam's pre-

mier source of military and economic

meeting here in northern France were mixed. This was a test of leadership

and intentions, and the results are en-

couraging. Prince Sihanouk, head of

the fractious resistance, and Hun Sen.

leading light of the Cambodian regime put in place by the Vietnamese occu-

pation forces, proved that they could

Still, the prospects for a successful

aid, wants a settlement.

blessing of their big-power sponsors. in the program. Also omitted is the Both men are Cambodian and both usual request for a withdrawal of all

Two leaders of stature have met, and agreed on

the ultimate goal of Cambodian independence.

Cambodians to save their country.

By Robert E. Hunter

tral Europe will become even more apparent and politically significant.

To reduce even further the role of nuclear weapons in Western strategy, Mr. Gorbachev almost certainly will propose the elimination of shortrange missiles not covered by the treaty. This would be immensely pop-ular in West Germany, but would be opposed by Britain, France and America. Governments of these countries believe that the specter of further denuclearization of Western strategy would contribute to fears that America's security is being decoupled from Western Europe's.

Mr. Reagan must pre-empt such a Gorbachev gambit with serious proposals of his own. He should propose a Western program of major cuts in the approximately 4,000 short-range weapons in Europe, plus moderniza-tion of those remaining. This should be done consonant with a new allied process of discussion and decision

the mitiative from Mr. Gorbachev by proposing rapid progress in the Vien-na negotiations. These are the long-As part of his diplom na negotiations. These are the long-running talks on Mutual and Balanced Mr. Gorbachev has accepted the Force Reductions, the forthcoming Conventional Stability Talks designed to replace them, and the Review Conference on Security and Cooperation in Europe, which includes efforts to design confidence-building measures

that can reduce fears of war. The West's overriding concern must be to reduce the Warsaw Pact's capacity for attack with little warning. But the play away from Mr. Gorbachev.
The Soviet leader would prefer to

continue pressing nuclear issues in Europe while avoiding the issue of tional forces and armaments. Even if to The New York Times.

he unilaterally withdrew some Soviet conventional forces from Eastern Euover the next two or three years. rope, his country's military advan-Above all, Mr. Reagan should seize tages would remain - and forces unilaterally withdrawn would not

> principle of asymmetrical cuts, al-though Soviet thinking on this issue still falls far short of Western needs. By publicly challenging Mr. Gorbachev on conventional forces, Mr. Reagan could begin to refocus the allies' attention on the need to test Soviet intentions in Europe.

The alternative is to wait passively while alliance tensions, together with pressure on the U.S. defense budget, that concern will not top the East-West agenda unless Mr. Reagan takes give the Kremlin new opportunities to pursue advantage in Europe.

at the Center for Strategic and Intermajor asymmetrical reductions in So-national Studies at Georgetown Univiet and other Warsaw Pact conven- versity. He contributed this comment

A Feeling That the Pressure Finally Paid Off

T was Wednesday afternoon. The president had been meeting for two days with the Soviet general secretary. Aiready Ronald Reagan was on a roll.

That much was evident as he took time to chat in his Oval Office. Maybe it was not quite the happiest day of his life, but it was "quite a day." Most important were his reasons why. Part of it was the seven years of hard diplomatic slogging that produced the treaty; part was the prospect for "improved relations in other places."
He was asked if he was smiling out of any sense that

"the West was winning," as evidenced by the Soviet strug-gle for internal reforms. But he did not want to talk in those terms when "we are signing mutually satisfactory" agreements. It was something a great deal more profound. In his two previous meetings with Mikhail Gorbachev, "but even more in this last meeting," the president said, he had come to perceive a fundamental char

cow's view of its role in the world. Quickly he insisted that "this doesn't mean I am dropping my guard." What it does seem to mean is that Mr. Reagan is substantially revising his perception of the "evil empire." He takes none of that back. On the conconventional military forces in Cen- trary, he thinks his harsh judgments are simply being

in their four-point plan.

Essentially, the two Cambodians

proposed a neat reversal of priorities.

After agreeing that Cambodia re-

quired a political rather than a mili-

tary solution, they suggested that all Cambodian parties to this undefined

conflict meet and resolve their differ-

ences. Immediately thereafter, an in-

ternational conference would be con-

vened to ratify the Cambodian

agreement and ensure the country's

independence. Vietnam is not named

in the program. Also omitted is the

foreign forces. The uninitiated would

be forgiven for imagining that Cambo-

dia's was a civil war, not an armed

resistance against foreign occupiers.

Vietnam's troops presumably would withdraw to their own side of

the border while Hanoi avoids any

responsibility for the war. The resistance would swallow its pride and

take a major role in a temporary

government of national reunification

alongside the Cambodians who have

served during the occupation.

Is this realistic? The devil is in the details, particularly when one remembers who makes up the resistance and

what preceded the occupation - both

In 1975, at the end of the second

Indochina war, the Khmer Rouge, led by Pol Pot, plunged Cambodia

into a nightmare. In the name of a

"pure, total revolution," the Cambo-dian Communists massacred un-

countable innocents, destroyed their nation's society and provoked a bor-der war with the Vietnamese.

The Vietnamese Communists, vic-

tors in wars first with France and then

with the United States, succumbed to

temptation, enlarged the war and easi-

ly overthrew the Khmer Rouge re-

gime. Hailed by some as liberators,

they remained to occupy the country and fulfill an old goal of controlling an

To frustrate Vietnamese plans,

Indochinese Communist bloc.

agree on a preliminary peace proposal china. Thailand and the United without abandoning their allies. They

in Vietnam and in Cambodia.

By Elizabeth Becker

deferred more questions than they answered, but there is a touch of genius

Rouge forces, an odious example of realpolitik. Today the Khmer Rouge,

still under the command of Pol Pot,

are the strongest Cambodian armed force. Who will represent them at the conference table? Who will guarantee

that they will adhere to a peace pro-

gram? Who will disarm their forces?

Only a leader with Prince Siha-nouk's near-mythic stature could dare

to break out of this political and mili-

tary quandary. Not for the first time.

he is acting on his own, searching

among allies and enemies for a solu-

tion. He and Hun Sen met as private

citizens. Now, as an international fig-

ure, Prince Sihanouk must persuade

Beijing that it would be better served

by his peace plan than by continuing the war through the Khmer Rouge. A solution has to be brokered

among the major Communist pow-

ers. The Soviet Union has worked as

ers. The Soviet Union has worked as hard as any country for such a compromise, pressuring Vietnam and cajoling China, largely behind the scenes. Proof of the intense private search for peace was the very public appearance here of Ambassador Mourello Schlesier of Ambassador Mourello Schlesier.

Moustapha Saphariny, the Palestine

Liberation Organization's represen-

tative in North Korea. He has been a

major go-between in the multisided

negotiations, and he flew in from

Pyongyang to survey his handiwork

And the Soviet Union is pleased,

of the foreign occupation forces.

Prince Sihanouk has postponed the

next round of talks tintil all the Cam-

id ensure its success,

proved right: Dealing from strength has paid off.
So it is not Mr. Reagan who is changing, it is the Soviets.
But the result is a change in the way Mr. Reagan talks about the Soviets, a change which, along with his show of affability toward Mr. Gorbachev, is enraging the true believers in his arch-conservative constituency. He is cantious about all this, but convincing: "Possibly the fundamental change is that in the past Soviet leaders have openly expressed" the objective of a "one-world communist state" and indicated their desire to "expand and make the whole world that way." Mr. Reagan no longer sees such a desire. He concedes that Mr. Gorbachev has not explicitly

acknowledged to him that the Soviets have abandoned global expansionism. But he said that the general secretary was the first Soviet leader who had never proclaimed that goal before a Communist Party gathering.

Can Mr. Reagan sell this to those on the right who are calling him things like a "useful idiot" for Moscow? "When I get my temper back, I'll make it clear to them I haven't softened up," he replied. The INF treaty proves, he said, that Moscow "got the idea that we weren't just hungry for a detente and would sign anything ... They came back."

out a specific timetable.

nouk and Son Sann do sit down and

try to agree on a solution for Cambo-dia? Their shared history is littered with mutual betrayals, war, murders, exile and pledges of retribution.

The international conference is the

best solution for overseeing the with-

drawal of Vietnamese troops and the

disarming of the Khmer Rouge forces.

And perhaps this initial meeting of Cambodians is also the right ap-

proach. If they cannot come to terms

- Philip Geyelin in The Washington Post.

The relatively innocuous INF treaty is billed on both sides as a step raised the obvious question of whether the Cambodians can trust the Viettoward a more sweeping strategic arms reduction treaty, possibly to be signed in Moscow next year, so some

> year to any kind of treaty-making with the hated Soviet Union and god less communism is a clear signal to Howard Phillips and the American right that their moment in the sun is passing; if there ever was a Reagan-Revolution, in their eyes it is ending

parties posses in desires assurance

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the wilderness and into Washington -has betrayed the faith by entering into a pact with the keepers of the Evil Empire. Nothing could show more clearly how the pressures of politics, diplomacy and security inexorably drive presidents to the center, but few events could be more repug-nant or disillusioning to those who

War Was Over," a history of the Cam-bodian revolution. She contributed this to the International Herald Tribune.

with their nation's epic misery and agree to cooperate, what will happen after the Vietnamese withdraw? The writer is author of "When The

100, 75 AND 50 YEARS AGO

1887: Rich Rhetoric NEW YORK — Messrs. Andrew

according to an Asian diplomat who said that, unlike the situation in Afghanistan, the Cambodians proved in their three-day discussion that they have strong, attractive leaders capable of engineering a face-saving exit bitter attack on the host for the advo-Prince Sihanonk was no surprise. cacy of socialistic ideas. He charged him with hypocrisy, stating that if he practiced what he preached, he would give up his wealth and turn beggar. Mr. Palmer made no reply. Today [Dec. 10] he comes out in an interview, taking Mr. Carnegie to task for his discontinuous attack and the him discontinuo His diplomacy was a reminder why he is the Cambodian figure around whom a solution has to be built. Hun Sen was the proof of the pudding. This 36-year-old child of Cam-bodia's Communist movement showed himself to be "extremely intelhis discourteous attack, which he, as ligent," as a Sihanouk aide said, indus-trious and capable of holding up the Communist side of the negotiations. a host, could not graciously resist.

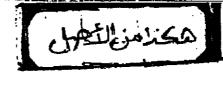
1912: Loan for Austria

NEW YORK - Confirming the

the American bankers involved declares that this is in no sense a war loan, but simply for providing a sur-Carnegie and Courtlandt Palmer, the millionaire sociologists, are making meet its ordinary requirements. He rhetorical fists at one another. At a meeting of the Nineteenth Century given assurances that the political situation is much improved and that [on Dec. 8], Mr. Carnegic made a there is no reason for apprehending warlike developments between the Great Powers. Wall Street considers that the Dual Monarchy is not finan-cially in a condition to engage in war.

1937: Kennedy to Britain WASHINGTON - Joseph P. Ken-

nedy, chairman of the Maritime Commission, will sail for London to take up his duties as Ambassador to the Court of St. James a few weeks after the present Ambassador, Rob-crt Worth Bingham, has retirmed there to conclude his farewell visits, bodian parties agree to join him. Earlier, Son Sann, a former prime minister and Sihanouk's non-Communist partner in the resistance coalition, told me he gave his qualified support. He is to conclude his farewell visits, according to reports here today [Dec. 2 syndicate in which Messrs. Kuhn, Loeb and Co. and the National City new appointment is apparently authentic but still unofficial.



REAL E DEM OUTS SUP By Tom Wicker N EW YORK — And the general al, though not entirely warrant ed, euphoria over the signing of a Soviet-American arms control treaty, the fury of President Reagan's erstwhile far-right supporters stands out like a sore thumb, or a sore loser. When Mr. Reagan said only what many of these rightists had given him. many of these rightest had gives had ample reason to believe — that they "basically, down in their deepest thoughts, have accepted that war is inevitable" — you might have thought he had accused them of waring war, and nuclear war at that. Even Senator Bob Dole, who had waffled on the issue but in the end will have to vote for Mr. Reagan's treaty, rebuked the president for this observation—although Ronald Reagan knows the right-wing mind better than Mr. Dole ever will The Dole complaint was well-mannered, however, compared with the profoundly offensive remark by Howard Phillips that the president of the United States had become "a useful idiofor Soviet propaganda." But Mr. Reagan knew what he was

talking about. Many opponents of arms control agreements actually do believe that a Soviet-American showdown is inevitable and that, rather than reducing its armaments and hilling itself with words of peace, the United States should be building its strength for the day of Armageddon An opponent of the INF treaty writes me that he is against it because "1." Soviets should remove the Berlin Wall. 2. Get out of Afghanistan. 3. Get out of Cuba. 4. Get out of Nicaragua." None of that has anything to do with the treaty, or with arms con-trol. It is a demand for victory. Time magazine notes that even Mr.

Just What Is:

Riling the

Far Right?

Phillips, speaking for something called the Anti-Appeasament Alliance, said that if the INF treaty is ratified, "a major battle of World War III will have been lost by default" — which suggests that World War III really is a foregone conclusion in the "deepest ghts" of that particular mind.

What is riling the far right? Surely not the new treaty itself, since its strongest supporters claim only that it is useful but limited, and since Washington head-counters predict Senate ratification by a wide margin. Thus, the treaty seems neither worth all the fuss on the right nor likely to be defeated by it.

Nor are many on the funious right making the weak but plausible case espoused by Alexander Haig, that the treaty diminishes Western muclear deterrence in Europe — although the United States managed well enough with no medium-range missiles on that Continent in the 1960s and 1970s. By 1993, moreover, when all INF war-heads are withdrawn, the United States will retain about 3,250 nuclears warheads in Europe, not to mention the British and French nuclear forces.

Some other opponents are criticizing verification procedures, although those agreed upon include on-site in spection and are the most extensive ics, including Richard Perle, formerly assistant secretary of defense and a leading administration arms control strategist, must know that the United States itself drew back from more intrusive verification procedures, ne more wanting to open its most sensi-

tive facilities than the Soviets do. Cambodia: One Obstacle Is Crossed, Many Remain

Rather than any of this, three other bitter pills probably are proving too hard for the extreme right to swallow:

namese to withdraw their troops with-Presumably the Klimer Rouge are refusing to join Sihanouk and the right-wing prancing and posturing is calculated to bring pressure on Mr. prince needs Chinese help to bring, them to the bargaining table. But what Reagan not to agree to such a treaty. That the Reagan administration is devoting the major effort of its last happens if representatives of Pol Pot's Khmer Rouge, the client Communist regime in Phnom Penh and the non-Communist parties of Prince Siha-

not with a bang but a whimper.

Perhaps worse, Ronald Reagan himself — the hero of the right, the man who led the progeny of William Buckley and Barry Goldwater out of the working the working the Washington

believed in him most truly. The New York Times.

THE NEAR

WEST

REDISCOVERED

OOKING at Neuilly

as it is now, with its

fine boutiques, bevy

of businesses, and

sumpruous homes, it is hard

to imagine that this area was

once a plot of swampland. But

that was back in the days

when the potato was still nou-

In 1786 Antoine Parmen-

tier presented his first crop to

Louis XVI. The vegetable -

formerly confined to the Lim-

ousine area of France - swift-

ly became so popular that

Benjamin Franklin found

himself at a dinner where the

menu consisted of nothing

but poratoes in every possible

The pastoral past disap-

peared as thousands of compa-

nies discovered Neuilly's

proximity to Paris, greater

greenery and pure air. "The

challenge now," as explained

by Mayor Nicolas Sarkozy, "is

to preserve the ecology of our

town. We want the green of

parks and gardens and trees to

Efforts to preserve the trees

and parks began back in the

1950s under Achille Peretti,

the former mayor. Since then

the city has blossomed into

the home of 3,135 businesses

be the color of our city."

velle cuisine.

REAL ESTATE DEMAND **OUTSTRIPS** SUPPLY

Jean and Hubert de Mont-Marin left Dupuy-Saatchi to found their own 2d agency three years 2go, they naturally looked for space in Neuilly. We had always worked here," explains Mr. de Mont-Marin, "and our new agency needed the credibility that a chic Neuilly address could give us." The agency, Jean et Mont-Marin, first moved into a 300-square-meter town house, known as a "hôtel particulier." Two years later, after landing such important budgets as Pentax, Lancôme perfumes, Pan American Airways and S.T. Dupont watches, the pareners set about looking for larger headquarters.

The search lasted more than six months and involved several real estate agents. The town house they moved into last month was built in 1784 and entirely renovated. The oldest of its kind in Neuilly, it is being rented to the agency on the basis of a 30-year lease with the town of Neuilly which owns it.

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Three times larger than the agency's former house, it is also two and a half times as expensive. "The price we're paying has jumped from 1,000 FF to 2,500 FF per square meter and we had to decide if we wanted it in less than half-an-hour or it would have been grabbed by someone else," recounts Mr. de Mont-Marin.

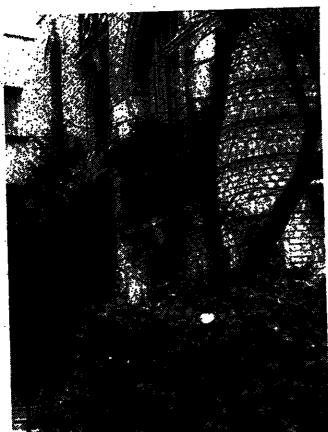
HEN Gérard becomes available, is taken right away."

Only five minutes from the Champs-Elysées, Neuilly is by far the most sought-after and expensive suburb of Paris. According to Françoise Vercamer, of the international realtors Jones Lang Wootton, a major incentive for companies is the suburb's extremely low professional tax rate. At 7.917 percent (as compared to 11.667 percent in Paris, an average of 13 to 22 percent in the other Parisian suburbs and 27.297 percent in Aubervilliers to the northeast), Neuilly has the lowest company tax rate of the whole Paris region.

In addition, when companies started flocking to this then completely residential suburb at the beginning of the 1970s, the rents were cheaper than in most of Paris.

"When the commercial boom was at its height in the mid-1970s," recalls Mr. Labro, "we had thousands and thousands of meters available and sellers were forced to negotiate to be competitive." Since then the price of real estate in Neuilly hasn't stopped climbing. Over the past two years, with space increasingly rare and demand just as strong, they have soared 20 to 25 per-

Office space is renting for 1,700 to 2,200 francs per square meter and selling for around 25,000 francs per square meter. That makes Neuilly property less expen-



Secluded homes in quiet streets.

The difficulties encountered by Jean et Mont-Marin in finding space and the price they had to pay to stay in this prestigious suburb of Paris are by no means unique. "A company that wants to move into Neuilly today has to be exmemely determined and patient," states Robert Labro of Jean Thouard, one of France's top commercial real estate consultants. "Whatever space

arrondissements, but a good deal more than many areas in eastern and northern Paris.

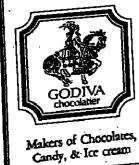
large companies, Neuilly has managed to preserve its tranquil residential character. An urbanization plan, first adopted in 1951, has protected it from being overrun by commerce and business. Zoning

Le Chambord

Head Chef Philippe Lempereur Diploma Ecole Hotelière 1964 Specialties from Quercy Game - Canard au Sang

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THE WORLD **BEST** CHOCOLATES

GODIVA 160 av. Charles de Gaulle 92200 Neurlly-sur-Seine tel.: 46 24 0824

LIGHT AT THE END OF THE TUNNEL He adds: "Another reason the

avenues and quiet streets, Neuilly could almost be mistaken for a peaceful provincial town - were it not for the avenue Charles de Gaulle, the main east-west road from Paris that currently cuts clean across its center. Every day, 150,000 cars take it to go back and forth to Paris.

The ideal solution - rerouting the traffic underground and creating a treelined pedestrian area above --might seem simple enough. Yet finding the appropriate financing has taken years.

According to the Mayor of Neuilly, Nicolas Sarkozy, one reason why the current one billion franc project has succeeded where others failed is because of the decision to cover only part of the avenue at a time. The 435 meters of tunnel for car traffic is only the first step but, as Sarkozy says, "it was important to begin."

regulations restrict commer-

cial activities to the northern

extremity of the suburb and

the area on both sides of ave-

nue Charles de Gaulle. Practi-

cally three-quarters of Neuilly

are reserved for residential

Plan sheltered Neuilly from

the over-development that

many rowns experienced in

the wave of post-World War

II construction," states Thier-

ry Gambert, one of mayor,

Nicolas Sarkozy's close collab-

orators. Stringent restrictions

govern the height of buildings

and their appearance. The

town's trees are safeguarded,

Such regulations have en-

hanced the value of the suburb

while contributing to the rat-

ity of space and the difficulty

of construction. Mr. Gaubert

estimates the number of new

constructions at three or four a

year. These usually involve

the demolition of town houses

which are difficult and expen-

sive to keep up. Their owners

will sometimes exchange

them for a floor of the apart-

ment house built in its place.

idents regret the disappear-

from demolition by municipal

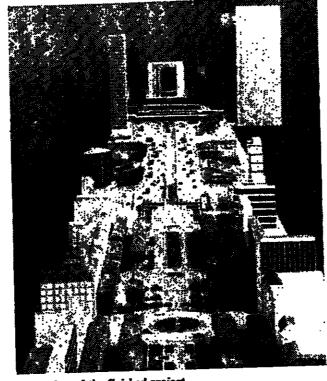
legislation. Many of the others

Many old-time Neuilly res-

as are its gardens.

"The 1951 Urbanization

housing.



meter, up 20 percent over the

past two years. Renting has

become so expensive that the

market has virtually disap-

A combination of lack of

office space, high prices and

congestion along the main

streets has sent some compa-

nies north or farther west.

Nonetheless, the real estate

market in Neuilly is expected

to remain as tight as it is

peared.

apartment houses or office

buildings in zones where com-

mercial activities are allowed.

Yet despite the cost of a town

house, anywhere between 10

and 25 million FF, there con-

tinues to be a strong market

for them. A turn-of-the-centu-

ry town house near the Bois de

Boulogne (the largest park in

the Parisan area), with 300

square meters of living space

and a 150-square-meter gar-

den, recently sold for 15 mil-

tier of Neuilly-Paris-Ouest,

one of eight realty agencies

based here, Neuilly is the per-

fect combination of city and

country living. "Bordered by

the Bois de Boulogne, we have

numerous municipal gar-

dens," Ms. Portier points out.

"What's more, most apart-

ments have large terraces or

balconies, while town houses

have gardens." One of the few

vacancies currently available

at Neuilly-Paris-Ouest, for ex-

ample, is a four room apart-

ment in a modern building

with 120 square meters of liv-

ing space, a 180-square-meter

terrace and parking. It is sell-

Such luxury, so near to the

center of Paris, is not within

everyone's reach and over the

years Neully has become a

rich man's suburb, a status

symbol for its residents. Ac-

cording to Daniel Calais of

the Department of Urbanism

at Town Hall, the average sell-

ing price in the residential

ing for 4.7 million francs.

According to Noelle Por-

lion francs.

project was given the green light was the decision to extend the Vincennes-Pont de Neuilly metro line to La Défense." Consequently, the state will pay the largest part (40 percent) followed by the region (24.8 percent), the RATP (20 percent), the Department and the two cities of Courbevoie and Putcaux (11.8 percent). Neuilly will pay only 3.4 percent.

The work currently consists of removing all the pipes and electric cables beneath the avenue. Next February work will begin on the extension of the metro line to La Défense, the creation of an underground runnel for the metro and cars, and the installation of 15,000 square meters of trees, gardens and fountains. The City Hall expects the project to be openational by mid-1992. In the end, 80 percent of all traffic will go underground. _ Harriet Welty-Rochefort

today, with demand high and the vacancy rate low. Nobody can predict whether prices will continue to climb as they have over the past two years, nor how much people are willing to pay for space here, but no other suburb of Paris and few of its districts offer the convenience, amenities and prestige of Neuilly.

- Joyce Wakmann

employing 35,000 persons in 800,000 square meters of offices, mostly on the avenue Charles de Gaulle and the Ile de la Jatte. Yet building restrictions have preserved the city's 248 bectares of parks and gardens, guaranteeing the

65,000 inhabitants of Neuilly some 38 m² of park area per No wonder 50 percent of the residents are either company presidents, professionals or top managers (not to mention

the diplomatic population which live in the city's 24 foreign embassy residences). The 64,450 inhabitants currently pay 1 percent of the total income tax paid in France and 24 percent of those in the Department of the Hauts-de-Seine.

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Neuilly's commercial sector is equally upmarket. As a crossroads of communication, it houses 400 companies in the fields of radio, relevision, publicity and publishing.

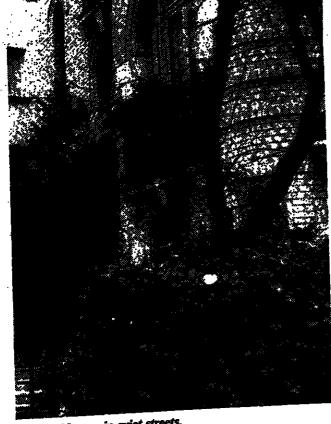
As early as the 1930s, Chanel Perfumes moved in because, "we had a presentiment of the luxurious character of this site," says a spokesman for the company. Since 1980, Yves St. Laurent Perfumes has also been based on the lie de la Jatte and, next year, will be joined by Paco Rabanne.

Building and refurbishing projects account for 63.48 percent of the city budget. Massive projects such as the 40 million franc remodeling of the Place du Marché are being financed by city hall in conjunction with private companies to relieve the burden on the taxpayer.

In a master-stroke of combining good living with sound urban planning, the city has also found a solution for the busy — and noisy — traffic on the avenue Charles de Gaulle. And work is forging ahead on the installation of a total cable network for mid-1989.

As Renée Michelangeli-Peretti, daughter of former Mayor Achille Peretti and director of Neuilly Journal Independent concludes: "You cannot prevent change, but you have to manage it well."

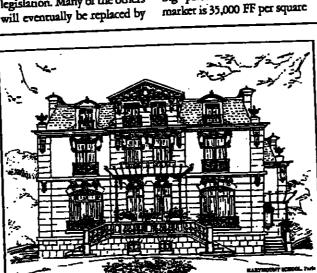
- Harriet Welty-Rochefort



sive than certain prime areas in the 7th, 8th, 16th and 17th

ance of the private houses that covered the suburb half 2 century ago. Of the remaining 400, only the 300 located on private streets (dead-ends accessible only to occupants and their guests), are protected

Yer, despite the influx of



72, bd de la Saussaye Neuilly-sur-Seine 92200. 46 24 10 51

since 1923. Today, it offers an American curriculum to boys and girls, ages four to fourteen."

"For information, please contact the Headmistress."

and the same the same of the s



The second secon

Marymount School

"Marymount has been serving the Paris community

ADVERTISING SECTION

TERNATIONAL

Ile de la Jatte, Neuilly's offshore center.

THE APPARENT PERSUADERS

N Neuilly the admen remain. Less brash than Madison Avenue, more spacious than Soho, the area currently houses at least 110 agencies. Despite takeovers, mergers and new firms being founded, the cast of characters remains fairly constant.

Havas was one of the first to arrive and, some claim, started the westward trend single-handed. In its latest incarnation as HDM, the giant group is now represented on three continents thanks to international tie-ins with Young and Rubicam in the United States and Dentsu in Asia.

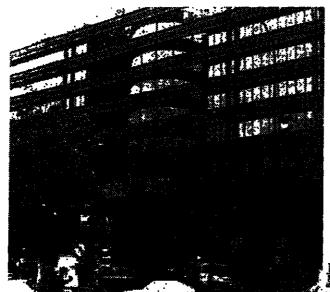
Belier is another worldwide presence, with offices in Neuilly, Soho, Madison Avenue and Hong Kong. Its philosophy is to create national campaigns within an international framework. For, 25 Pierre Lecosse explains, "With a few notable exceptions such as Coca Cola or

make it impractical to run the keting director of Audour, same campaign in every coun-

"In France advertising is generally more emotional than in the United States. French people don't like to be advised or even informed." confirms Evelyn Soum, mar-

Sourn, Larue/SMS. Both Belier and HDM are

linked to Eurocom, which last year reached a turnover of 15 billion francs. Of this figure, 10 percent was in the U.S., 40 percent in Europe and the remainder in France. The presi-



Mariboro, cultural differences Neuilly's pioneer ad agency.

dent of the company, Bernard Brochand, oversees this empire from his office above the avenue Charles de Gaulle.

Barely a mile away, Dupuy Saatchi & Saatchi Compton is based, like D.P. Industries, its industrial affiliate, on the Ile de la Jatte. Back in 1973, when its current headquarters were built, the move was considered something of a novelty. Now, according to Didier Colmet Daage, "I believe that the He de la Jame has the potential to become the Ile St.

Louis of the 21st century." For, along with international agencies like DMB&B, Neuilly naturally attracted other communications specialists. They now number some 400 in all, including film companies such as UGC and publishers such as Hachette. Neuilly Communications celebrates their presence with its annual Festival de la Pub, currently being held at the Theâtre de Neuilly. As more companies drifted away from the

city center and across the river into La Défense, the agencies continued to follow. But they preferred the peace of Neuilly to the bustle of the new commercial sector. Along with its relatively low overheads, it offered the added advantages of an upmarket area, five min-

"Our clients are happy to see us here," says Jean-Louis Courtois, of Pema 2B. The agency, which concentrates on high-tech and aerospace accounts, deals with over 500 international publications from its home on the island

utes from l'Etoile.

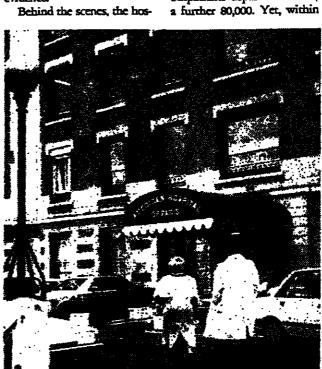
For small and mediumsized companies the trend is toward specialization. A recent arrival, Jonction, applies its expensise to recruitment advertising in national and business media. While Mao concentrates on its long-standing relationships with a few select clients, Prominter is anticiparing pan-European business in 1992.

— Christopher James

HIGH-TECH HOSPITAL

pital is a hive of activity. T first sight, with its elegant iscade and Around-the-clock care is probright, sniped awvided by teams of murses and ning, the American rechnicians, who outnumber the patients by nearly three to Hospital of Paris could casily be misraken for a hotel. The one. The emergency services, which are on constant call for illusion is almost complete as everything from road accivisitors enter the hushed redents to toothaches, deal with ception area, for the familiar 12,000 cases a year while the clinical smell is nowhere in outpatients department treats evidence.

Behind the scenes, the hos-



Eighty years of American style medical treatment.

the 187-bed hospital, all is calm. Madame Stephan, the head of admissions, regularly finds the time to talk to new arrivals, soothe the anxious. and arrange a suitable room for their stay.

As N.V. Dial, president of the board of governors, explains: "We combine all the advantages of a large institution with those of a small, personalized hospital."

In areas such as radiology, ultrasonography and nuclear medicine, these advantages inchide some of the most advanced medical equipment ... available — such as a body scanner and the recently introduced lithocriptor - for diagnosis and treatment. For physiotherapy, the ground floor of the original wing has been entitely renovated and now houses a gymnasium, pool, whirlpool and massage parlor to rival any health center.

At an international level, exchange visits and conferences encourage the physicians and surgeons to share the benefit of their experience. The American Hospital already enjoys a reputation as one of Europe's leading centers for the diagnosis and treatment of heart disease. Under the supervision of a world renowned consultant biologist, its FIVET (Fertilization in-vitto and embryo transfer)

center is also numbered among the most successful of its kind

All this began in 1906, when members of the Amencan community in Paris decided to introduce a hospital that could combine American style medical treatment and an English-speaking staff. Built on the site of one of Louis XV's summer homes, it first opened its doors in 1910. In the 1920s it expanded from 10 private rooms to a 120-bed hospital. By the mid-60s an extension was needed to make room for a Department of Nuclear Medicine. In 1978 another wing was added. The latest project is a new, 6-story exterision which will house an amphitheater and library as well as three floors of parking for 200 cars.

Though its name is often linked with the rich and famous, it is not an exclusive sanitorium. According to Mr. Dial: "We have this image, but 95 percent of our current clients are not in that category at all. They are just looking for the best quality health

As Treasurer Bob Meahl notes, the American Hospital is a non-profit-making organization. "Everything goes back ? into plant and equipment. The bospital receives no subsidies here or in the United

Much of its success is due to the tireless efforts of the board of governors. Mr. Dial. who is head of worldwide sales and marketing for Pengeot, has been president since 1978. He says: "I have tried to bring people with business skills to the hospital. We have tried to apply our day-to-day skills in financial and management planning in a new environment and, to our satisfaction, found them to be applicable."

Since the 1980s, the annual level of investment has risen from approximately 5 million francs to its current level of nearly 20 million francs. Today about 60 percent of the hospital's parients are French, 20 percent are American and the remainder come from 100 other nations. But still it retains its identity, and remains the only private hospital in Europe to be recognized by the U.S. Joint Commission on Accreditation of Hospitals.

Mr. Dial's pride in this achievement is genuine. He enthusiastically explains how the extra space will be used "to make another floor for international medical exchange and conference library, for doctors' offices, outpatient services and administration all of which will, in turn, free more space for other services." But, clearest of all, is his explanation of the reasons behind all this voluntary effort: "I really do like helping people. I like saving lives."

— Christopher James

RESTAURAD?

Traditional cooking **Specialties**

- Crock of snails with fennel
- Poached eggs florentine on toast - Sliced Paprika beef kernel

LA BOUTARDE

Closed Saturday noon and Sunday 4, rue Boutard - 92200 NEUILLY **Reservations: 47.45.34.55** 47.45.57.84

Restaurant

LE MANOIR Gastronomic cooking,

Chef: Alain Albat

L'EN CAS DU MANOIR Rapid restaurant Wine bar

Closed Sunday 4. rue de l'Eglise, 92200 NEUILLY S/SEINE 46.24.04.61

UNDERSTANDING EDUCATION

HERE was an air of festivity on the Marymount campus despite a steady and relentless downpour. In the hallway, cartons were brimming over with canned and packaged food which, explained Sister Maureen Vellon, the headmistress, were destined for the poor. Downstairs in the kitchen, some of the children's mothers were preparing a special Thanksgiving meal complete with turkey, cranberry sauce and pumpkin pie. The excitement of the students was almost tangible.

All in all, the atmosphere was most extraordinary. A Thanksgiving dinner served in a school right in the heart of Neuilly is unusual in itself. Even more surprising is to find parents, usually regarded as an interference by most schools in France, involved in school activities. "We consider our parents as the central educators in their children's lives and they provide us with invaluable help," explains the headmistress.

Founded by the Religious of the Sacred Heart of Mary in

1923, Marymount is a private Catholic school that provides an English language program based on an American curriculum from pre-kindergarten to grade eight. One period of French is given each day by native teachers and for the minority of French students there's a course in English as a foreign language.

Of the 265 children attending the school, 50 percent are American, and the others represent 36 nationalities. Most of the children are in France temporarily with stays usually lasting about three years.

real difficulties when their family is transferred," says Sister Maureen, adding that the most trying age is around sixth grade. The international staff is able to give them quite a bit of individual attention since classes are small: no more than 20 and sometimes as few as ten per class. The school also has a resource center with specialists in learning, speech, language and psychomotor problems.

After school, the children

have a choice of a wide range of extracurricular activities including basketball, tennis, swimming, karate, dance, music, drama, art and computer science. On Saturday momings the parents run a sports program for the children, acting as organizers and coaches for the "closest thing to the little league this side of the Atlantic," according to Sister Maurcen.

Marymount offers a two-

track religious program for its Catholic children (more than 50 percent of the students) and for those representing 17 other religions. During the three periods of religious education each week, the non-Catholics study world religions. "Here again the parents are a big help," explains Sister Maureen. "We often ask them to come in and share the meaning of their religions with the children."

One of the major goals of the school is to encourage an understanding of the differences in cultures and faiths throughout the world. "Above all, we believe in the education of values such as

Each morning during the week of Thanksgiving, the headmistress spoke to the children over the PA system.

honesty and personal responsi-

bility," says Sister Maureen.

She asked them to reflect on their families, their schools and the country they are now living in, to think of someone to whom they were particularly grateful and to thank that Cheery and rosy-cheeked,

Sister Maureen stands out as a welcome contrast to the usual tight-lipped and stem school principal. As a child, she spent 12 years in one of the American Marymount schools. Attracted by the Sisters' devotion to each other and to the children, she in turn decided to join the community and devote herself to the education of others. She has been at the Marymount school of France for two years and declared in the November school newsletter that of all the children she has seen over the years, "the group that arrives here each day is, without a doubt, the happiest I've ever seen."

- Joyce Wakmann



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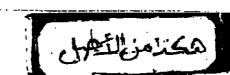
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■ Jazz Pictures in Singapore

■ 'Clean' Jazzmen in New York

■ International Arts Guide

CRITICS' CHOICE

International Herald Tribune

VIENNA

Modem Central European Art Expressiv: Central European Art Since 1960," the first major international exhibition of its kind, has works by 30 artists from Austria. Czechoslovakia, Hungary, Poland and Yugoslavia. Some of those represented are officially approved, some not; a few have never exhibited in their own capitals. Paintings and sculptures range from the Freudian death-masks of Arnulf Rainer to diptych and triptych heads by Akos Birkás: from the layered paperthe Freudian death-masks of Arnulf Rainer to diptych and triptych heads by Akos Birkás; from the layered paperwork of Adriena Simotová, to the surreal social realism of Mića Popović; from blood and excrement splashings by Hermann Nitsch to tormented torsos by Magdalena Abakanowicz. Conceived by Dieter Ronte, director of Vienna's Museum of Modern Art, and Washington art historian Meda Mladek, a Czech emigré, "Expressiv" was five years in gestation, meeting with both cooperation and indifference from the various government bureaucraand indifference from the various government bureaucra-cies. At Vienna's Museum of the 20th Century until Jan. 26. it will go to the Hirschhorn Museum and Sculpture Gallery in Washington from Feb. 18 to April 17.

LONDON

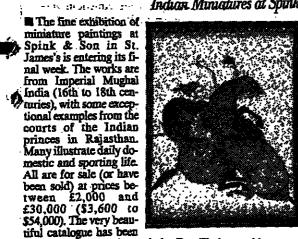
Wooden Greetings from Baselitz



The controversial German artist Georg Baselitz has caused much scandal and sensation, as in West Berlin (1963), when an exhibition of paintings was twice closed by the police because of allegedly pomographic content, and at the Venice Biennale (1980), when a seated status

salute. But, like all controversial artists, Baselitz claims to be much misinterpreted. These days he paints upside down, which is, he says, "the best way to empty the contents out of what one paints." Now he is showing a collection of recent scalpture and early woodcuts at the Anthony d'Offay Gallery. The massive carvings are rough-hewn in wood, and the centerpiece, "Greetings from Oslo" (shown here with its creator), is the first female figure he has made. "By working in wood I want to avoid all manual dexterity, all artistic elegance, everything to do with construction. I don't want to construct anything," says Baselitz in the handsome book accompanying the says Baseniz in the handsome book accompanying the show. Gallery owner d'Offay explains, "Eschewing naturalism, he chips away unceasingly, breaking through to the deeper reality beneath the surface appearance of things in a way that has nothing to do with self-expression." At 23 Dering Street, New Bond Street, until Jan. 16.

Indian Miniatures at Spink



written by the American scholar Dan Ehnborn, with a contribution by Andrew Topsfield of the Ashmolean Museum. Oxford. Until Dec. 18.

REGGIO EMILA

400th Anniversary of Orsi

On display at the Teatro Valli is a major exhibition of the work of the 15th-century artist and architect Lelio Orsi (1511-1587), the first in nearly 40 years, and an effort to revive interest in a little-known name. Timed with the fourth centenary of Orsi's death, the show features more than 100 of the artist's paintings, restored frescoes and drawings. The Rijksmuseum, Amsterdam, muse-ums in Lille, Montpellier and Besançon, the National Gallery in London, the Ashmolean Museum, Oxford, and the Wadsworth Atheneum in Hartford, Connecticut, have lent works. Most of the buildings of which Orsi was ar-chitect have been destroyed, which is one reason he is not better known. Orsi's mam architectural activity took place in Novellars, his native city, under the patronage of a branch of the Gonzaga family. His work is still partially visible, including many rooms he designed and decorated in what is now the Gonzaga Museum, and the central part of Santo Stefano. Until Jan. 30.

PARIS

Photos of Pierre Bonnard



■ In the early 1900s, during his association with the Nabi group of artists, Pierre Bonnard experimented with photography, a little-known side of his work that an exhibition at the Musée d'Orsay explores in a collection of his wife about 100 photographs. Bonnard's studies of his wife, Marthe, (an example above) reveal a dreamy, sensions world, an attentiveness to composition and play with subtleties of light and shade. Alongside these, gentle scenes of his children, fleeting moments of family life, his trips to Venice and Spain, breathe with the same ephemeral lightness, intimacy and vivacity as his paintings. A finequality volume by the photography curators of the Musee d'Orsay, Françoise Heilbrun and Philippe Neagu, reproduces and documents Bonnani's turn-of-the century discovery of photography. Until Jan. 25. (Cynthia Guttman)

Kirov: Ballet's Aristocracy by David Stevens ARIS - The Kirov Ballet of Leningrad is back in Paris in force for the third time in nine years, in-stalled with its own orchestra for eight weeks at the Palais des Congrès with a repertory of six ballets and several excerpts, a cross section of tradition and novelty. And since this span of time roughly coincides with the decade since Oleg Vinogradov took over as artistic director, it is a good, extended chance for Western ballet enthusiasts to measure how things stand at

aristocratic elegance that is this company's

hallmark has not dried up. HEN Vinogradov took over in 1977 he had his work cut out for him. The company had been badly shaken by spectacular defections, the repertory outside the classics was sterile (one of the reasons for the defections), and there was ample evidence of internal strife. The progressive evidence of these three Paris visits, the last one five years ago, is that Vinogradov is leading the company back to the heights, even if there is still a way to go. Perhaps "back" is not quite the right word, for although the 19th-century Romantic classics clearly will remain the backbone of the repertory. Vinogradov also has an expressed commitment to contemporary

works and to the introduction of choreog-

raphy from the West. (Is this glasnost? Or perestroika?)

But the report is that this is a company in general good health and getting healthier. The female corps de ballet is the backbone of this kind of company, and the Kirov's is strong — although a certain tentativeness in the Kingdom of the Shades act from "La Bayadère" and a certain blandness in "Chopiniana" (alias "Les Sylphides") suggests that the present corps may be younger on average than that seen here in 1982.

In the front ranks the situation is less certain. The devastating losses of people like Nureyev, Makarova, Barynishnikov and Panov have now largely passed into history, but there must be a cumulative effect from the fact that they transferred their talents to the West before or at the must have been felt in the long run as the excerpt and as a soloist in the gala lifts of absence for many years of exalted and "Paquita," utterly assured and a bit cool.

principal dancers worthy of that rank, stronger on the female side than the male. The company is here with about half of its Pankova, Zhanna Ayupova, Veronika 200-odd dancers, which means that choices Ivanova and Yulia Makhalina. 200-odd dancers, which means that choices have been made about whom to show, who is ready to be measured against the performance of five years ago, who is ready to be

med unblemished in two "Chopiniana" solos — this at 54 and after a quartercentury in the company. Altynai Asylmura-tova, who was presented to the West five years ago, now at 26 is living up to her promise. Her technique and musicality were impressive as Medora in "Le Corsaire" and in one of the "Paquita" variations, and she seemed comfortable in the contortions of Maurice Bejart's "Bakhti." More important, she has a charismatic radiance that projects from the stage - even in the cavernous Palais des Congrès - and

that cannot be taught. Olga Chenchikova is back, and brilliantly so in a "Paquita" variation and in an excerpt from Bejart's "Notre Faust," the ly based on the Byronic tale, the present latter suggesting an extraordinary stylistic ballet descends from Joseph Mazilier's verlatter suggesting an extraordinary stylistic ballet descends from Joseph Mazilier's verflexibility; her long line, precision and directness of technique and style suggest a Petipa, who did five versions for the Mardancer who would blossom in the Balanchine repertory. Tatiana Terekhova was a

peak of their careers, and their absence glittering blond Nikia in the "Bayadère" challenging models.

Irina Chistiakova's sparkling pertness was
Still, the Kirov has come here strong in welcome again, and in secondary parts, but clearly meant to be seen, there were contributions of impressive promise from Yelena

Scenes from the Kirov Ballet's perfor-

mances at the Palais des Congrès in Paris:

above left, "The Knight in the Tiger's

Skin"; above, "Potemkin"; and, below

left, "Le Corsaire."

N the male side, the revelation and crowd-pleaser of the Paris visit so far has been a 24-year-old demicaractère dancer named Faruk Ruzimatov DD to the list of the century's durable ("Razzmatazz," an American visitor preballerinas the name of Irina Kolpa- ferred to call him). As Ali in "Le Corsaire" kova, whose crystalline style he displayed a sumningly acrobatic technique and a sure bravura sense of how to electrify the audience, and he effectively partnered Asylmuratova in "Bakhti." Yevgeny Neff, Konstantin Zaklinsky, Marat Dankayev, Yeldar Aliyev and Sergei Berezhnoi give the company a group of reliable principal men, but on the whole little more

In the area of repertory, the Kirov managed to open with a ballet that is both a classic and a novelty — its latest staging dating from last April, of "Le Corsaire" — known in the West almost exclusively through a grand pas de deux often used as a showpiece on programs of gala odds and ends or as an entry in competitions. Vague-

Continued on page 8

Heidegger and Nazism: The Dark Side of Being

by Katherine Knorr

the mother church.

Mother church? A bit much, perhaps;

after all, ballet did not begin in Leningrad

(or St. Petersburg). But consider the impor-

tance of Petipa, the transplanted French-

man, and the legacy that he and Tchaikov-

sky created at what was then the Maryinsky

Theater, and the aftereffects in the West

through Diaghilev. And closer at hand.

think that less than five years ago it was

possible to say that the artistic directors of

the Kirov, Moscow's Bolshoi, New York

City Ballet, American Ballet Theater and

Paris Opera Ballet were all products of this

theater, its tradition, and perhaps most basically, its related school. Balanchine died in 1983, but Vinogradov, Grigorovich,

Baryshnikov and Nureyev are still in place.

tal's Bolshoi Ballet carries more clout, but the ballet world looks first to the Kirov for

assurance that tradition is being sustained,

that the top ranks of dancers are being

replenished, and that the source of a certain

In the Soviet cultural hierarchy, the capi-

ARIS -- It is sometimes most difficult to separate a man from his work. We wonder about great humanistic artists who turn out to be unfaithful friends and bad losers, but we tend to forgive in front of their work. The situation becomes more complicated when we find that great writers held repugnant personal beliefs -- Pound and Céline are cases in point -- or even that writers who seemed defenders of freedom are in fact defenders of a different tyranny, like Solzhenitsyn.
But nothing is more difficult than the

case of the extraordinarily influential 20th-century philosopher Martin Heidegger, who as far as can be seen was a respected and flourishing citizen in Hitler's Germany; who after the war unconvincingly portrayed himself as a victim of the Nazis, and more important, who never denounced the systematic extermination of the Jews.

A book recently published in France by a Chilean-born professor from the Freie Universität in Berlin has landed like a small bomb on the European press, rating outrage and approval in France, West Germany and Italy for its thesis that Martin Heidegger had much more than a passing fling with Nazism and, indeed, strove ambitiously to rise to the top of the Nazi intelligentsia and to recast the higher educational system into a true National Socialist program. Heimto a true National Socialist program, red-degger scholars and Heidegger haters are singing mud at one another — in one notable exchange, one French scholar ac-cused another of being an anti-Heidegger fascist - and everyone is debating the basic problem: Can one continue to read Heidegger? (Well, not everyone: Heidegger is a notoriously complicated writer, and nearly untranslatable.)

Victor Farias, author of "Heidegger et le Heidegger's, has written a fairly dull but those archives that are available (many are poor, aristocrats and populists — and not, as he notes) to make the following clearly this poor boy's vision of the more

praised Hitler as the true leader for Germany, and was not above denouncing colleagues for being too friendly with Jews and for other sins; Heidesger intrigued to be in the forefront of imposing his brand of social revolution in the universities and only lost out because of factional infighting. Finally, and most damaging for Hei-degger's writing and for those who would have forgiven his acts as human foibles, the basis of his philosophical thought was deeply rooted in extreme nationalism and anti-Semitism.

This would seem to close the case. It does not and will not, as many documents are still unavailable and as Heidegger scholars continue to try and separate the philosopher's overwhelming influence from his personal failures. One can quibble with Farias's polemical style and indeed with his far feeded connections to be the personal failures. far-fetched comparisons between Heideg-ger's work and that most unintellectual of books, "Mein Kampf," Still, Farias's evidence, coupled with the recollections of such people as Karl Jaspers, Karl Lowith and Hannah Arendt — though Arendt, once his lover, felt sorry for him and defended him after a fashion -- leave no doubt that Heidesger was a Nazi and deeply impressed by Hitler's jingoism. He was also an arrogant and ambitious man, and his silence after the war, when he was barred from teaching for what was then thought to be only momentary approval of Nazism, seems only proud outrage that anyone dared to touch him.

When Jaspers asked him how he thought a man as uncultured as Hitler could lead Germany, Heidegger answered: "Culture is of no importance. Look at his marvelous

Heidegger was born in 1889 in Messkirch in southwestern Germany, the son of a Nazisme" (Verdier) and once a student of Catholic section of modest means. He grew up amid bitter battles between Catholic carefully researched book that looks at factions - essentially between rich and points: Heidegger was a dues-paying mem-comfortable Catholics informed his later

ber of the National Socialist Party from 1933 until 1945, rather than for the single year he admitted to; Heidegger many times opinions on the importance of the masses. He was also, as was characteristic of southern German society, deeply steeped in southern German society, deeply steeped in the idea of homeland, in the largest and smallest sense - of Heimat. After a flirtation with religion, as a Jesuit novice, he went on to study theology at the University of Freiburg, but eventually turned away from the church. Still, his first noted work was on a 17th-century Viennese monk known as Abraham a Sancta Clara, who believed in the superiority of the German race and poured virulent abuse on Jews, Turks and other inferiors. After Heideg-ger's long and tumultuous career, his last major paper was also on Abraham a Sancta

E studied with Edmund Husserl, the doyen of Phenomenology, and succeeded to his chair at Freiburg University, although he would eventually break with his mentor. In 1927, he published his famous "Sein und Zeit" (Being and Time), an obtuse work in which he invented a lot of words (dedicated to Husserl, it already showed the parting of the ways). Heidegger was influenced by Kierkegaard and Nietzsche, and in turn influenced with now company of Evictorialism and the content of the con enced such pop stars of Existentialism as

Jean-Paul Sartre.
The most controversial part of Heideg-ger's career, which led him to be banned from teaching in the university system after the war, was his year as rector of Freiburg in 1933-34. He took over after the local Nazi leader hounded out the previous rector, and clearly sought to ingratiate himself with the government. During his tenure, books were burned, Jews were banned from teaching, the curriculum was tailored to reflect the national goals and exclude such subversive concepts as relativity. Priority for scholarships was given to students affiliated with the SA, and scholarships were denied to those Jewish students who remained.

It is clear from Heidegger's letters and memos, cheerfully signed "Heil Hitler," that he was enthusiastic and perhaps even overzealous about the goals. A conference he gave at another university in 1933 was



announced by the Neues Tübinger Tagoand he gathered around him some men radical group gathered about Ernst Röhm whose intellectual achievements were at and the SA. best dubious but whose race studies were good politics.

His tenure as rector was embattled. This latt: There are very few professors who are is how Heidegger, after the war, was able to as concerned as [Heidegger] is about Nasay that he had to leave and was kept out of tional Socialism and defend it as radically other important posts because of his basic and totally." While he never expressed any disagreement with the regime. In fact, he strong interest in the bizarre biological and other racist theories of certain Nazi men of power struggle to control the teacher and science he was nothing if not opportunistic student organizations, having backed the

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The aristocrats on board the Potemkin.

Kirov in Paris

Continued from page 7

yinsky before it reached its more or less final form in 1899. The new version is attributed to Pyotr Gusev, "under the supervision" of Vinogradov, but the essence is in the preser-

vation of Petipa's choreography.

Dramatically, "Le Corsaire" is complex hokum about a Greek girl, Medora, sold into slavery and rescued by a pirate, Konrad, who becomes her lover. There are multiple abductions, poisoned flowers, a slave market, a lecherous pasha, odalisques, and a celebrated "Enchanted Garden" scene. Musically it is an uneven mishmash, with roots in Adam, borrowings from Delibes, and contributions from the old St. Petersburg firm of

Pugni and Drigo.
It is schlock, but marvelously entertaining schlock, and the new Kirov production is a colorfully exotic one. Teimuraz Murvanidze's sets have a lot to do with this, and presumably he is responsible for the striking prologue and epilogue, both showing the pirate ship tossed in a raging sea — the kind of old-fashioned scenic effect that can still get applause on its own.

And there is plenty of dancing, splendidly carried off in the performance in question by Asylmuratova as Medora, Neff as the heroic Konrad, Ruzimatov as his friend Ali, and Zaklinsky as the slave merchant. Surprise: The pas de deux is a pas de trois in the complete ballet, and a brilliant one as carried off by Asylmuratova, Neff and Ruzimatov.

INOGRADOV has also brought along his own most recent choreography, "Potemkin," a "ballet-allegory" played without intermission in a prologue and 11 scenes. It is a characteristic Soviet "contemporary" product in the sense that it refers to a event of historical and ideological significance — the mutiny of the sailors on the battleship Potemkin in St. Petersburg in 1905 — and also in the sense that, although it requires strong male dancers, it is the narrative and theatrical values that turn out to be

more important than the strictly choreo-

The action depicts the mindless discipline and the cruelty of the ship's officers, the inane behavior of a czar-like character and his entourage, and through it all sweeps an allegorical figure of Death with his statutory scythe, taking various crew members and a group of unarmed populace —an allusion to the events at the Winter Palace in that year. The revolution failed in 1905, but here the sailors understand their moral force and move inexorably toward a better future.

Vinogradov's vocabulary hovers between mime and dance, the scenes are brief and fast-moving, and there is energy and conviction in the execution. Alexander Tchaikovsky's score is cut to measure, but faceless music. Murvanidze's sets, armor-plating and heavy weaponry, are oppressively effective.

The program of short ballets and excerpts provided a tantalizing sample from another recent Vinogradov work, "The Knight in the Tiger's Skin," and the full ballet is being performed once (Jan. 5). "Swan Lake" returns from Dec. 15 to Jan. 3, with numerous cast changes, and the season closes with four performances of "Giselle" from Jan. 7 to 10, two of them with Yekaterina Maximova and Vladimir Vasiliev, guests from the Bolshoi.

The story is that, when George Balanchine returned to Leningrad with his New York company, Konstantin Sergeyev (then the Kirov director) welcomed him "to the home of lassical ballet." No, Balanchine replied, Leningrad is the home of romantic ballet; New York is the home of classical ballet.

Perhaps the most interesting aspect of the Kirov at this stage is its openness, under Vinogradov, toward choreographers from the West. Béjart and Roland Petit have staged works for the company, and now it is reported that Balanchine — the great formalist — will enter the repertory of his former home theater for the first time with "Serenade" and "Scotch Symphony." That would be worth the trip.

Pictures of Jazz in a Singapore Bar

by Paul Zach

INGAPORE — A casual encounter under the swirling ceiling rans of the Saxophone bar and restaurant has produced an unexpectedly harmonious setting for the debut of an exhibition of

jazz photographs by Robert Freeman. Freeman, a London-based photographer best known for the stark black-and-white mage used as the classic album cover of "With the Beatles," discovered Saxophone while shooting a television commercial here early this year. There, he met Fabrice de Barsy, the club's 25-year-old Belgian owner. At the time, Freeman had just dusted off

his moody, old jazz images: an intense John Coltrane blowing a sax and flute into a mirror to boost the clarity of their sound; Dizzy Gillespie exercising his elastic cheeks with the Jazz Messengers, and other greats such as Eric Dolphy, Coleman Hawkins, McCoy Tyner, Cannonball Adderley and Elvin Jones immersed in their art.

Back in London, Freeman was encouraged to invest the effort in producing highquality prints for exhibition when he showed the pictures to Alice Coltrane, who was in town for a concert. "She kissed the main portrait of Coltrane and commented that the nictures captured that lyrical moment when a musician was at one with his instrument,

HE exhibition, which runs through Dec. 18, is scheduled to make the rounds of more traditional venues in Tokyo, London, New York and Paris next year. But the Singapore club makes for a stylish and surprisingly apt introduction for the photographs.

Set in a converted Chinese shop behind a pink neon sign, Saxophone is the kind of cozy niche where jazz thrives. Musicians the likes of Ellis Marsalis (Wynton's father) have jammed on the raised makeshift stage behind the bar on the narrow first floor. At night their sounds wast up to the second floor dining room where Freeman's blackand-white portraits take on an added dimension amid the pink and grey decor.

Freeman, 48, likens the choice of venue to launching a play off-Broadway. "I felt a sympathy with the atmosphere of the restaurant and was amused at the idea of having, just out-of-the-blue, an exhibiton in Singa-

Freeman was a 23-year-old Cambridge liberal arts graduate just starting his career in photography when he approached a promoter of jazz concerts in London to check out the possibility of shooting on stage and backstage. "That gave me access to dressing room atmosphere where I got intimate shots of the guys which are probably still unique to some degree, especially those of Coltrane."

Freeman recalls those sessions vividly: "I remember Theolonius Monk walked onstage slowly, and started playing. After a short while his hands worked their way to the high end of the keyboard. He just continued play-





Two views of John Coltrane, practicing the flute and the saxophone in front of a mirror, for greater clarity of sound

ing beyond the keyboard into space while a solo went on from another instrument, moving toward the footlights until someone came in from the wings and quietly steered him back to the keyboard where he contin-

The graphic character that comes through in the raw, grainy pictures earned the aspir-ing young photographer assignments with magazines in England and London, particularly the Sunday Times.

More importantly, it led to Freeman's association with a still relatively unknown group called the Beatles, who were on their first British tour at the time. Freeman contacted their manager, Brian Epstein, and he asked Freeman to send some samples of his

"I sent them a selection of the jazz portraits. They said they loved the prints and the impact of the grainy black-and-white quality and the details, the big close-ups of heads and hands. I think they appreciated not only the artistry of the musicians but the way the photographs reflected that."

WO weeks later Freeman met with the Beatles in Bournemouth. It was August, 1963. "We got on well. We had a good rapport. I liked their sense of humor, their manner, their music and the signed the covers of John Lennon's books,

atmosphere around them so I decided to stick around for a few days and take some

In an introduction to Freeman's 1983book, "Yesterday: Photographs of the Bea-tles," Paul McCartney wrote that "although many other people were taking photos of us at that time, I think we all felt that his stuff somehow summed up our own feelings. The photographs were artistic without being pre-tentious, and yet they were commercial enough to be enjoyed by the ordinary fan in

The landmark "With the Beatles" cover, called "Meet the Beatles" in the United States, was done in the dining room of the Bournemouth hotel where the Beatles were staying. Freeman used natural light and a telephoto lens to give a compressed look to the scene and make all of the Beatles' heads look about the same size. The result was an album photograph that a New York Times book reviewer later called "the quintessential rock album cover.'

Freeman went on to do four other Beatles album covers: "A Hard Day's Night," "Beatles for Sale," "Help!" and "Rubber Soul." He also designed and filmed the title sequences for the two Beatles movies and de"In His Own Write" and "A Spaniard in the

The idea for the elongated, stretched perspective of "Rubber Soul" came about when Freeman was projecting slides for the Bea-tles on an album-sized piece of white card-board and he inadvertently tilted the card backwards. McCartney immediately reacted to it and the cover was printed that way.

REEMAN and the Beatles parted ways in 1966. "It was time to move on. Their lives were changing and the times were changing. We enjoyed the spring-time of their fame and our association and now it was summer and we didn't want it to go into winter. So 'Rubber Soul' was the autumn shot." Since then, Freeman has done film work

with Bob Marley and the Wailers and Led Zeppelin, and produced documentaries, films and advertisements around the world. From 1978 to 1985, he lived and worked in Hong Kong where he still maintains a film production company in partnership with his vife, Tiddy Rowan Freeman. Exhibitions of his photographs have appeared in London and Paris, among other places.

Paul Zach is a Singapore-based journalist and the author of "Indonesia — Paradise on the Equator," Times Editions.

Two Lively Centennial Books Trace the SPIRITED HISTORY OF THE

Describing a century of dramatic news, A CENTURY OF NEWS and how it was reported. Herald Tibe THE FIRST HUNDRED YEAR "THE INTERNATIONAL HERALD TRIBUNE: THE FIRST HUNDRED YEARS* is the unique, full-length history of the world's first international CHARLES L. ROBERTSON newspaper. Author Charles Robertson, a professor of govern-ment at Smith College in Massachusetts, spent several years combing through

the paper's archives, interviewing its personnel (both active and retired) and then assembling a vast range of materials into a history that reads like biography—the life story of a venerable but still rapidly

changing institution.

The paper's full story is presented here; its colorful roots in Paris of the Belle Epoque, its defiant refusal to leave Paris during World War L its place in the lives of the "Lost Generation" of Americans drawn to Paris in the 1920's, its dramatic closure and exhilarating revival in the 1940's, its transformation into a global

newspaper in more recent years.

Robertson's compelling narrative is written with an acute sense of history and a flair for telling detail. Complete with photos, this is a book you will be proud to own and fascinated to read. Hardcover, 472 pages, 23 black-and-white photos. Published by Columbia University



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cellent reproduction and makes each story easy to follow. In these pages, you will be able to witness the events of the century from the same perspective as did the

original readers. Here you will meet again the personalities of the age, from Jack the Ripper and Queen Victoria to Buffalo Bill, Winston Churchill and Manilyn Monroe. And you will see again how the great dramas of the day were presented: the sinking of the Titanic, Lindbergh's flight, man's first steps on the moon, the Begin-Sadat summits.

Preceded by Art Buchwald's riotous introduction, these reproduced texts are not limited to front pages, but include detailed coverage of major events, interviews and features. The material is organized by decades, with introductory essays by Bruce Singer, who also compiled the book, setting the stage for each section (and explaining briefly how the Herald Tribune evolved during the period). In addition, a display of advertisements from the era provides a nostalgic and often amusing ending for

evolved during the period). In audition, a uniquely of from the era provides a nostalgic and often amusing ending for "A Century of News" is a book readers will browse in again

and again, each time discovering something new and rewarding. Hardcover, 192 pages. 188 pages of reproductions and illustrations.
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INTERNATIONAL ARTS GUIDE

ENGLAND

LONDON:

the reign of Edward VII (1901- of his murals.

ma and photo-journalism. •Hayward Gallery (tel: 928.57.08)

- To Jan. 10: Diego Rivera: a Barbican Centre (tel: 638.41.41). retrospective of the Mexican paint
 Royal Academy of Arts (tel: -To Feb. 7: The Edwardian Era: er's work includes drawings and 734,90.52) st-era works and reproductions

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- To Mar. 6: The Age of Chivalthe reign of Edward VII (1901- of his murals.

1910) examined in over 700 exhibits including painting and sculp556. 89.21).

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works, including royal jewels, illuminated manuscripts, embroider ies, and stained glass. •Imperial War Museum (tel

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-To Jan. 17: An exhibition of 58 Soviet posters from 1917-1945, in conjunction with the 70th anniversary of the October Revolution.

•Serpentine Gallery (tel; 402.60.75).
— To Jan. 10: Life of the Dead:

Mexican folk art done for the Day of the Dead, All Souls Day, notably

figures in papier-maché.

●Tate Gallery (tel: 821.13.13) — To Jan. 3: Manners and Morals Hogarth and British Painting
 1700-1760: 200 works, including more than 30 by Hogarth and early works by Gainsborough and Reyn-

-To Jan. 31: Beatrix Potter: over 400 illustrations and paintings by the author.

- To Dec. 27: Turner and the Channel: watercolors, sketchbooks and prints (c. 1845) including works on loan from private collec-

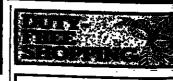
Royal Horticultural Society's Old Hall (tel: 834.43.33).
 Dec. 14-Feb. 20: 2,000-year-

old terra cotta soldiers and other artifacts from the excavation near Xian, in central China, discovered in 1974.

•Whitechapel Art Gallery-(tel: 377.01.07).

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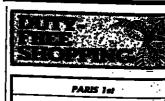
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- To Feb. 21: Fernand Leger:

589.63.71).

— To Feb. 1: 100 photographs of Britain's royal family by Cecil Beaton taken between 1939-1970.

-To Feb. 7: The Art of the Shoe, by the Italian designer Salvatore Ferragamo (1898-1960).





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WEEKEND

Heidegger

Continued from page 7

At these highest levels of academe, all sides proved ugly: Heidegger sought to block the appointment as professor at Göttingen University of Eduard Baumgarten, a former student, by saying that he came from "the circle of liberal-democratic intellectuals around Max Weber" and that "after failing with me he has sotten close to the lew with me, he has gotten close to the Jew Fraenkel." The letter was sent to the head of Göttingen professors, but was not used be-cause the latter felt it was too full of hatred. At the same time, Heidegger was accused by rivals of "owing his fame to Jewish propaganda" and of being "a highly dangerous schizophrenic."

Despite his losses in the power struggle, Heidegger continued to be well-loved by the regime. He was repeatedly urged to join the Nazi delegation to the 1937 Paris Congress on Philosophy, and only begged off when he found that he was not to be the head of the delegation.

Heidegger's brilliance as a teacher is uncontested. He drew students from around Germany, many of them brilliant and many of them Jews, who mostly parted with him as he rose to power. The new revelations about his Nazi career, in light of the enduring strength of his teaching, and the strength and influence of "Scin und Zeit," raise difficult questions about the devotion to Heidegger of many West European intellectuals. If Heidegger's thoughts were rooted in the specific xenophobic intellectual trends of southern Germany, what indeed has he to say today? The controversy will go on.

FTER the war, Heidegger went on writing and giving conferences. His last kirch in 1964, called the virulent Abraham a Sancta Clara a guiding force for Germans, "a master for our life, and a master of the

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In Heidegger's last printed words, a fuzzy posthumous interview in Der Spiegel, he defended the greatness of National Socialism and sought to make a distinction between the grandeur of what he felt was real National Socialism and what he felt had gone wrong. Heidegger was never a democrat, and he continued to show an exacerbat-ed nationalism, saying notably, that when the French began to think they spoke in German.

This was the last example of what made even defenders of Heidegger uncomfortable: He never admitted any mistakes or retracted anything. Hannah Arendt blamed what she thought was a temporary flirtation with Nazism on Heidegger's German Romanticism, his belief in the earth and the people and his suspicion of modernity. She also blamed his wife, Elfriede, a virulent Nazi who was always suspicious of Heidegger's relationship with Arendt,

But it seems that Arendt was too mild toward Heidegger, or that she approached him with the same wise, broad and humanistic view that, in her controversial coverage of the Eichmann trial in Jerusalem, led her to coin the phrase "the banality of evil."

'Clean' in New York: **Two Different Paths**

by Mike Zwerin

EW YORK -- Trying to make 10 traffic lights bouncing down Park Avenue South, the taxi driver said he was writing a book about the history of "The Great American Jumprintable act]," which he traces back to the French influence on American Doughboys during World War I. I gave him \$4 for the ride and \$2 for the rap and got out in front of 55 Christopher Street. The 55 Bar on Christopher Street was once

known more as a hospital than a bar. Some of New York's creative elite like Delmore Schwartz and Paul Desmond drank themselves to death in there. Now the enthralled audience made it seem more like a temple. Mike Stern was reconciling Wes Montgom-ery, Jimi Hendrix and John Coltrane on a hard-driving neo-bop version of "Meadow-lands." Stern had been a more rocky guitarist on more than one level during his three years with Miles Davis. He was on the wahwah pedal with the volume at distortion point, sniffing what he calls "paragraphs" rather than lines of cocaine and he drank whatever was around. Davis fired him in 1953, saying: "Come back when you cool

Jazz players, including the young Davis, followed Charlie Parker into drugs during the '40s and '50s and they are following the mature Davis away from them in the 80s. When Miles told me that, I had to take it seriously," says Stern. "I realize now I was that close to checking out. I joined several rehab programs. I'm getting more centered now. It may sound corny but reality really is better. It's helped my playing but it can get complicated. I recently heard my first record for the first time in years and for awhile I didn't recognize myself. I said, 'Who's that? Sure sounds good.' Then I remembered it was me and the kind of person I was then and I didn't like it anymore.'

E returned to Davis for eight months in 1985, has since recorded as a leader and, now 35, is featured with the hot Michael Brecker quintet. In a recent cover story, Guitar Player magazine called Stern "the jazz guitar voice of the late '80s." We made an appointment for an interview for Sunday morning (rehabilitated time for an ex-addict) at his apartment on 23d Street. When I arrived, he was with Steve Khan, who is producing his second record. They were discussing whether to orient the album more toward sophisticated rock or contemporary jazz. When Khan left, Stern brewed two bowls of coffee so strong it might be illegal. He laughed between sips: "Well, hell, you have to do something."

I remembered one cleaned-up old-timer

telling me: "These young guys going to work wearing three-piece suits carrying a briefcase and a portable computer are kind of scary. This is hard for me to say but maybe we

to have split the difference.

I asked him how he could play the emotional, mature straight-ahead jazz I had

heard in the 55 and even consider recording anything else. "To tell the truth I'm kind of schizzed out about it," he said. "I'm not trying to go for

any preconceived notion of what the public wants, but I grew up with the Beatles and then fell in love with jazz. I come by both honestly. That may be my biggest dilemma, or gift, I'm not sure which - probably both. I'm just going to make the best record I can
— and later when I listen to it I'll probably hate it." He stopped for a beat. "I'm hard on myself. But beloop and rock don't mix on the same album. Someday maybe I'd like to do a kind of suite with all my influences in it, but I'm not ready for that yet.

"Then there's the problem of technology. That can be a hassie. I'm a hasslee. It's confusing, how far to go. Those electronic toys can sound so slick, people get seduced. I think it will eventually assume more perspective. Maybe the same fight took place over the piano. Some harpsichordist probably screamed, 'This isn't music!' "

In his off-Broadway play "Prison-Made Tuxedoes," George Trow tries to relate the musician Frank Morgan's life as a convict and prisoner of drugs to his own privileged but sterile twist-dancing background. (Trow is on the staff of The New Yorker magazine.) He maintains they were prisoners of opposing lifestyles. At the end of the play both characters are liberated by coming together. Extremely unrealistic drama.

"Rock isn't music!" Morgan exclaimed after I raised Stern's dilemma. "Rock is not worthy of being a conversation piece for me. If I'd have known in advance that you liked it, I would probably not even have spoken to you. I've put enough impurities in my body."
The 53-year-old Morgan is not "schizzed out" about music. He has always been a bebopper and considers the form to be "infinisely expandable." He might be called a bebon addict.

New York is in constant need of new heroes and Morgan is it this season. There is the play, in which he also stars, and he has led bands twice at the Village Vanguard and released two praised records this year. He's an impelling saxophone player, intelligent, well-read, lucid about his lurid past and an avowed master of the scam - good copy. His press has been phenomenal — a page in Newsweek, an appearance on "CBS Sunday Morning" and a flood of Frank Morgan

In 1955 at the age of 21, he was already working with top-level people like Milt Jackson, Dexter Gordon and Kenny Clarke in his native Los Angeles. He mourned the death of Charlie Parker by shooting up and playing





"Rock isn't music!" says Frank Morgan, right. Mike Stern is "schizzed out about it."

"Don't Blame Me." The liner notes on his first album touted him as the new Charlie Parker. It was a heavy burden. He spent most of the following 30 years either in prison or on the street scamming ("I never carried a gum") to support a \$1,000-a-day heroin habit. He forged checks, fenced stolen property, cleaned out stores. He thought of himself as an expert criminal, though now he says: "Actually I became an expert at failure. I was addicted to prison life. I was a star in prison. I didn't have to think for myself, I had all the dope I needed and I did more playing inside than out."

TEGATIVE peer pressure was so ines-capable in bebop's earlier years that one of its best bands could only be heard in prison. Morgan co-led the San Quentin warden's band with another famed alto-man casualty, the late Art Pepper. They rehearsed in the yard during the day (inmates would drop off "presents"), and gave weekend concerts (wearing prison-made tuxedoes) for up to 2,000 people. They walked in and out of their cells pretty much at

will." When Morgan fell heavily into debt with his drug dealer, his fellow convict the Black Panther George Jackson passed the word and the debt was written off. Paroled in 1985, he is on a methadone program. He says that a recent review calling him "the greatest living also saxophonist" almost sent him back to heroin.

During a rehearsal break, after he'd had a heated discussion with George Trow about just how much of each of their lives should be in the play, I asked Morgan why drugs were a part of so many musicians' stories. "It's by design," he answered without hesita-"We are the victims in the neighborhoods that they saturate with drugs. Whoever 'they' may be. 'Just say no' is great and people should just say no, although I'm not so sure that the people telling us to say just say no' are all that innocent. But I'd rather not get into a discussion where what I say might cost me. I don't want to talk about the government or the CIA and all that stuff. Anyway there's nothing I can do about it other than work on myself to limit my susceptibility to what they offer.

"I just live my life in E-flat, I play an Eflat alto saxophone and that's my voice. I'm following guidance, trying to be a productive and loving human being, trying to live by the rules -do unto others, etcetera. I want to be the best artist I can and learn how to enjoy a peaceful life."

Is he worried about the possibility of fleeting fame, and was he prepared for it?
"I'm optimistic," he replied. "I have to be.
Because I know the other side of the com. To be pessimistic is to die. It's a copout for an artist, a good reason not to practice or create anything You know, 'Why try? They're not going to appreciate it anyway. They're not smart enough to understand what I do. Don't blame me.' That's nonsense. You're stupid to play this music if you're not opti-

mistic. You'd better do something else. Opti-

mism is an absolute requirement.

The following afternoon, on my way to buy some bagels and lox to take back to France, I pushed through a multiracial group of young and shaky wrecks openly exchanging small folded packages for cash on sunny Second Avenue. One of them was carrying a saxophone case.

INTERNATIONAL ARTS GUIDE

Centre Georges Pompidou (tel: from the Prado representing Span-42.77.12.33).

-- To Jan. 3: A major retrospective celebrating the centenary of Le Corbusier (1887-1965), with over 350 drawings, 60 models, 300 photographs and diverse art works by the architect.

- To Jan. 11: Lucio Fontana: Sculpture, ceramics and drawings are among 150 works from 1926-

●FNAC Etoile. - To Jan. 9: Regards croises: Black and white photographs by

Charley G. Cupic. •Grand Palais (tel: 42.61.54.10) — To Jan. 4: A Fragonard retro-

spective comprising 350 works paintings, drawings and engravings - organized in collaboration with the Metropolitan Museum of Art in

-To Feb. 15: Treasures of Celtic Princes: objects from 20 of the best known Celtic burial sites excavated since 1950 in many parts of western

•Musée des Arts Décoratifs (tel: •Wallraf-Richartz-Museum (tel: 42.60.32.14). - To Jan. 31: Arne Jacobsen and

tect of the 1950s.

—To Jan. 31: A King's Table: 400

from collections in Europe and abroad examples of 18th century silver- abroad.

collection. To Jan. 31: Ancient Peru, Life. 9000 Years of Art and Culture in Jordan. 400 artifacts and precious Palais de Chaillot (45.53.70.60).

from ancient Peru and the Inca objects from Jordanian national empire. Musée de la Mode et du Costume DUSSELDORF: (tel: 47.20.85.23). To Jan. 10: The recent acquisi-

42.60.39.26).
— To Jan. 11: Regalia: documents and ceremonial objects from the oStadelsches Kunstinstitut (tel: Dutch landscape drawings from coronation rite of kings in France 61.70.92). beginning with Charlemagne.

●Musée du Petit Palais (tel: 42.65,12.73).

- To Jan. 3: From El Greco to Picasso: 150 paintings including 60 ish art from the 15th-19th century. on art from the 15th 19th century.

■Musée d'Orsay (tel: 45.49.48.14).

— To Jan. 3: Chicago, Birth of a Metropolis, 1872-1922. Architectural drawings and models, photographs, art and objects of design.

■Musée Picasso (tel: 42.71.25.21).

- To Jan. 4: An exhibition of 100 Picasso drawings features works from the artist's surrealist period. Musée d'Art Moderne de la Ville de Paris (tel: 47.23.61.27).

— To Jan. 3: The Century of Picasso: Miro, Dah and Gris are among 34 Spanish artists of this century represented in 250 works.

GERMANY

BERLIN:

•Nationalgalerie: (tel: 2.66.60). -To Jan. 3: Alberto Giacometti: a retrospective comprising 110

COLOGNE:

2.21.23.79). - To Jan. 10: Triumph and Danish Design: focuses on the leading Danish designer and architect of the 1950s.

Description on the Death of Heroes: history painting with other graphic works, from Riberts to Manet; over 150 works

smiths' art from the royal Danish •Rautenstrauch-Joest-Museum

- To Jan. 10: À London School: tions of the museum: includes ex-amples of costume from the 18th range artists, Francis Bacon, Michael Andrews, Frank Auerbach, Musée du Louvre (tel: Lucian Freud, R.B. Kitaj and Leon

- To Jan. 10: A retrospective of also on view).

Delacroix paintings, recently on HERTOGENBOSCH: view in Zurich, includes about 100 Noordbrabants Museum (tel: works.

MUNICH: ●Museum f
ür V
ölkerkunde (tel: 22.48.44)

- To Dec. 31: Yemen - The Land of Sheba: archaeological on Van Gogh's work 1881-1885 in finds illustrate 3,000 years of art and culture in southern Arabia. •Hans der Kunst (tel: 22.26.51).

- To Jan. 3: Sculpture From the GDR: 130 sculptures and 60 paintings of sculptures by 51 East German artists from the past 40 years. •Staatsgalerie moderner Kunst

(tel: 23.80.50). - To Jan. 31: "Entartete Kunst": termed "degenerate" and purged

by the Nazis from German muse 435.42.40).

ITALY

FLORENCE:

 Palazzo Castellani (tel: 293.493).
 To Jan. 9, 1988: The Age of sculptures, 200 drawings and 40 Galileo: The Golden Age of Science in Tuscany, illustrates scientific developments centered around

Bernardo Bellotto, Marco Ricci.

(tel: 31.10.65).
— To March 27: The Royal Way:

•Kunstmuseum (tel: 899.24.60).

FRANKFURT:

the lifetime of Galileo (1564-1642).

MILAN: •Palazzo Reale (tel: 87.19.13). - To Jan. 11: A selection of 65 • Kunstmuseum (tel: 22.09.44). 18th century Italian landscape paintings from private Italian collections includes works by Canaletto, Francesco Guardi, Ricciardelli,

THE NETHERLANDS

•Rijksmuseum (tel: 63.21.21). Landscape: a retrospective of 17th c. Dutch landscape painting, with 100 paintings from 30 European and 20 American museums, by van Goyen, van Ruysdael, Rembrandt, Albert Cuyp and Meindert Hobbe-ma. (A parallel exhibition of 17th c.

13.38.34). - To Jan. 10: Van Gogh in Brabant, features 45 paintings and 55 drawings from private collections in Europe and the U.S. and focuses his native countryside.

MADRID:

 Centro de Arte Reina Sophia (tel: 467.5062).

-To Jan. 11: Over 100 works by Joan Miró in Spanish state colleca documentary exhibition examining the 1937 exhibition of art ture and graphic works. •Fundación Juan March (tel:

— To Jan. 3: 54 works by Mark Rothko from the recent Rothko retrospective at the Tate Gallery in

London. Palacio de Velásquez (274.77.75). -To Jan 3: A retrospective of the painting of José Maria Sert (1874-1945) features examples of the artist's principal decorative murals.

SWITZERLAND

BERN:

To Jan. 3: Paul Klee — Life and Work: already seen in New York and Cleveland, the only European showing of this exhibition of 300 Klee paintings, aquarelles, and drawings.

GENEVA:

Musée Rath (tel: 28.56.16). - To Jan. 31: Art, photographs and documents from the Paris art - To Jan. 3: Dutch Masters of review Minotaure (1933-39) by artists including André Masson, Chi-rico, Picasso, Dali, Tanguy, Max

Ernst, Magritte, Man Ray, Brassai.

ZURICH:

•Kunsthaus (tel: 251.67.65). - To Feb. 14: A retrospective of Dutch landscape drawings from the painting of Norwegian artist the Rijksmuseum's collection is Edvard Munch (1863-1944) features 115 works.

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Germany*	DM	580_	41	320	3\$	175	29
Gr. Britain	£	130	40	72	34	40	27
Greece	Dr.	22,000	45	12,000	40	6,600	34
Ireland	£ltl.	150	45	82	40	45	34
Italy	Lire	380,000	42	210,000	36	115,000	30
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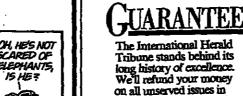
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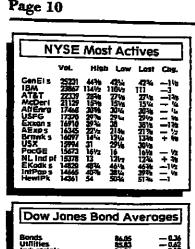




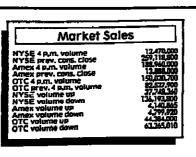


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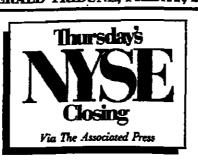


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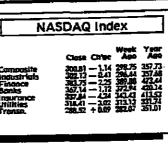
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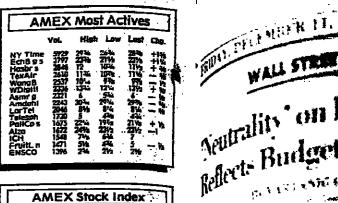
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MARKETS: NYSE Falls in Reaction to Deficit

(Continued from Page 1)

Thursday on the New York Stock Exchange. The market's performance was a surprise and left one trader asking the question of the day:
"Why a rebound after the bad trade number? That's the million dollar question. I wish I had

Larry Wachtel of Prudential-Bache Securities said, "We already went through our free-fall.

We can't get killed again. "Is the whole stock market apparatus going to come to a grinding halt because we got a bad trade ligure? We can't go down to zero."

Mr. Wachtel said the market was clinging to its view — supported by economic figures for the November period — that the economy "is

not going into a recession." In Europe, the dollar dropped to historic lows after the Commerce Department reported the October trade figures, shedding three yen to 129.30 and hitting 1.3320 Swiss francs and 1.8380 Dutch guilders. Against the West German Deutsche mark, it fell three pfennigs to 1.6340, just above the record low of 1.6315.

banks of the United States, West Germany, Switzerland and other countries intervened to buy dollars, and the currency stabilized at around 1.6365 DM and 129.40 yen. But in New York, the dollar dropped about

three plennings from Wednesday's finish to close at 1.6325 DM, just below the previous record low of 1.6330 posted Nov. 30. It also slumped about three yen to a new low of 129.05 yen.

Investors worry that the persistent trade definition of the design of the persistent trade definition of the pe cit will continue to force the dollar down, and million on Wednesday.

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they fear that a weak dollar will squeeze export sales of European and Asian companies. That would be bad news for export-led economies

like those of Japan and West Europe.

They also worry that the dollar's fall may threaten to dislocate the international payments system and force the United States to raise interest rates to brake its slide. Costlier borrowing could risk touching off a U.S. recession.

The London stock market, which was on the plus side before the trade report, reversed course, with the Financial Times-Stock Exchange index losing 3.3 percent of its value in late trading to stand at 1,585.3.

A broker in Paris, where shares dropped 1 percent from Wednesday's close, said, "You an wipe the Bourse off on this kind of news. It's a catastrophe." In Frankfurt, which closed just before the

trade figures were released, the Commerzbank 60-share index rose 6.1 points to 1,317.1. U.S. Treasury bond prices took a beating on the news of the trade deficit. The benchmark 30-year bond fell more than one and a half However, the slide halted when the central points from Wednesday's close, helping push

market interest rates higher. U.S. share analysts said they were encouraged by the market's ability to rebound from the sharp sell-off at the opening. They said institutional buyers, who were active in the past

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FRIDAY, DECEMBER 11, 1987

WALL STREET WATCH

'Neutrality' on Rockwell Reflects Budget, Treaty

By VARTANIG G. VARTAN

New York Times Service EW YORK — With Rockwell International Corp. scheduled to end production of its B-1B strategic bomber next spring most Wall Street analysts carry a "neutral" opinion on the stock. This on-the-fence stance stems from both a generally cautious attitude toward military stocks and the difficulty of determining Rockwell's value after the hune bomber program is ended.

after the huge bomber program is ended.

As a reflection of these factors, Rockwell's share price has ranged between a record high of \$30.875 in April and a low of \$14.25 during the stock market plunge in October. On Wednesday, Rockwell stock closed at \$16.625, gaining 25 cents on the

Even without the B-1B, Rockwell remains a broadly diversified company in electronics, automotive products and general industry, along with varied aerospace activi-

historical correlation between stock On Wednesday, Rockwell prices and military spending trends. management briefed more than 100 analysts in New York. The main speakers were Robert Anderson, chairman and

One analyst sees a

chief executive, and Donald R. Beall, president and chief operating officer, who is to succeed Mr. Anderson in February. "There were no big surprises, but it was an upbeat meeting," said Paul Nisbet of Prudential-Bache Securities. He regards Rockwell's stock as an average market performer over the next six months. Over a longer period, he suggests "accumulation" of

Howard Mager of Donaldson, Lufkin & Jearette Securities said he was neutral on the stock. At Paine Webber, Joseph F. Campbell also rates the stock as neutral and Laurence Lytton of Drexel Burnham Lambert carries a similar investment opinion.

"Rockwell has a broader base of business than other defense companies, and it possesses an impressive management team," said Wolfgang H. Demisch of the First Boston Corp. "However, like most other defense stocks, we have rated Rockwell as a 'hold'

Defense stocks generally have underperformed the rest of the market for a number of reasons," he said. These include the newly signed arms reduction treaty, as well as the negative implications for defense spending in view of the budget deficit. There also exists a worsening climate for profitability."

ERRY Cantwell of Wertheim Schroeder said, "I have basically been avoiding the defense group for about a year. There exists a historical correlation between stock price performance and trends in defense spending. And defense spending looks downhill from here for the next several years."

Mr. Anderson of Rockwell told analysts that "for the next two or three years, there will be a reduction in defense expenditures

He did not give any estimates, but cited a report earlier this month that the new U.S. secretary of defense, Frank C. Carlucci, had instructed the military services to cut about \$33 billion from next year's budget. This would mean a reduction of more than 10

Nonetheless, analysts expect Rockwell's profits in the fiscal year ending Sept. 30, 1988, to increase over the fiscal year 1987 despite the elimination of the B1-B program.

Mr. Nisbet of Prudential-Bache, for example, projects earnings for the current fiscal year at \$3.15 a share, up from \$2.27 a share

for the current riscal year as a series in the recently completed fiscal year.

The higher figure, however, takes into account lower accumulated tax liabilities on the part of Rockwell over the six years of the part of Rockwell over the six

BA Raises Its Offer For BCal

£200 Million Bid Is Reply to SAS

By Warren Getler

LONDON — British Airways PLC, responding to a counteroffer by Scandinavian Airlines System, reased its bid Thursday for Brit-

ish Caledonian Group PLC.

BA raised its offer for British
Caledonian to £200 million in cash
(\$360 million) from a bid made last month of just under £150 million in shares or £119 million in cash.

That compares with a partial £110 million cash offer by SAS for a 26.14 percent stake in British Caledonian. The SAS bid values the debt-ridden airline at more than £400 million, or twice the latest BA

The SAS offer, which was backed Wednesday by the board of Caledonian, is subject to British government approval.

Less than a month ago, it looked as if British Airways had the inside track to acquire British Caledonian. But after the bid from SAS and its blessing by British Caledonian's board, BA has been forced to substantially raise its offer.

British Caledonian reportedly

rejected BA's original offer for at least two reasons: because it was too low and because it was seen as a threat to as many as 2,000 jobs. Many analysts say that the key to

BA's acquisition of British Caledonian may be the British venture capital group, Investors in Indus-try, or 3i, which holds the largest stake in British Caledonian at 41

The investment group, a consortium involving Britain's major clearing banks, also came out in favor of the SAS bid Wednesday. The whole future of BCal rests

in the hands of its largest share-holder, 3i," said Ian Wild, an analyst with Barclays de Zoete Wedd, a London broker. "It obviously was in 3i's best interest to come out publicly in support of SAS; it had nothing to lose by doing so and forced BA to come up with a lot more cash."

Other observers believe the bat-See BA, Page 13



Allegis Wins Praise for Luring Wolf

New Chairman Has Rescued Airlines, Disarmed Unions

'No matter how

critical a situation

may become, he

has that sense of

humor. And he

uses that levity

very efficiently.'

--- Jeffrey Kriendler,

lines; Continental Airlines, Pan

American World Airways and

allow Frank A. Olson, Allegis'

Mr. Wolf's appointment will

American Airlines.

Pan Am executive

By Robert E. Dallos
Los Angeles Times Service

NEW YORK — Stephen M. Wolf, the new head of Allegis Corp., has the acumen to both cut costs and improve labor relations at the company's United Airlines unit, analysts said Thursday.

The appointment Wednesday of Mr. Wolf, an executive known for his ability to rescue failing carriers, ends months of uncertainty that began when Richard J. Ferris was fired as Allegis' chairman in June.

Unions and investors had grown restive over Mr. Ferris's plans to turn Allegis into an travel empire consisting, to begin with, of hotel chains and a rental car company as well as the air-

Mr. Wolf, 46, resigned Wednesday as head of Los Angeles-based Tiger International and its major subsidiary, the Fly-ing Tigers air cargo line, to take the new job, which he begins current chairman, to move back to the Hertz rental car company, which he and a group of others Known as a workaholic who expects the same from his col-leagues, Mr. Wolf also has

are in the process of purchasing from Allegis for \$1.3 billion. Mr. Olson joined UAL Inc. worked at Republic Airlines, now merged into Northwest Airas the corporation was known until it changed its name to Allegis in February — when it acquired Hertz in 1985. He had been serving until a successor could be found.

With its other major subsidiar-ies — Hertz and the Hilton International and Westin hotel chains -either sold or in the process of being disposed of, the corporaname early next year and to call itself United Airlines Inc. The company is still trying to sell up to 49 percent of its computerized reservation system, named Covi-

na-Apollo. Allegis executives seemed delighted with the hiring of Mr. Wolf, who will be chairman and chief executive of the parent See WOLF, Page 13

tion plans to bury the Allegis allowed to climb.

Japan's Surplus In Trade Shrank In November

TOKYO - Japan's merchandise trade surplus narrowed sharply in November to \$4.74 billion from \$6.81 billion in October and \$7.40 billion a year earlier, the Finance Ministry said Thursday.

\$6.81 billion in October and \$7.40 billion a year earlier, the Finance Ministry said Thursday.

Economists said the figure, the seventh straight monthly drop from year-earlier levels, showed that Japan is gaining some control over the huge trade surplus that has antagonized its trading partners. The improvement has been spurred by the yen, whose sharp climb by the yen, whose sharp climb against the dollar since September 1985 has helped make Japanese exports more expensive and imports

cheaper.

The fall, the largest this year, helps confirm that the trade surplus is now in a down-trend," said Toshiaki Kakimoto, chief economist

for Sumitomo Bank Ltd.

Japan posted a \$4.20 billion surplus with the United States in November, the biggest year-on-year drop so far in 1987. The figure, which compares with \$4.89 billion in November 1986, and \$4.89 billion in November 2086, and \$4.80 billion. in November 1986 and \$4.99 billion in October, reflects an improving trade climate with Washington, Mr. Kakimoto said.

The most encouraging point in Japan's overall November trade figures was the steep 49 percent rise in imports, Mr. Kakimoto said, especially as Japan was buying manfactured goods as well as its traditional raw materials. Imports jumped to \$14.17 billion

from a year earlier, while exports rose 11.8 percent to \$18.91 billion. "Despite the swift growth in im-ports, exports were relatively sub-dued," said one bank economist. This is fine news for Japan as it shows it is pulling the reins on export growth while imports are

The yen's rise against the dollar automatically inflates the Japanese surplus in dollar terms. The Ministry of International Trade and Industry said that November exports in volume, rather than value, rose only 0.2 percent from October, with shipments of cars, steel, televisions and video tape recorders registering declines.

Imports, on the other hand, grew 23.2 percent in volume.

Kazutoshi Habamura, economist for Nikko Research Center,

Japan boosted its imports from the United States by 40 percent in November to \$2.88 billion, while exports edged up only 1.7 percent to \$7.01 billion.

Japan's trade surplus in November with the European Community fell to \$1.11 billion from \$1.77 billion in October. (Reuters, AFP) ren reir ink ers are

OPEC Rejects Iran Demand for Price Increase

The Associated Press

VIENNA - OPEC on Thursday rejected Iran's de-mand for an oil price increase and the cartel's leaders suspended their formal talks amid signs of mounting tensions among members.

Several oil ministers said that 12 of the 13 members had accepted an OPEC panel's recommendation that the current price of \$18 a barrel be re-

By evening, the leaders of the Organization of Petroleum Exporting Countries had barely begun discussing the most divi-sive issue: how to allot production quotas.

The oil ministers said they would reconvene the formal conference on Friday.

Oil market analysts said the meeting continued to have little impact on prices. On the New York Mercantile Exchange, contracts for January delivery of West Texas Intermediate, the benchmark U.S. crude, were down 4 cents at \$18.51 a barrel.

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To Unify Capital Rules Attempt to Even Competitive Edge

Central Bankers Agree

By Carl Gewittz memational Herald Tribune

their drive for better cooperation and coordination of policy by an-nouncing plans to harmonize the rules under which banks operate. Their two-year effort to agree on common standards is aimed at es-

tablishing a level competitive play-ing field for banks currently handi-capped by regulations that are stiffer in some countries and lighter The rules will set a common mea-

assets they need to have.

ing institutions. For European "universal" banks which combine

commercial and investment banks, securities holdings would be treated as loans. Noting that inof 1992. vestments also

carry a market
risk, as evidenced by October's collapse in stock prices, officials said
stockholders' equity, excluding the risk of securities holdings preferred stock, plus reserves. would be looked at more closely in Although the 12 nations that

The 10 were Britain, Belgium, Canada, Italy, Japan, Lixembourg, the Netherlands, Sweden, Switzer-land and the United States. The two countries with reservations

were West Germany and France. Over the coming six months, the proposals will be open for national discussion between banks and their supervisory authorities. The aim is to have an international consensus by next June and then begin any egislative actions.

The goal is to have the uniform standards fully in operation no later than the end of 1992. Officials expect that West Gerthat have issued substantial
many and France will ultimately amounts of floating-rate notes with

poin the pact.

Referring to the proposals announced last January by the Federal Reserve Board and the Bank of by banks would have a risk weightal Reserve moard and the mank of England to harmonize their rules, a central bank official made clear that the agreement would assure the U.S. and British authorities that they would not be placing their banks at a competitive world disad-

vantage. Although unspoken, the major concern was the inclusion of PARIS — Central banks scored the Japan, where looser capital re-a major breakthrough Thursday in quirements give Japanese banks an edge in international finance.

The new proposals differ from the U.S.-British plan in the defini-tion of what constitutes capital. In addition, the new plan proposes fewer categories of risk weightings, from zero to 100 percent of an asset's value. By the end of 1992, it's intended that the standard capital adequacy

measurement for banks be 8 percent of assets, weighted for risks. sure of what makes up a bank's Current standards, using different capital, common standards on weighting the risks banks take on and off their books, and the mini-

mum amount of capital relative to out what that target would mean seets they need to have.

for national groups, but suggested it would require a sharper capital arcial banks - deposit-tak- increase for banks in Japan and

The goal is to The heart of the report is the defihave the uniform nition of bank capital. This is a standards fully in major point since operation by no the amount of business banks later than the end can take on their books is a multiple of their capi-

Supplementary sources of capi-tal are allowed, but in no case can these exceed 100 percent of core participated in the report in princi- capital. In this category are undisple agreed on the convergence of closed reserves, asset revaluation datory practices, only 10 gave reserves, provisions, hybrid capital instruments and subordinated term debt. The latter can total no more than 50 percent of core capital.

Japanese banks, for example

have large amounts of equity held in their portfolio at the original cost. "These latent revaluation reserves" should be included in supplemental capital but at a discount of 55 percent to reflect volatile

stock prices, the report said.

For U.S. banks, which have built up loan loss reserves as the Latin American debt crisis worsens, the oposals set a cap on how much of such reserves can be included as supplemental capital. For British and Canadian banks

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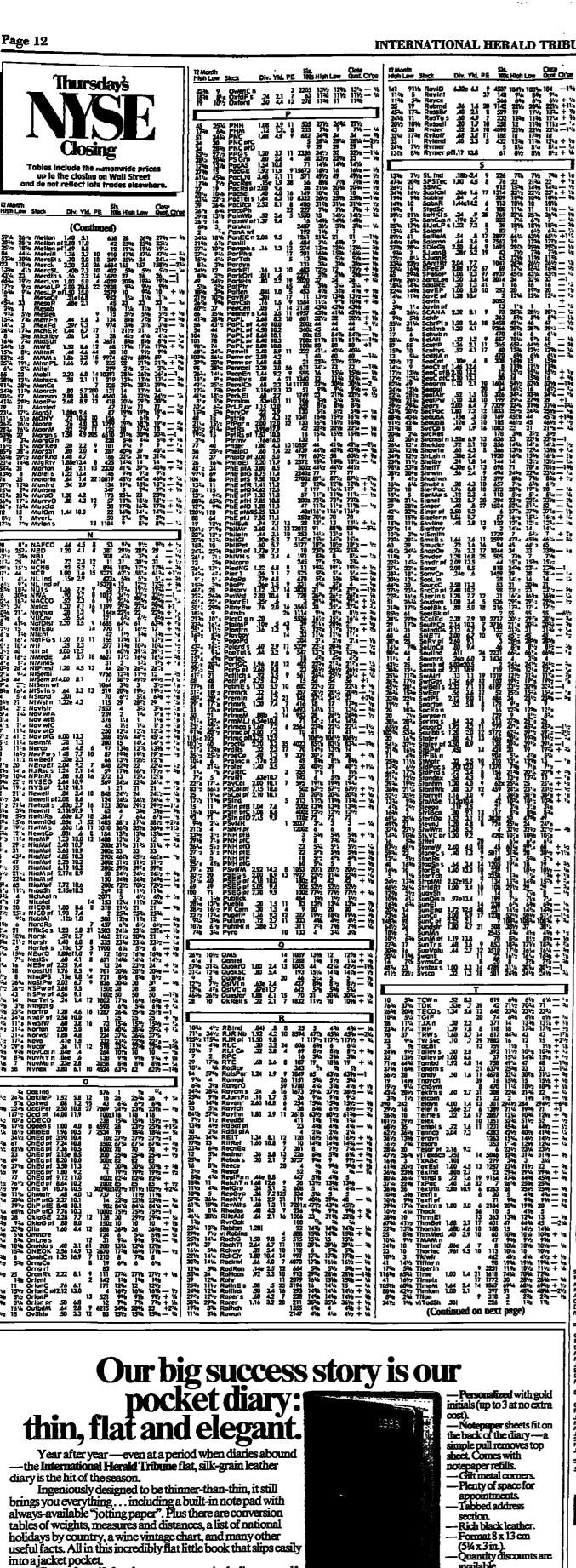
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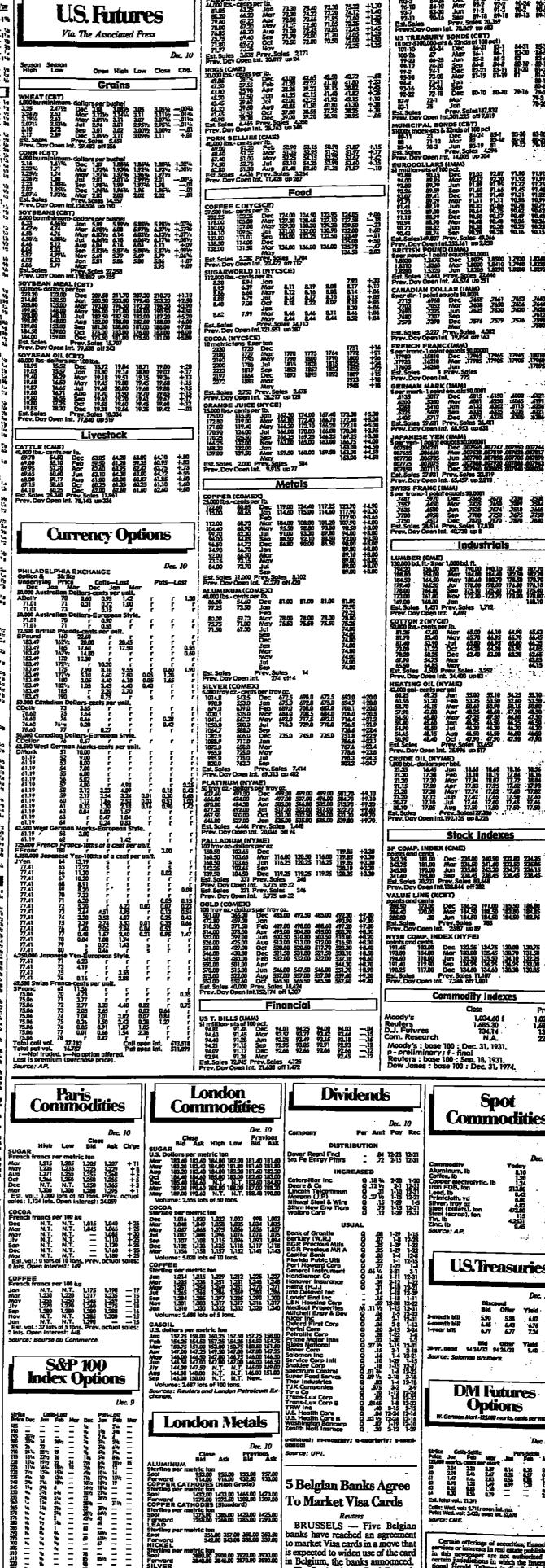
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BRUSSELS — Five Belgian banks have reached an agreement to market Visa cards in a move that A STATE OF THE STA The state of the s

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s expected to widen use of the card

in Belgium, the banks announced. The five banks are Bank Brussels Lambert, Caisse Generale d'E-

pargne et de Retraite, Crédit Communal de Belgique SA. Générale de Banque SA and Kredietbank NV.

ADVERTISING SECTION

ADVERTISING SECTION

COMPUTER SEARCHES

FOR SELECT AUDIENCE

DEMEDIA'S CAMPAIGN PLAN

STONE'S throw 2w2y from the bustling Pont de Neuilly metto and close enough to hear the boars on the Seine, the offices of Idemedia are located on a peaceful suburban street lined with trees. But the calm outside belies the activity within. Idemedia is one of the hottest names in the French media world today. From its birth in 1980, the company has increased its turnover ten times and this year is will top two billion francs.

For a space-buying group, the last year has been one of enormous transition. Any company involved with the media has been affected by the incresse in the number of TV channels from three to six and the accompanying explosion of ad space. But Identedia is used to rapid change.

In the space of seven years, the company has spun off eight satellite groups in Paris and established a network of five affiliates abroad. At the head of this dynamic group is its founder, Daniel Adam, former CEO of McCann Erickson in Paris, and a man with a deep knowledge and understanding of the French advertising world.

Idemedia's business is not one that the general public knows much about. In the trade it is often called block space-buying, although this catch-all phrase does not cover the extent of Idemedia's activ-

Block Buyers

The traditional block space buyer has a clientele of companies, all with substantial advertising budgests. His job is to buy space in the media, ie. relevision, radio, press and billboards and to negotiate the lowest rares possible on behalf of the client. Because he buys more he gets it for less.

In the old days in France, the client paid 15 percent to the ad agency media department for this service. Today he often pays as little as 3 percent to a block space buyer.

Currently, 66 percent of all French media buying is done outside the 2d agency's traditional structures. Idemedia, however, is a block buyer with a difference

Nicolas Lebeuf, newly appointed president of the Idemedia "directoire" and Daniel Grojean, director general, are the first to admit that their company had the advantage of being a latecomer.

when block-buying was already well established in France," says Mr. Lebeuf. He salutes the group, GGMD, led by Gilbert Gross who introduced the new concept in the

By 1980, Gilbert Gross was the uncontested volume leader. No one could bear the price discounts he offered. But Daniel Adam, assessing the situation, came to the conclusion that there was room for a new approach.

Media Planning

Major changes were taking place in the way media research was being done, thanks to new technology. Mr. Adam became convinced that the time was right to introduce a rival media buying service which would also incorporate the latest methods of media planning research.

Mr. Lebeuf explains: "Our argument was; what's the use of buying a page of advertising or a radio spot, no matter how cheap, unless you know what it's really worth?"

In other words, Idemedia introduced the notion of quality added to quantity. The company made its mark by offering competitive prices



Idemedia founder and head Daniel Adam.

linked to sophisticated media planning and analysis.

"It took three years to construct the first generation of software models," Daniel Grojean says. He fondly remembers the day not so long ago when media planning was a matter of pencils and paper. It also took time to educate new clients. First, Idemedia broke with tradition by analysing the efficiency of media plans at the real price paid. Their sales staff demonstrated that the optimum media plan was not the same when calculations were based on the discount price. Radio, for example, offers discounts up to 40 percent off the stated rate while television gives nothing. Meanwhile, competitors continued to work from rate card prices.

Targeted Campaigns

Idemedia also redefined the way campaigns were targeted. The old-fashioned identification might talk of housewives from 25 to 49, in top categories A and B, living in Paris and major towns with a population of 50,000. Idemedia showed how this could be refined. Thus for Baby Food, the potential buyer or target is the young mother with children between three months to one target is not the ordinary housewife but cat owners.

Media plans from Idemedia concenerated on target identification. This was allied to the most recent analysis in lifestyle research. In 1984, they fledged media research center, baptized Credome (Centre de Reflexion, d'Etudes et de Documentation sur les Media). The Credome, headed by Alain Parodi, recruited a team of 30 people whose job was to perfect and update data banks for the entire group and to develop models for specific and original research.

were ready to establish a full-

Research Investment

With this major investment in research, Idemedia managed to attract an increasing number of clients from the ranks of the medium-sized companies. They also embarked on a policy of alliances with the non-aligned advertising agencies — those agencies who had not yet established block-buying facilities.

The list of affiliates today is an impressive one: Universal Media with McCann Erickson; Erude Creative Media with Groupe Chatel; MIA with Agency DJW; Objectif Media with Gilbert Donar: Mediaplan with Agency Rythme Alpha; Starmed with the Groupe Expand; O'Media with Agency Hautefeuille; and Mediapower International with Agency CFRP. Each agency has the benefit of the Idemedia research and knowcontrol of the affiliare.

Now that the newly created software for television research is in place, the Idemedia group looks forward to the future with a certain tranquilWEDEN still bans a grand total of six software plans to help out the confused The following dialogue, de-

TV advertising totally;

the Germans ban it on

Sundays; the British

highly regulated route.

American companies, ac-

customed to almost rotal liber-

ty in buying space for TV

commercials at home, are driv-

en mad by European TV re-

strictions. They complain that

the space available is never

enough. Worse, the regula-

tions, priorities and exception-

al demands which change

from country to country seem

For example, the word

"happiness" cannot be used in

a French TV spot. Children

cannot appear alone in many

countries. Certain sectors like

retailing or even margatine are

arbitrarily banned to protect

One of the most mind-bog-

gling demands is that media

plans for TV must be drawn

up in September and booked

for the entire year to come,

regardless of developments in

Advance Booking

In France the explosion of

new TV channels has broken

down old rules without mak-

ing the new rules clear. TF1,

the recently privatized chan-

nel, still requires advertisers to

reserve space ahead but the

timespan is down from one

year to six months. The two

government channels work on

the old year format but they

now ask advertisers to reserve

Currently, there are no less

than four accepted audience

rating groups in France. Bur

none has yet emerged as the

recognized standard. This

Software Plans

restrictions, old and new, Ide-

media has gone back to its

computers and come up with

To counter the minefield of

alces audience rannes a great

all space by Minitel.

local interests.

unnecessary and costly.

vised to explain the situation BBC has never allowed it but to the hapless company ad might change its mind soon. director, goes a long way to Grudgingly, television in Euillustrating the dilemma. rope is opening up to advertis-Q: We advertisers are coning, and of all the EEC councerned to get the best out of tries, the French are now the most advanced along this the TV time we buy. But it seems like an impossible

> A: Nor at all. You give us the target and we give you the best combination media plan among the thousands possible, thanks to our software model, MYRIAM. O: I want to believe you but

in fact we never seem to be able to buy the optimum. All these priority rules and incomparibilities (not being able to appear with similar products in the same group of spots). What's the use of a great theory that can't be applied?

A: Our model, MYRIAM, not only gives you the best plan but then it gives you, in order of merit, a list of alternatives for the time spots refused.

Standardized Polls

Q: But what's the basis of this plan? We don't yet have an accepted standard of audience measurement. Each poll contradicts the other.

A: It's true that each audience study has its advantages and disadvantages. We screen them all, take out the bugs and keep the best from each one. This provides us with our own unique data bank which we call DATA MIX TV.

Q: You mentioned that you were able to construct an optimum plan taking into account the rules and regulations. Have you found a method to reduce the number of timespors refused? A: Yes. Our software pro-

gram, SIMUL TV, analyzes all the 140 products we currently handle for TV. It simulates the exact priority rank and incompatibilities which are used by the TV channels in their calculations. With 140 products we are able to make exchanges from among our own clients' spots and bring down the refusal rate.

Q: Heavens! 140 products!

How can you follow all those campaigns at the same time? A: Thanks to our software, ECRAN TV, all the campaigns are entered on the computer, even to the last detail, including updates of changes. Suppose there is a strike on TF1 Wednesday next. Within 10 seconds, the computer sorts our all the advertisers with a TV spot on that date. We can instantly make the necessary changes.

Andience Movements

O: What worries me the most in TV is the unpredictability of audience movements. When you have to make a plan for October six months ahead of time, obviously you can't do the best

A: This is why we have LEV-EL TV, software which follows changes in viewer's prefcrences. Beginning this year, we have tracked 1300 to 1400 spors on the six channels. By running this information through our software INFO-PERF TV, we can assess the performance of a campaign at any given moment.

Q: Yes; but you're calking about the past. I'm interested in the future.

A: Exactly. But we have also developed, with Publi Media Service, a new tool for predicting audiences in two ways: TELESPOTS and TELE-METRE. We can change a campaign plan anytime up to eight days before, if audiences' predictions are not satisfac-

Rating Points

Q: I see you're well prepared. I guess I can just follow along with my eyes shut. A: No. Keep your eyes wide

open. We give you the means to check up on our work thanks to MESUREX TV. This is a program for the advertiser to verify whether we have succeeded in improving his gross rating points with each campaign. You know whether we have brought down the costs and insured a greater productivity. Isn't this what you are looking for when it comes to TV 2d-

MAJOR **EUROPEAN NETWORK**

HE guru of globalism, Theodore Levitt of the Harvard Business School, hit the headlines in the early '80s with predictions that all business would soon go global. National barriers would come turnbling down as satellites went spiraling up.

Like all gurus, Dr. Levitt was ahead of his time. Global business continues to run into practical problems like language barriers and conflicting customs and traditions. But the underlying trend is there, reinforced by the commitment of the REC countries to create a single European market by

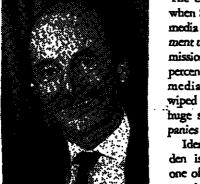
Integrated Market

"We know the day is coming when media buyers will treat Europe as one market," says Nicolas Lebeuf, President du Directoire of Idemedia. This is why the group is already positioned across Europe. So far, they have established majority-owned affiliares in six countries -France, Germany, Spain, England, Sweden and Switzerland. The genius of this pan-European organization is that Idemedia's partner in each country also occupies a leading position in the national market. It is a true association of Europe's top professionals in the business. The first Idemedia clients to take advanrage of the new network were the U.S. multinational, Johnson Wax, and Bongrain, the French cheese group.

The fact that a French company is the driving force behind this European union is not a coincidence. A look at history shows that media buying in blocks actually originated in France back in the '60s. The biggest French advertiser, l'Oréal, showed the way by combining ics huge advertising budgets in-house. This stripped its advertising agencies of all but the creative role. Savings on the usual 15 percent commissions were enor-

Buying Power

Because all ad space is traditionally negotiable in France - with the notable exception of television - l'Oréal could buy radio spots and press space at a better rate than its confreres. Soon the giant Havas ad agency group followed suit and pooled its space buying power to give clients the



Nicolas Lebent, Président du Directoire.

benefit of 20 percent in discounts. Arch-rival Publicis followed.

The climate was right for a new breed of media independent, one non-affiliated with an ad agency. The pioneer was Gilbert Gross, who bought up huge chunks of space and sold them at prices so low that he soon cornered a major share of the market.

In the mid '70s, the ad agencies fought back to form their own centralized buying groups. Some elected to place their business through the media independents.

By 1980, only nine of France's top 100 advertisers were buying their media through a full service ad agen-

Discount Prices

Just when the revolution seemed over, Idemedia arrived on the scene with a new and distinctive concept. Based on advanced software, they could offer quality research and optimum media plans ar competitive discount prices. It was the right formula for the right moment. Today, the war with the agencies is over. Idemedia has set up eight local affiliates in France, each one with a different ad agency as partner. The agency retains majority control and contributes its budgets while Idemedia supplies the media expertise.

Idemedia's European expansion was parterned along a similar model. The French group brings in its international clients and keeps a 51 percent majority interest in each jointly owned affiliate while the national partner handles the actual buying.

To date, Sweden is the only other country outside France where independents have won over 60 percent of the market.

The explosion came in 1980 when Swedish advertisers and media worked out an agreement to cut space buying commissions from 15 percent to 3 percent. Overnight, agency media departments were wiped our. At 3 percent only huge specialized media companies can survive. Idemedia's partner in Swe-

den is Marketing Gruppen, one of the largest and fastest growing groups in the coun-

Bargaining

Media bargaining in both Italy and Spain is very similar to France. Spain, in particular, has proved a fertile field for affiliates of French companies. Idemedia, however, chose as its partner the pioneer of the independent movement in Spain, Media Planning, number one in the marketplace and owned by a powerful syn-

ment companies. In England and Germany, media rates are traditionally non-negotiable. But with cutthroar competition between the press groups, times are changing. Media independents who used to work mainly by securing prime positions for clients are now beginning to negociate price advantages

dicate of banks and invest-

In England, Chris Ingram & Associates (CIA), the Idemedia parener, is one of the best-known names in the

Pan-European Service

The German partner, Hiemstra Media Services (HMS), was responsible for introducing independent media buying to Germany. Its biggest client is none other than the Bundespost, the national post office. HMS has joined with Idemedia to start up a media buying group in Switzerland, where the business is still relatively small. In the next 10 years, Idemedia expects to see more and more advertisers buying Europe as one market. Satellite television will be out of its infancy. International media will take on added importance. At the same time, research and computerization in media buying will become increasingly expensive. Pooling the combined research facilities of the Idemedia parmers will make it possible to provide the best pan-European service at the

best possible price.

BARTER: WATCH THIS SPACE

LIP on the television in France today and you may get a glimpse of Alexis Carrington, alias Joan Collins, displaying her well-preserved charms on Dynastie. Zap through the channels to see JR Ewing, ever so implausible in dubbed French, betraying the long suffering Sue Ellen for the

umpreenth time on Dallas. Dynastie and Dallas are unlikely crowd pleasers in the land of Charles de Gaulle. But who would believe the most popular program of them all this year — the golden oldie gameshow, the Wheel of For-

The show has proved to be a goldmine for its sponsor, Unilever, the Dutch multinational. In return for bankrolling the production, Unilever gers free ads on the program wherever it is sired. In France today, the show guarantees Unilever a prime time slot for a bargain basement price.

New in Europe

This is a perfect example of what is known as barrer TV already flourishing in the U.S. but only just getting off the ground in Europe.

One of the first to move into the new slot is Idemedia. They recently set up a spin-off company called Mediaprogram, designed to offer a wide range of barter-inspired opportunities to clients.

Currently, the field is wide open. French television has expanded from three channels to six in the space of two years. The number of blocks

of ads has exploded from 250 to 1,300 per week.

Ads have multiplied to fill the void but there are simply not enough programs to go round. Hence the proliferation of American programs. some of them over 30 years old, like The Intouchables and Perer Gunn. New series and productions are in preparation but they are not yet completed. Other shows, hastily patched together, are not producing the hoped-for audience. But the biggest problem

The cost of TV production is such that new ways of financing must be found. Barrer is the natural extension of sponsoring, and comes in a number of variations. The advertiser can physically produce a program and incorporate his own ads. He then sells or gives away the "package" to the TV station, depending on how the two parties negotiate the deal.

Prizes for Time

On the other hand, the adverriser might ask to exchange his programs against ad time on another show. He may even sell these spots on to 2 third party. Another trend is to go back to basics. The advertiser pays for his ads with his own merchandise. The atmacrive prizes given away on game shows often originate as gifts from advertisers in exchange for time.

Laurent George, Mediaprogram director, explains that his group is currently following the work of neatly 100 TV producers, with a view to put-



"And now for a word from our sponsors...

ting the right client in liaison with the right project. "It is imperative that companies make an intelligent choice among all these productions," he says.

Mediaprogram helps the client make a decision by asking four basic questions: How many people will an advertiser reach through television and which is the best way to estimate? Who exactly will be reached, by zone and by caregory of client, knowing that the targets vary? What fallout can the advertiser expect in other media? How will the operation affect the company's image? To answer these questions, Mediaprogram will work in lisison with Credome, the research arm of Idemedia.

that sponsoring and barter will represent between 5 and 10 percent of the French advertising market in 1988. Producers need help to defray cost," he says. "And the TV channels are interested for the same reason. With barter, they don't need to buy a production and then wait to see if ads can finance it."

Laurent George estimates

Quality Fiction

Studies show that the price of a series in France is estimated at 2 million francs per episode. Unless the show sells abroad, the investment cannot be recuperated in the French market alone. Bartet is one solution but by no means the

"Eventually we hope to produce our own quality fiction," says Mr. George, "but programs like this will never be financed entirely by barter. This is why we are looking for pareners to co-finance. We feel that ambitious, prestige projects will appeal to banks and insurance companies. companies who need to project an image of quality and solidity."

Currently, the CNCL, the official control board in France, is working on new rules to regulate "barter" in France. But the battle at the European level appears already to have been lost. For with the progress of sarelline television, it has become harder and harder to impose rules.

A GASTRONOMIC GUIDE

HE Defresne family bought Jarrasse (4 ave. de Madrid, tel.: 46.37.16.52) from its founder and eponym in 1980 and has continued to improve on its reputation as one of the area's best seafood restaurants. The most frequently ordered dishes at Jarrasse are the bouillabaisse à la Marseillaise, the loup grille au fenouil and the mille-feuilles au grand For traditional French fare marnier for dessert, which is made by the house baker and must be reserved because of its

popularity. If there isn't a free table at Jarrasse, walk one block over to La Rascasse (10, ave. de Madrid, rel.: 46.24.05.30). Founded in 1976, La Rascasse (means scorpion fish) is half the size of its competitor and its menu has half the choices. However, La Rascasse offers

25 many 25 2 dozen plats du jour — Jarrasse has one depending on what the daily catch has brought to market. The lotte au thym and the coquilles St. Jacques are among the restaurant's most soughtafter main dishes. With your fish, try the chilled saumur champigny, a popular red wine recommended by owner Louis

served in a traditional French bistro, try La Boutarde (4 rue Boutard, tel.: 47.45.34.55), just half a block north on the rue Boutard. "People come to have a nice meal," Netto said, "but they're also attracted by the friendly ambiance that my team creares." Here you will find the boest grille, blanquette de veau, selle d'agneau and the faux-filet Dijonnaise that are staples of French cooking.

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novateur sur le plan de la pédagogie et sa faculté d'adaptation aux besoins des entreprises apporte

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Owner Françoise Netto recommends the tarama.

For regional French cui-

sine, cross the avenue Charles de Gaulle to the northeast side of Neuilly. Le Chambord (17 rue Paul Chabrousse, tel.: 47.47.73.17) specializes in game from Quercy, the region along the western foothills of the Massif Central where chef and owner Philippe Lempereur grew up. It is one of the few places in and around Paris where you can order a canard au sang. You'll also find pheasant and partridge and dove at Le Chambord. A fine list of hearty burgundies and bordeaux accompany the menu. Reservations are essential, for Le Chambord has only 60 seats and a large, loyal cli-

The same is true at Carpe Diem (10 rue de l'Eglise, tel.:

gather here because "the food

is good, not too expensive,

and we have the prettiest wait-

resses," owner Raphael De-

46.24.95.01), a restaurant with only ten tables clustered in one simple salon. Chef and owner Serge Coquoin offers game in season and fish dishes. "The style of the restaurant is a bit English," he said, "but the food is traditional French country cooking."

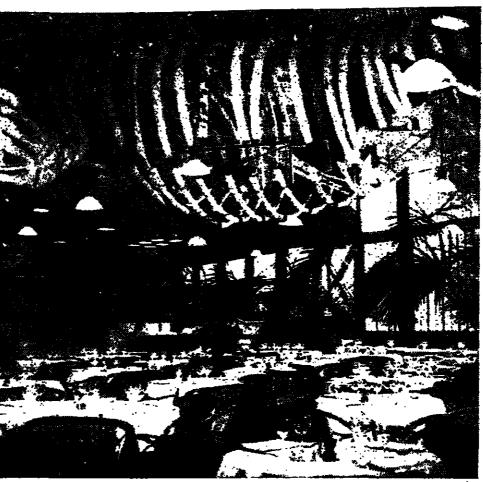
Six doors down on the same street, chef/owner Alain Albert oversees the operations ar Le Manoir (4 rue de l'Eglise, tel.: 46.24.04.61) from behind a bank of stoves. Le Manoir offers a menu at 200 francs with wine included. "We provide our patrons with traditional French cooking," Albert said, "but because we have a lot of business people come here, we also try to keep our meals light."

Light is the last word in Madame Siegrist's vocabulary, the patronne at La Ferme de la Jatte on the Ile de la Grande Jatte (197 bd Bineau, tel.: 46.24.69.18). "We tried some of that lighter stuff," she said, "but we took it off the menu because we didn't like it." At La Ferme de la Jatte you will eat traditional dishes cooked with the care your grandmother would have taken had she been French. "We have a grill at lunch for 60 francs to accommodate the young secretaries who work around here but don't have the kind of money it takes to eat in a restaurant every day." The restaurant, which also has a 100franc menu, has been in the family since 1945.

At the eastern end of the island, you'll find Le Petit Poucet (1 bd de Levallois prolongé, tel.: 47.38.61.85). The young and sporty like to

ing a very à la mode clientele, but we're puring a lot of emphasis on our menu because we also want to be known as a good restaurant," said Luc Peyronnel, one of Café La Jame's owners. The bold print on the menu will tell you that the cafe's pastries are made by

de bouchot and the estalope de cinema set takes over. "We saumon aux petits legumes were have a reputation for attractthe most frequently recommended dishes. On the nights when Guivarch is in the mood, he'll sing and tell jokes. The Guinguette's intimacy and the joviality that Guiwarch and his crew inspire make this the kind of place that the regulars want to keep Le Nocre and that for 800



Café La Jatte, a restaurant to see and be seen in.

montremi said. Le Petit Poucet has a 90-franc menu and a wine list with only one "big" bottle on it. The average check comes to 160-170 francs

The Ferraris parked in front of the Café La Jatte (60 bd Vital Bouhot, tel.: 47.45.04.20 - just a hop, skip and a jump from the Petit Poucet) don't belong to its patrons, they and the 75-foot-long, styrofoam plesiosaur hanging over the tables in the Cafe's warehouse space form part of the decor. At lunch, its 250 seats are occupied by advertising execs from the area. For dinner, the

francs you can order an Hermes table fireworks display.

La Guinguette de Neuilly (12 bd de Levallois, tel.: 46.24.25.04) is just 2 stone's throw from the front bumper of the Ferraris guarding the door at Cafe La Jatte. but at the other end of the restaurant spectrum in terms of decor and ambiance. "People come here to take it easy and have a good time," said owner and manager Christian Guivarch. According to La Guinguerre's parrons, people also go there to eat well. The brioche à la moelle et au beurre de porto, the tagliatelle aux moules

L'île de la Grande Jatte offers more than just French rescaurants. Chez Yau (217 bd Bineau, tel.: 46.24.02.38) produces Cantonese (25 opposed to Szechuan, which is spicier) and Viennamese dishes, such as crevettes joyeux, cuisses de grenouilles à la cantonnaise and crabe farci. In addition to seafood, the menu includes all the meat and chicken dishes that have become favorites to occidental palates. While waiting, Yau suggests tasting the Kuci Hua Chen Chien, an apentif made of sorghum alcohol and flavored with bay leaves.

If you're in the mood for Italian food, Livio, at 6 mede Longchamp (tel.: 46.24.81.32) about 100 yards southwest of the avenue Charles de Ganile, has a menu that gives a fairly complete representation of Italian gastronomy. Anything that the restaurant doesn't provide can probably be made at home with ingredients bought at Livio's Italian food market next door. Transparent plastic ceiling panels in the back dining rooms give Livio's clients the impression of dining out of doors even in the winter. The 125-france menu includes a drink. Livio is open every day of the week, so no craving for Italian cuisine need go unabated. La Chevanchée (209 tcz,

min Sets b

ave. Charles de Gaulle, tel.: 46.24.07.87) is a French restaurant with a Spanish soul If you order the typically French items on the menu, you will have a good meal, but you will have missed out on the kind of food that has built a devoted following for La Chevauchée. The paëlla valencienne and the zarzuela (a Spanish bowillabaisse) are particular favorites of the owner, who comes from Aragon, the region around Barcelona. Their wine list includes many good bottles from the Rioja, such as the Marques de Riscal and the Marqués de Murriera. La Chevauchée also has a 125-franc menu, but the wine is not included.

Right in the middle of Neuilly, just to the left of the International Herald Tribune building is Le Village (175 ave. Chades de Gaulle, tel.: 46.37.17.56). More than a favorite spot to unwind after a deadline, Le Village serves a variety of French dishes principally from the Auvergne in central France. Le Village, open every day of the year, features confit de canard, pavé de rumsteack au roquefort, salade du Périgord (duck gizzards ona bed-of-salade frisée) and a special wine called Marcillac, from the patron's hometown of Aveyron.

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EUILLY has charted 2 new planet. Alain Papiernik and his crew from the Aviatic Club in the Marais are at the controls of Planer (6 rue du Commandant Pilot tel.: 46.40.08.88), the latest celestial body in the capital's culinary constellation.

Architects Patrice Dangel and Fabrice Angelo Santo, surely a match made in heaven, have transformed a '20s auction house and dance hall into a '50s American diner, or dinner hall as it's being called by the management. Aquama-rine, pink and bleached green are the basic colors of this 600square-foot, split-level idealization of the eatery that became part of the teenage vocabulary in America 30 years ago. Swooping curves

and jutting angles recall the fins of classic Cadillac models. Nothing here was left to

chance. The furnishings were chosen in Canada by a set designer for French film director Claude Lelouch. "People also want a show, a spectacle when they go out to eat," Papiernik said. "We're going to give them a good meal, but also the kind of decor that they'll remember three days after they've walked out the

Planet offers typical American food like T-bone steaks, bagels and cheesecake baked by the Marriott Hotel chain's pastry chef. You can also find more exotic regional dishes on the menu, such as grilled salmon in honey and cajun steak tartar. The bar mixes, from an inexhaustible list of

drinks, any one of a rainbow assortment of fresh fruit cocktails with or without booze. Brunch, however, is not the usual pancakes and bacon à l'americaine because, according to Papiernik, "every place in Paris does that." Planet promises an English Sunday brunch with scones and eggs Should you wish to work

up an appetite, drop downstairs to the driving range and grab a club. The miniature range came with the space when the people from Planet bought it. They decided to keep it and make it a part of the restaurant, a wise choice considering the increasing popularity of golf in France.

The drive in diner opens at 10 in the morning and closes at 2 the following day. Your

meal won't be rushed out to you by a waitress on roller skates, but you can drop your keys off with a Planer valer and have him solve the parking problem for you

Planet seats 100 in the main dining room and the balcony, but if you can't find a rable immediately, pull up to the 14-meter-long bar while you wait, there's sure to be room. A mosaic of blue glass fragments imported from Italy decorates the bar, and the standing area in front of it is a raised platform in a wave partern. You no longer need to roll your eyes toward the sky the next time someone suggests eating at one of the same old places. Reset your gastronomic coordinates on Planet and take off for Neuilly.

Aubéry de France

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MONTH B SOPH INVESTOR _ GUIDE TO AND P

Debut in London

The Associated Press

LONDON - Shares in Eur-

otunnel, the British-French

consortium building a rail tun-nel under the English Channel

plunged 29 percent Thursday

units of two shares for 350 pence (\$6.30) a unit, closed at 250 pence. It had opened at 284

The consortium's offer of

£770 million in stock, primarily

in Britain and France, was un-

dersubscribed in both nations.

magnitude of the project.

ger long enough to take advantage

Tiger International's stock was the 12th-most-active issue Wednes-

day on the New York Stock Ex-

change, falling 87.5 cents to close at \$11.25 with 1.47 million shares

Mr. Sheehy said the trade did not involve any shares owned by Mr. Wolf, and it could not be learned

who sold or who bought the stock.

The New York investor Saul A.

Steinberg, who controls more than

18 percent of Tiger International

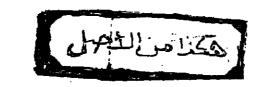
shares, was also said not to be in-

At United, Mr. Wolf will con-

front a different challenge from

volved in the transaction.

of his stock options.



Pan Am Sets Braniff Merger Terms thing is one

By Agis Salpukas New York Times Service

NEW YORK - Pan Am Corp. says it has signed a letter of intent to merge Pan American World Airways with Braniff Inc. if certain conditions are met.

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المناسبة المناسبة

A major condition of the agreement, announced Wednesday night, is that all five Pan Amunions agree to concessions totaling \$200 million a year for four years. But this condition may be

Secretary Secretary Some of Pan Am's unions are divided over whether they want Jay A. Pritzker, the Chicago industrialist who is chairman of Braniff, to

ist who is chairman of Braniff, to gain control of Pan Am.

Thus, it is uncertain whether the unions could be brought together to make the concessions by Dec. 22, as mandated by the letter of intent signed by the two airlines.

In effect, the decision reached by Pan Am's hoard of directors puts

In effect, the decision reached by the two airlines.

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In effect, the decision reached by the two airlines.

In effect, the decision reached by the two airlines are constant to the two airlines are constant to the total the two airlines are constant to the the company's fate in the hands of Am's unions.

Under the Pritzker proposal, Pan Ain Corp. would be spun off and retain control of three subsidiaries: Pan Am World Services, which provides consulting and support services to governments and private companies; the Pan Am shuttle, which flies between New York,

Washington and Boston, and Pan Am Express, a commuter airline based in the Northeast.

Am Express, a commuter airline based in the Northeast.

Am Express, a commuter airline based in the Northeast.

However, the unions also could carry on independently and pursue
its own business plan, under which
Since that time, the Pan Am piits own business plan, under which the unions are to give \$180 million a year in concess

Shearson to Cut Staff By More Than 5,000

47,000.

be in New York. The cuts mainly Mr. Shugrue favored trying to will affect office personnel who come to terms with other Pan Am process broker orders. Mr. Sim-unions. mons said no account executives Much of how labor will react would be laid off. "We need every depends on the extent of the hostilrevenue dollar we can get," he said ity to Mr. Acker.

Neil Armstrong, an Allegis di-

Mr. Wolf was not available for

comment on his plans for his new

At 6-foot-6-inches (2 meters), Mr. Wolf is an imposing figure. He is energetic, often arriving at the office at 7 A.M. and working late

into the evening. He is a stickler for

detail. He often gets into the nitty-

gritty of the carriers he heads, mon-

itoring ticket lines and telephone

traffic to make sure that customers

While chief executive at Repub-

739: 38 UnNVs 541 1.1 12 13-0 539: 519: 52% -14s 484: 25 UCmps 1.16 3.4 13 292: 36% 349: 349: -14s 529: 159: UCorb 1.28 7.2 14 14125 219: 199: 208: 48 1184: 4 UnionC 15 214 5 49: 48 1184: 198: UnEloc 159: 88 7 285 218: 218: 218:

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do not have to wait too long.

rector and chairman of the compa-

executive of the airline.

reach their own agreements with Pan Am's current management, which would enable the airline to carry on independently and revises.

lots' union and the flight engineers, who are part of the coalition, have reached agreements with current Pan Am management. It is micertain whether they would still be willing to offer even larger conces-sions asked for by Mr. Pritzker.

The pilots, for example, reached

the board meeting Wednesday, A Shearson vice chairman, Hardwick Simmons, said that about 90 percent of the cuts would about 90 percent of the cuts would

project. Construction has begun, and the tunnel is expected

Barclays to Buy 70% of French Broker **Eurotunnel Falls** 29% as Shares

By Jacques Neher Special to the Herald Tribune

PARIS — Puget & Compagnie, France's eighth-largest stockbro-ker, said Thursday that it would sell 70 percent of its capital to Barclays de Zoete Wedd, the London-based securities arm of Britain's Barclays Bank PLC. No price was disclosed.

from the sale price on their first day of trading on the London Stock Exchange. The stock, which was sold in

ZUG. Switzerland — The Swiss industrialist Stephan Schmidheiny will buy two-thirds interest in Landis & Gyr AG, one of Switzerland's best known engineering compa-

Travel benefits that were atached to the shares failed to stimulate investor interest. which analysts said was dampened by October's collapse on world stock markets and the unable to find a younger member continue to own a third of the The share issue released £5 billion in bank loans for the

(about \$150 to \$220 million).

A subsidiary of Mr. Schmidheiny's Anova Holding AG will buy two-thirds of the shares of the sible solution.

NEW YORK -- An overly adventurous squirrel

touched off a power failure that disrupted the National Association of Securities Dealers' auto-

matic quotation service for several hours on

A NASDAQ official estimated that the power

failure kept about 20 million shares from being

traded. Daily volume on the over-the-counter mar-

ket has recently averaged about 130 million shares,

The breakdown was also felt at stock exchanges

Power in the Trumbull, Connecticut, area,

where NASDAQ's main computer center is situat-

ed, was knocked out when the squirrel, carrying a

piece of aluminum foil, got into the electrical system and crossed the wrong wires. The squirrel did itself in, along with NASDAQ's power and service to about 2,200 other customers in the area.

The over-the-counter market is the busiest stock

trading system in the country after the New York Stock Exchange. The OTC market primarily in-

volves stocks of smaller companies, although

shares in better-known companies, such as Apple

William Howard, a vice president and manager

of over-the-counter trading for Sutro & Co. Inc. in

San Francisco, said the power failure was "more

across the United States on which options on over-

the-counter issues are traded.

Computer Inc., also are traded.

The announcements represent a

Squirrel's Short Position Wrecks NASDAQ

Meanwhile, a smaller broker, French or foreign institutions be-Magnin-Cordelle, announced that fore the stock market plunge. Swiss Acquires Landis & Gyr

best known engineering companies, from members of the Gyr family, the firm said on Thursday.

The Gyrs, who have owned Landis & Gyr for two generations, were third, the Straub-Gyr branch, will start find a younger member.

of the family to take charge. No terms were disclosed, but independent estimates valued the deal at 200 to 300 million Swiss francs

Continue to twin a man a sum of the family to take charge. No terms were disclosed, but independent estimates valued the deal at 200 to 300 million Swiss francs

Continue to twin a man a sum of the family to the family had wanted the group to retain its independent of the family had wanted the group to retain its independent of the family to take the fa (about \$150 to \$220 million).

que de l'Union Européenne, a Paris of legislation introduced by the bank.

The appoundements represent a monopoly held by Paris brokers on Bourse trading since the days of

Under the reform rules, French

Puget, active in trading large blocks of shares, had 1986 revenue of 180 million francs (\$32 million at current exchange rates). Barclays will buy 20 percent on Jan. 1 and further holdings of 19 and 31 per-cent in the following two years. A "small number" of French in-

stitutions will acquire up to 10 per-cent of Puget's capital, Barclays said, while the remaining 20 percent would be retained by the brokers' partners and employees. Magnin-Cordelle, the 24th larg-

est Paris broker with 1986 revenue of 116 million francs, would also be acquired in three phases. The broker is also active in block

trading and in the bond market. Banque de l'Union, with 1986 assets of 38.4 billion france, said it expects to increase its activity in foreign markets.

A gnawing problem for NASDAO.

anyway," he said. "Had this occurred when the

Those interviewed refused to blame the NAS-DAQ system, which has been criticized for its inability to handle the huge number of customer orders during the Oct. 19 market collapse.

John Barry 3d, a vice president at the Troster

Singer Corp., acknowledged that the power failure had made doing business "somewhat uncomfort-

"But you can't give NASDAQ a black eye for this," he continued. "You just can't count on

power. If memory serves, I don't think New York

City was given a black eye when it took the night

market crashed it would have been horrible."

Al-Fayeds it would sell 75 percent of its capital for an undisclosed sum to Banover the next two years, are a result Raise Stake In Sears PLC

Remers
LONDON — Sears PLC, the for Paris brokers had announced plans to sell control to other french or foreign firms will be allowed to take up to 30 percent of French tracks market plunge.

The foreign firms will be allowed to take up to 30 percent of French tracks that the Al-Fayed family brokers capital from 1an. 1, up to 49 percent from 1989 and 100 percent in 1990.

Puget, active in trading large blocks of charge and 1986 percent formula 1986 percent financier Robert

Holmes à Court The purchase of its 8.2 percent holding by the Al-Fayed family, owners of Harrods department store in London, raised their stake in Sears to nearly 10 percent, according to Sears' chairman, G. Maitland Smith.

Bell's 8.2 percent stake would have been worth about £183 million (\$330 million) at Wednesday's closing price of £1.49 (\$2.68).

Mr. Smith said be learned of the transaction from Mohamed al-Fayed, a senior member of the family, who said the shares were purchased for long-term investment

The news sent Sears shares lower in early trading in London, dealers said. Its stock was quoted at 140 pence, down 9 pence from Wednesday's close.

Mr. Holmes à Court's Bell holding companies, which suffered huge losses in the world stock market collapse, have been selling as-sets to raise cash. The sales mostly have involved indirect holdings.

Sears, where Norman Tebbit. former chairman of the ruling Conservative Party, recently became a director, also owns another big London store, Selfridges.

The Al-Fayeds own Harrods through their House of Fraser PLC

stores group.

Mr. Holmes à Court, a promi-nent financier, said after Bell group's annual general meeting in Perth on Wednesday that he planned more asset sales with the aim of lifting total proceeds to about 2 billion Australian dollars (\$1.4 billion) from the 1.4 billion dollars raised so far.

Desktop Industry

By mid-'88 the first four-color laser printer for PC users will be in operation — developed by a company whose shares fell from \$26 to \$11 in the crash and will probably hit \$50 as sales quintuple. Write, phone or telex for complimentary copies of Indigo

kinta Palma de Malburca 43,

reports on such prospects. Indigo is not or discessed broker.

Terremelines, Malaga, Spain. Telephone 34-52-389680 - Telex 79423. It was the first period for which £51.6 million. Pretax earnings in

(CDRs)

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Sony Corporation will be availible in Ansterdam at Pierson, Heldring & Pierson N.V., Algemene Bank Nederland N.V., Amsterdam Rotterdam Bank N.V., Bank Moes & Hope NV.

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BA: Airline Increases Offer for BCal

tle for British Caledonian —pitting Britain's recently privatized flagship carrier against a consortium half-owned by Scandinavian governments — could be decided in a political, rather than a financial arena. That possibility evokes the bitter debate over control of the turer, Westland PLC.

Even though the SAS bid is strongly favored by the British Caledonian board, it is uncertain if the offer will be approved by Britain's Civil Aviation Authority. The CAA is expected to decided

servative Party chairman and an outspoken critic of SAS's move on Caledonian, said, "This is not just a CAA decision to approve the SAS bid "could be challenged in court, resulting in months of delay. If the SAS deal is long-delayed, BCal would suffer severe financial diffi-

(Continued from first finance page) by Monday whether acceptance of the SAS offer would mean that control of British Caledonian would fall into foreign hands. Brit-

ish law bars foreign ownership or effective control of either BA or British Caledonian. Norman Tebbit, a former Con-

financial matter." He said that

FIDELITY FRONTIER FUND Société d'Investissement à Capital Variable 13, Boulevard de la Foire, Euxembourg R.C. Lexembourg B 20494

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the Shareholders of FIDELITY FRONTIER FUND, a société d'investissement à capital variable organized under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal and registered office of the Fund, 13, houlevard de la Foire, Luxembourg, at 11:00 a.m. on

- station of the Report of the Board of Directors. 2. Presentation of the Report of the Statutory Auditor.
- 3. Approval of the balance sheet and income the fiscal year ended August 31, 1987.
- 4. Discharge of Board of Directors and the Status
- Director of the Fund in replacement of Finimurust S.A. 6. Election of eight (8) Directors, specifically the re-election of the following eight (8) present Directors: Messrs. Edward C. Johnson 3rd, William L. Byrnes, Charles A. Fraser, Hisashi Kurokawa, John M.S. Patton, Harry G.A.

Seggerman, H.F. van den Hoven and Compagnie Fidu-

- Election of the Statutory Auditor, specification of Coopers & Lybrand, Luxembourg.
- 8. Consideration of such other business come before the meeting. oproval of the above Items of the Agenda will require the affire

vote of a majority of the shares present or represented at the Meeting. A quorum is not required. Subject to the limitations imposed by law and the Articles of Incorporation of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy. Dated: November 29, 1987

BY ORDER OF THE BOARD OF DIRECTORS

frustrating than anything else." "It didn't really knock us out of kilter in terms of doing business because things have been slow off a few years ago."

the British consumer electronics group, reported Thursday that its

pretax profit rose to £60.7 million (\$109.5 million) in the six months ended Sept. 30, a gain of 46 percent

Pretax profit amounted to £41.5 million in the comparable period of 1986. Net profit in the latest fiscal half was £37 million, up 58 percent from £23.3 million.

But revenue fell 5 percent, to £1.42 billion from £1.5 billion a year earlier, as a decline in domestic sales offset an increase in over-

nies in those sectors this year. The results were slightly below the expectations of analysts, who had projected first-half earnings at about £64 million. Thorn's shares

closed at 528 pence (\$2.92) a share on the London Stock Exchange, down 24 pence from Wednesday.

Thorn cited strong performances by its main businesses, especially its rental and retail division, where pretax profit rose 11 percent to

tributions from domestic appliance cent to £7.3 million, and the music and consumer electronics manufac- sector posted a £1.5 million profit turing, following sales of compa- after a £5.1 million loss in the yearearlier half. tion loss on discontinued opera-

tions, compared with a £4.7 million profit in that area a year earlier. The electronics company said that further cost cutting was necessary at its subsidiary Inmos International PLC, a maker of electron-

ic chips, despite a two-year restructuring effort. Thorn said it would transfer a plant that manufactures static ran-

But Thorn reported a £1,3 mil-

dom access memory chips, or RAM, to Britain from the United States, eliminating about 300 jobs it said the move would result in annual savings of about £20 mil-

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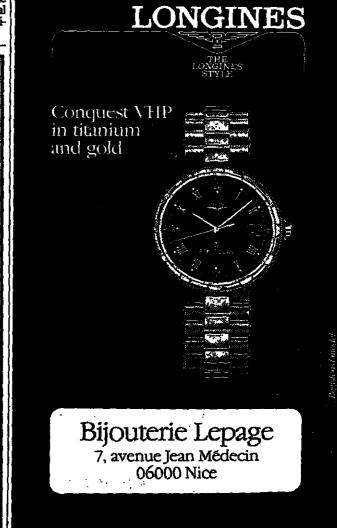
Second Quarter Report 1987 of

Sas-Associatie N.V. AMSTERDAM DEPOSITARY

rdam, 3rd December 1987

The Quarterly Report as of 30 th September America 1987 has been published and may be obtained Growth from: rund





United, BA Join In Worldwide **Marketing Plan**

NEW YORK - Allegis Corp. said Thursday that its United Airlines Inc. subsidiary had joined with British Airways PLC in a worldwide marketing

partnership.
United said that customers would benefit from the arrangement, which includes shared facilities, coordinated schedules, joint pricing, one-stop check-in service and marketing pro-

It said the carriers would

start using the arrangement on

the Seattle-Chicago-London route on Jan. 18, with the concept eventually to be extended to include other cities. Starting Jan. 4, United said, BA will use its facilities at the Seattle-Tacoma Airport. On Jan. 18, it will start using Unit-

O'Hare Airport. As part of the agreement United said, BA will be part of Silver Wings Plus, United's travel club for older travelers.

Thursday's

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ed's facilities at Chicago's

(Continued from first finance page) (Confined from first finance page)

"He can be disarming to some scribe as a pattern of staying a diversaries," said a close associate, executive of the airline.

"He can be disarming to some scribe as a pattern of staying a while, taking his stock and leaving. However, he has not been with Tivice president at Pan Am. "Even in labor negotiations, he will maintain ny's executive search committee, said, "Stephen Wolf has an impeccable record of performance, covering strategic initiatives, innovative marketing, financial acumen and the positive leadership of people, all of which are critical to United's future." a good sense of humor and endear himself to those adversaries. No matter how critical a situation may become he has that sense of humor, and he uses that levity very

WOLF: New Allegis Chief Is Known as Airline Rescuer

fficiently." changing hands. One trade alone But his reputation as a favorite reportedly involved about a million efficiently. of the unions faded a bit at Tiger, where he won massive wage concessions from its 6,500 employees after threatening to sell the trou-

company. A spokesman for Unit-ed, Dan Sheehy, said that Mr. Wolf returned to Los Angeles immedi-ately after the Allegis board meet-ing. Allegis would not say how much he will be paid in his new job. bled air cargo carrier, in a dispute over an attendance policy last spring, Louis R. Schroeder, president of Flying Tiger's ma-chinists union, likened Mr. Wolf to the Ayatollah Ruhollah Khomeini of Iran. Paul Phillips, an official of Flying Tiger's pilots union, said Wednesday, "I don't think many will miss him."

But Flying Tiger is expected to post a annual profit this year, its first since 1982. When Mr. Wolf joined the airline in August 1986, it was losing \$74,600 a day. The new Allegis chairman has

those he faced at Republic and Tiger, both of which were near financial collapse when he arrived. United, on the other hand, is profitable, and analysts predict that its 1987 net earnings will top \$100 million. Although it is expected to seek concessions in wage ne-

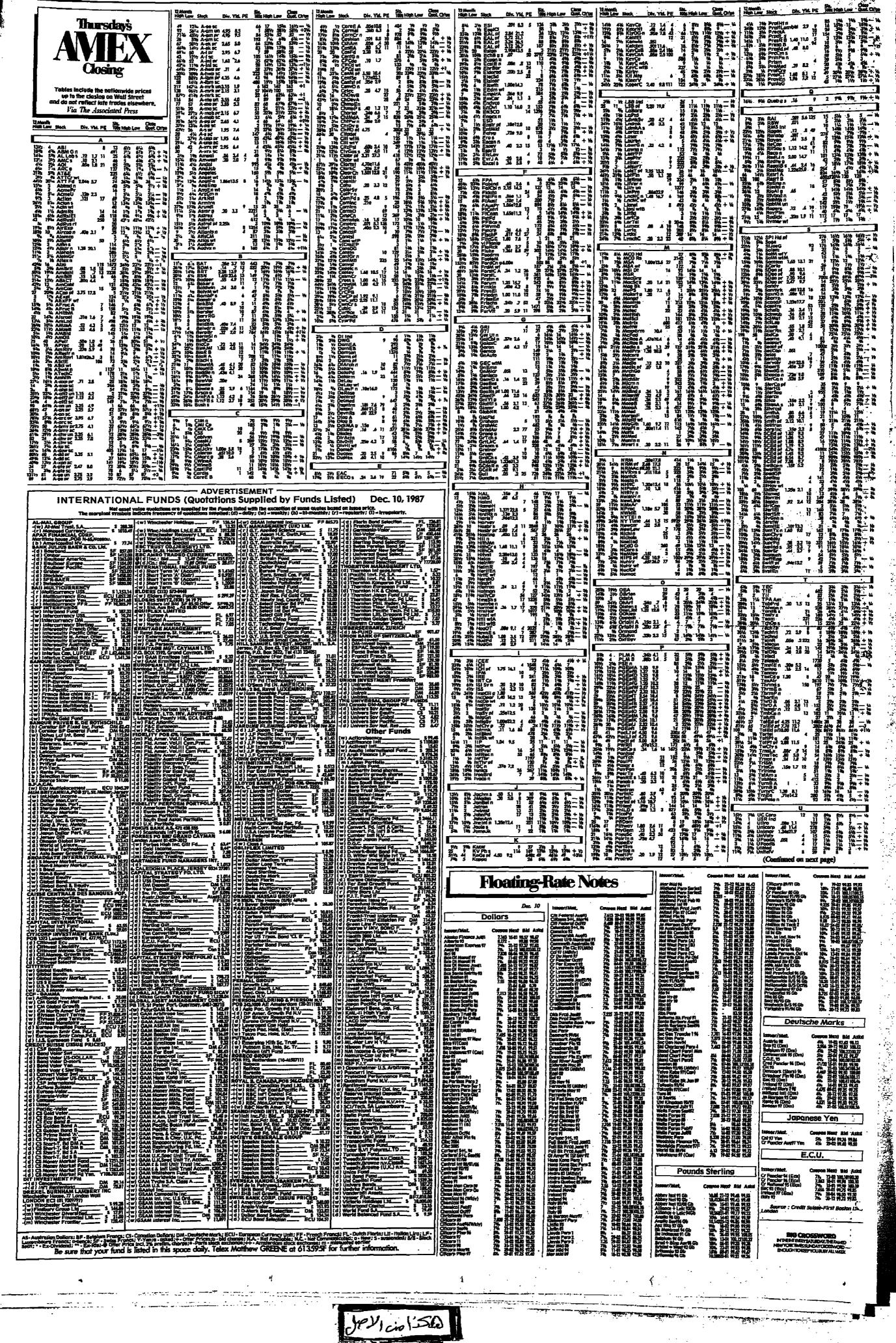
lic, he earned a reputation as an gained something of a carpethag-gotiations with its highly paid pilot, it has recently negotiated new contracts with its other unions. Thorn Profit Up 46% in Half, to £60 Million

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CURRENCY MARKETS

Dollar Tumbles on Trade Shortfall

NEW YORK - The dollar closed at record postwar lows against the Japanese yen and the Deutsche mark Thursday and retreated sharply against other currencies on news of a wider U.S. trade deficit.

The U.S. government said the trade shortfall swelled to \$17.6 billion in October from \$14.08 billion in September. Market reaction was severe because forecasts had averaged about \$15 billion.

Within minutes of the release of the trade figures, the dollar nose-dived to 1.6340 DM to New York before recovering slightly on intervention by the Bundesbank and the Federal Reserve. But bearish sentiment returned with a vengeance, and the dollar closed at 1.6325 DM, down nearly three pfennigs from 1.6620 DM Wednesday.

The dollar closed at 129.05 yen. down more than three yen from 132.20. It was the first time since World War II that it had closed below 130 yen, currency dealers

The dollar also plunged to 5.546 French francs from 5.6295 and to 1.3323 Swiss francs from 1.3585. And it fell against the British pound, which climbed to \$1.8355

from \$1.8045. Simon Fisher, a dealer with Bears, Stearns & Co., said that traders were uninhibited about selling dollars for yen because the market believes that Japan's central bank is confining itself to small

purchases of the U.S. currency. "These small interventions help the dollar only fractionally," he

Traders also believe the dollar is especially vulnerable against the yen because of the strength of Japan's economy and the lack of room for a further reduction in official Japanese interest rates. Such a cut would favor the dollar by narrowing the interest-rate differential between the two coun-

In Japan, Finance Minister Kiichi Miyazawa indicated the Japaese government would allow the dollar to find its own value.

London Dollar Rates it ended near record lows. DM, down more than two plennigs and at 129.40 Japanese yen, a loss of nearly 3 yen from 132.35.

"It is natural under the floating system that the value of a currency changes in the long run as it is determined by market forces," Mr. Miyazawa told a parliamentary

Analysts in Europe and New York said the U.S. currency would remain under pressure unless the Reagan administration alters its apparent policy of letting the cur-

Barring some unexpected event, you need something pretty conclusive from the U.S. in support of the dollar," said Anne Parker Mills, vice president at Shearson Lehman Brothers. "I don't think that's very

In Europe, concerted intervention by central banks helped lift the \$759.5 billion.

Taiwan Dollar Records Biggest It closed in London at 1.6365 One-Day Jump

TAIPEI - The Taiwan dol-

lar recorded its largest single-day jump against the U.S. dol-lar, rising nine Taiwan cents to close at 29.11.

Dealers said they believed the Taiwan central bank was finally relenting to U.S. pressure for faster currency appreci-ation to help narrow Taipe's trade surplus with Washington. They said the central bank, which purchased about \$2.7 billion over the past two days to

support that currency, bought only \$300 million on Thursday. The Taiwan dollar has risen by 19 Taiwan cents against its U.S. counterpart this week, prompted by statements from a Taiwan official in Washington who said that Washington was losing patience with Taiwan for holding down the value of its

lion over the past two days to

U.S. Edges Toward 'Benign Neglect' of Dollar

WASHINGTON - Despite last week's cuts in European interest rates and other actions abroad to stabilize currencies, the Reagan administration is sticking to its new policy of leaving the value of the dollar largely to the judgment of the financial markets, according to administration officials and Wall Street curren-

The Federal Reserve Board is going along with the administration's decision to refrain from attempting to orchestrate any change in the dollar, the Wall Street analysts said. The Fed can influence the exchange rates of currencies by raising and lowering interest rates.

The analysts said the policy was likely to mean a further modest decline of the dollar rather than a stable or rising dollar. But they maintained that in the current economic environment, the dollar could stay where it is for weeks or even months.

The policy marks only a limited move toward letting the markets determine the dollar's value. While not trying to impose its exchange rate goals by intruding on the markets, the administration will continue to join other countries in trying to develop interest-rate, budgetary and other economic policies in ways that contribute to market stability.

Adopted just before the collapse of world stock markets in October, the new policy marks a partial return to the "benign neglect" of currency exchange rates that the United States often demonstrated in the 1970s and the first half of the 1980s.

That stance was abandoned because the soaring dollar of three and four years ago contributed to the record deficits in U.S. trade and persuaded Treasury Secretary James A. Baker 3d to try to reassert government influence over

the currency markets. But he appears convinced that the stable dollar policy only made the deficits worse, and he is believed to want to show significant improvement in the deficits before next year's presidential elections.

Speculation that the Treasury Department and the Federal Reserve are shifting back to the pre-October policy arose with a report in The Wall Street Journal attesting to such a shift and with a slight, short-lived rise in interest rates that the Fed influences. Rising U.S. interest rates could imply a determination to stabilize or push up the dollar, but market analysts said they rose for reasons unrelated to the dollar.

An administration official, not Mr. Baker, asked "why on earth" U.S. officials would "want to reforge" the commitment to a stable dollar that countries honored from February until October.

Louvre accord that the Group of Seven industrial countries reached in February, assumed that other policy changes would be made, including cuts in interest rates abroad, to keep the

dollar stable. But West Germany, fearing that the stabilized dollar was reviving inflationary pressures there, let interest rates rise to ease the pressures.

In Mr. Baker's view, this was a violation of the Louvre accord and contributed to a rise in U.S. rates. Because higher rates discourage borrowing and spending, they could slow the U.S. economy as a presidential election approaches. Mr. Baker therefore abandoned the dollar

Up to that point, market forces that were bringing pressure to push the dollar down over the eight-month stabilization period had been thwarted by an estimated \$100 billion in dollar buying by the United States and other govern-

Since the United States backed off, in mid-October, the dollar has fallen 8 percent against the Deutsche mark and 7 percent against the yen. And Wall Street analysts said that American intervention in the markets had been confined to checking turmoil and moderating the

TRADE: U.S. Deficit Hits Monthly Record of \$17.6 Billion as Imports Rise something even more troubling -

from Wednesday's close of 1.6620,

Dealers said that the Europe

intervention by the Fed and the central banks of West Germany.

Switzerland and Italy had not been

fore the trade data were rele

In earlier European trading be-

the dollar was fixed in Frankfurt at 1.6617 DM, up from 1.6590 DM

Wednesday, and in Paris at 5.6375 French francs, up from 5.6235.

Swiss francs, down from 1.3600.

■ M-1 Falls \$8.3 Billion

It closed in Zurich at 1.3358

M-1, the narrowest measure of

the U.S. money supply, fell \$8.3 billion to a seasonally adjusted

\$750.9 billion in the week ended

Nov. 30, the Federal Reserve said

The previous week's M-1 level

was revised to \$759.2 billion from

Thursday.

(Reuters, UPI)

(Continued from Page 1) other countries jumped \$450 mil-lion, the department said.

Some analysts said the sharp worsening in the manufacturing began in September 1985 to lower

said, including telecommunica- petitive overseas. tions equipment, vehicle and trac-

footwear and electrical and powergeneration machinery. which have been helping to swell the U.S. trade deficit, rose \$400 million to \$4.3 billion in October. For exports, there were increases

tary goods, nonmonetary gold and The rise in the manufacturing

deficit underscored the Reagan ad-ministration's difficulty in showing a sustained improvement in the trade balance. The administration deficit may have reflected inventory accumulation by retailers for curb Americans' appetite for forthe new model year.

Imports, though, also rose in many other sectors, the department ing American products more com-

tor parts, aircraft, clothing and lar has boosted the price of imports, masking any decreases in actual import volume, or the gains Imports of petroleum products, from a higher volume of exports.

said that "For years, we've listened

a sunset economy for America. Financial markets had been focusing on the deficit figure to see if September's improvement from a \$15.68 billion gap in August sig naled a lasting shift in U.S. trade

prospects. The August figure, released on Oct. 15, was a primary cause of the record 508-point plunge in the Dow Jones industrial average of major U.S. stocks on Oct. 19 and the resultant collapse of stock prices worldwide. Faced with the stubbornly high deficit, many investors reason that

the dollar will have to fall further. And since a weaker dollar would erode the value of U.S. assets compared with foreign investments, many investors respond by selling U.S. securities, which puts further

pressure on the dollar.

tive for the dollar," said Stephen Roach, senior economist at Morgan Stanley & Co. "Unacceptably wide foreign trade deficits are go-ing to put further pressure on the

As usual, the trade deficit with Japan was the largest of any country at \$5.86 billion, up 26.6 percent from September. But the deficit

The deficit with Taiwan in Octo-

In a statement, Commerce Secre-

Kaufman Sees '88 Turmoil, '89 Recession

NEW YORK —The U.S. economy will dodge a recession in 1988 but will have higher interest rates, heightened inflation and volatile financial markets, according to Henry Kaufman, a leading Wall Street economist.

Mr. Kaufman, managing director at Salomon Inc., also predicted Wednesday in his annual report on the world economic and financial outlook that the "element of crisis" present in global markets in October likely would emerge again in 1988. Mr. Kaufman has become known in recent years in part for his pessimistic views about the econo-

my, which have earned him the nickname "Dr. Gloom." He said that a "brisk revival" of U.S. economic activity next year would increase inflation, forcing the Federal Reserve to push up interest rates while

tightening credit. He predicted that the U.S. economy would expand at a 2.7 percent annual rate, spurred by a large expected gain in U.S. export volume.

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But Mr. Kaufman said that next year's growth would mark the last phase of the current U.S. expansion and likely would be followed by recession in 1989

The Salomon report forecasts the annual inflation rate for 1988 at 5.2 percent, rising from an expected 4.6 percent in 1987 and reaching an annual 6.2 percent rate in the fourth quarter of

■ Experts Predict Slowdown

The stock market plunge will lead to a slowdown in U.S. economic growth next year but probably will not cause a recession, experts from the private and public sector said Thursday after a symposium sponsored by the Conference Board, a business research group...

A majority said they expected the economy to grow 2 percent next year, with the unemployment rate rising from October's 5.9 percent to 6.3 percent by the end of 1988. But inflation should be held to 4 percent, they said.

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Thursday's

NASDAQ prices as of 4 p.m. New York time. This list, compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value.
It is updated twice a year.

Via The Associated Press

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So far, however, the weaker dol-Representative Jim Wright of Texas, the speaker of the House, to the Reagan administration tell in agricultural commodities, mili- us not to worry about a few sunset industries." But, he added, "the worsening trade figures and the dechining dollar raise the specter of

dollar to clear the deficit through price factors instead of through

trade volume. with Western Europe jumped 76 percent to \$3 billion.

ber was \$1.8 billion, and was \$1 billion with South Korea.

tary C. william Verity singled out the so-called four "little tigers" of Southeast Asia - Taiwan, South S. securities, which puts further assure on the dollar.

"The number is an obvious negation of the securities and singapore — for being a "major" cause of the U.S. trade imbalance. (AP. UPI)

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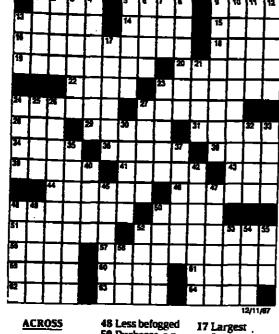
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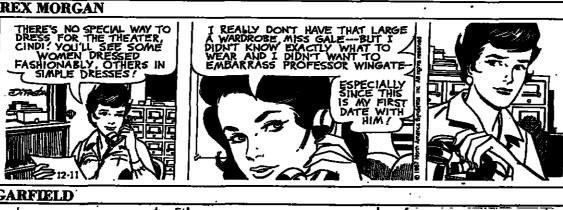
PEANUTS THINK I KNOW, THE ANSWER IS (SHE COULDN'T) MA'AM .. I'M SURE SEE IT.. RIGHT ON THE TIP I KNOW... OF MY TONGUE... **BLONDIE** BUMSTEAD HAS BEEN HERE LONGER THAN ANYONE AND HE KNOWS ALL. THE ONLY PROBLEM IS. NO ONE EVER ASKS HIM

BEETLE BAILEY











BOOKS

TRUMP: The Art of the Deal

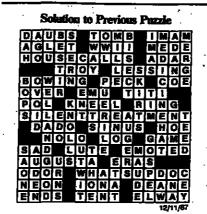
By Donald Trump with Tony Schwartz. 246 pages. \$19.95. Random House, 201 East 50th Street, New York, N. Y. 10022.

Reviewed by Jonathan Yardley

WHAT we have here is a campaign biography, though what Donald Trump is runvy pny, though what Donald Trump is fun-ning for is anything but clear. He's already been voted into an exalted position on Spy magazine's list of the 100 "Most Annoying Alarming and Appalling People, Places and Things in New York and the Nation" — he placed third, behind Ivan Boesky and Ronald Reagan—so it's somewhat difficult to imagine what else he could be running for, yet of one thing we can be certain: Donald Trump is on the run, or the make. One need look no further than "Trump: The Art of the Deal" for conclusive proof. This thin autobiography is a public relations sell from the first page to the last.

On Trump's behalf it must be said -Trump himself, to no one's surprise, says it over and again — that he is very good at what he does. He builds buildings, and he has a well-carned reputation — speak for yourself, Donald — "as a builder who came in on time and on budget," even if those buildings leave a bit to be desired on the aesthetic side.

But precisely how all these edifices got built is far from satisfactorily explained in "Trump:



The Art of the Deal." There's an ample amount of neisy mouthing off about wheeling and dealing at which Trump regards himself as an artist; but there is comparatively little about the nitty-gritty. On a couple of occasions Trump remarks in passing that construction is a rough business, but he has nothing - repeat. nothing - to tell us about how construction gets done in the snake pit of crime and labor, that is Manhattan, nor does he have anything revealing to say about the realities of construction and daily dealing in the world of casmos, in which he is becoming an ever more visible

and active participant.

Trump wants to have it both ways in "The Art of the Deal": to depict himself as the reincarnation of Robert Moses, yet also to be seen as somehow above the fray, a larger-than-life figure whose visions are loftier than those of ordinary mortals. But though he clearly would like to be seen as a man of substance would like to be seen as a man of substance bence the dabbling in politics that has become his latest game — even in his self-portrait he emerges as nothing so much as that prototypical American figure, the hustler. He gladly accepts the accolade of "promoter," and freely admits to being an expert juggler who, espeadunts to being an expert juggler who, especially in his early years, kept many balls in the air while praying that when they fell, it would be into place; the appropriate comparison is not with Robert Moses, but with P.T. Barnum.

Like the authors of all campaign books he makes frequent reference to his "friends," but

it is obvious that they are merely people to be used, or discarded, as the occasion warrants; without embarrassment — if anything, with what seems to be pride - he tells of meeting that "man of great warmth," Cardinal John O'Connor, and the next day putting down the cardinal as a character reference for "my appli-

cation for a Nevada gaming license."
It's obvious from "The Art of the Deal" that the man wants to be taken seriously, but he presents absolutely no evidence that he deserves to be. It's one thing to be an effective builder of hideons skyscrapers, and quite another to have informed, intelligent views on questions of political and social concern. "I want the best, whatever it takes," Trump says, but in ideas as in architecture, he hasn't a clue as to what the best really is.

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Jonathan Yardley is on the staff of The Wash-

BRIDGE

By Alan Truscott

AN unusual foursome succeeded. But at one table after the bidding shown, Zia as West produced a tricky as West produced a tricky fourth card as his opening which concluded the American the segment to suggest he had can Contract Bridge seemed to suggest he had some strength in the suit, and the declarer felt happy when he played the eight from dunmy and was able to win with a jack when he played the right from dunmy and was able to win with a jack when he right. stan; Billy Cohen of Santa with a jack when he played Ana, California and Rou the nine.

Smith of Chicago won by oped diamonds by playing more than five boards. the acc to collect the king. Shivdasani repeated the triumph he had in Baltimore four months ago when he won the Spingold knockout and became the first foreign

now the second foreign playeer to do so. For Cohen and Smith, there is a slight cloud on their victory. Foreign participation in their team bars them from eligibility for international playoffs. The right to try and qualify for the 1989 world championships in Perth, Anstralia, will go to the runners up: Walter Johnson of Columbus, Ohio; Mark Cohen of Glen Ridge, New Jersey; Ralph Katz of Chicago; William Pollack of Englewood, New Jersey; David Berkowitz, Old Tappan, New Jersey; and Howard Weinstein of Burr Ridge, Illinois.

nois.
In the diagramed deal from the Reisinger, three no-

tract and it almost always

finessing the ten and con-tinuing the suit. Zia now won the fourth round with the iack and led the spade seven. South now had nine tricks in player ever to win a major sight, but overtricks were im-American team title. Zia is portant. He fell into Zia's trap by finessing the ten and proceeded to go down two tricks when he made a des-

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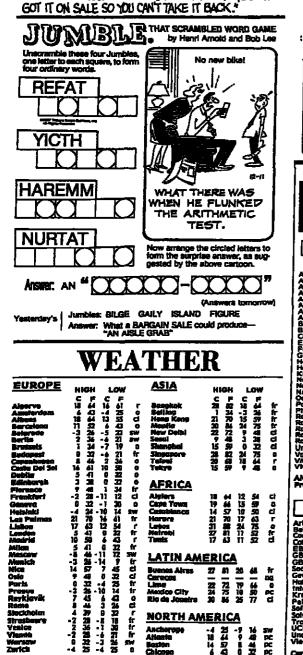
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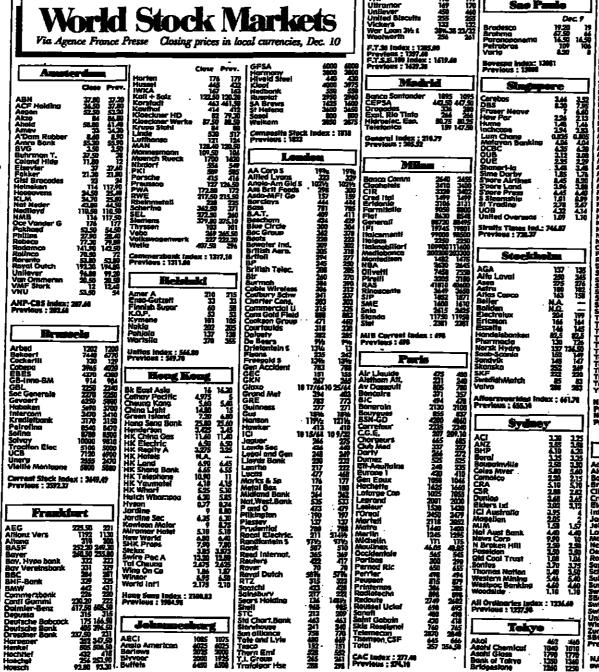
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MIDDLE

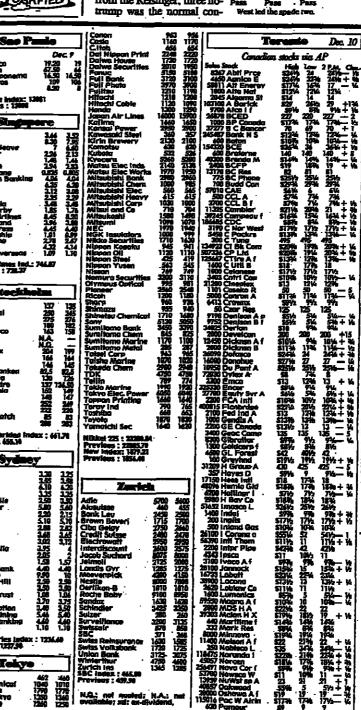
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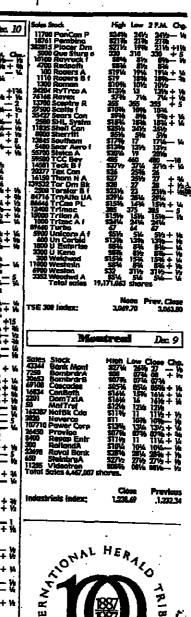
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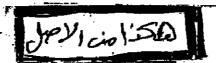
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NEW YORK - There are people who believe they were kidnapped by aliens but could never quite prove it. That may be the only possible explanation for what happened to Lou Piniella the other night.

The New York Yankees' new general manager was sitting in his hotel room in Dallas on Tuesday, trying to pull a deal that would strengthen the team during the 10th anniver-sary of its last mored dearms. sary of its last world championship.

Piniella had just heard the news that the

Yankees had missed out on acquiring Dave Parker from Cincinnati. He was preparing to go out to the banquet at the baseball winter meetings, where he would socialize and talk business with his fellow general managers. Then it happened. The next thing Piniella knew, it was Wednesday morning. He was still

but he was unshaved, and very hungry.
Pinielia has been reluctant to report this possible incident to the authorities. He does not want to be labeled a cracipot. But an outsider can try to reconstruct the missing hours in Lou Piniella's life.

It may have begun with a phone call: angry, squeaking noises at the other end of the line. Piniella may have been vaguely aware of being told not to leave his room. Perhaps he had found his door locked from the outside. Whether out of hunger or out of fear, Piniella

then passed into a deep sleep. Sometime during the maght, he was visited by a strange appar-tion. The windows opened, a great glow ap-peared in the night sky, and an alien materialrzed, wearing a navy-blue blazer, a striped tie, a blue shirt, gray slacks, tassled loafers and short hair, very short hair. Perhaps Piniella has blot-

ted out the memory of a jaw with a double chin, wagging up and down at him for hours.

If it happened this way, it would have been worse than any nightmare. Piniella would have probably thought he had done something wrong, but he didn't know what. He kept wanting to go to the banquet. He could imagine all the general managers laughing and having a good time, making deals over cocktails, but every time he tried to catch up to them, he would be blown back from the door.

The worst part was, something kept threatening him with punishments worse than death. He would be sent to the farm team in Columbus every other day. He would have to listen to Hawk Harrelson tapes. He would have to room with Billy Martin on the road.

Finally, it went away.

This would not be the first time something strange had happened to a Yankee general

manager. The first suspected kidnapping was in 1976, after the Yankees lost the first game of the World Series in Cincinnati. Several team officials, including Gabe Paul, went back to their hotel rooms to freshen up for dinner, but a mysterious force blocked them from leaving the hotel all night.

Another general manager who may have been plucked by extraterrestrials was Clyde King. He thought he had an agreement that he could visit his home in North Carolina for long weekends, but whenever he would get on a Piedmont flight at Newark Airport, it would deposit him at La Guardia or Kennedy.

Woody Woodward, who recently left the Yankees to work for the Phillies, knows only that, in his few years with the Yankees, he found it difficult to eat or sleep or smile. He thought he was always being followed, that someone or something was always there.

Piniella has been stunned by his brush with the unknown, particularly in light of what happened to him last stunner, while he was managing the Yankees. The owner of the team, George Steinbrenner, became enraged when be could not contact Piniella by telephone.

The frightening part was that Piniella does not remember where he was during those

fateful few hours. Perhaps he was taken for a ride in a spaceship, to view the phantom baseball stadium sometimes sighted, like swamp glow, in the Jersey Meadowlands. Somebody ought to tell the owner about these problems, but Steinbrenner does not like to talk about unidentified visitors. Steinbrenner, you see, has himself been visited.
In 1981, during the World Series in Los

Angeles, he was taking an elevator at team headquarters, brooding over a Yankee loss.

Nobody knows what happened, but Stein-



brenner emerged from this mysterious incident with his hand in bandages. Before the visitor strikes again, somebody is needed to solve this dreadful mystery.

Bird in Name Isn't Same, as Fans Discover

Los Angeles Times Service LOS ANGELES - A crowd of

3,548, a Boston University homecourt record, had turned out for the Indiana State game to see Eddie Bird, a 6-foot-6-inch (1.98-meter) freshman and the brother of the Boston Celtics' ranking hero, Larry.

HI WALL The Birds may be brothers, but they aren't clones. Eddie missed all 11 of his shots in the game Friday night, although he was perfect from the free throw line, scoring two points.

"Eddie just happens to be Larry's brother," said Mark John-son, sports information director at Indiana State, the school Larry Bird led to the 1979 NCAA final, in which the Sycamores lost to Magic Johnson's Michigan State team. "Eddie's just not that good of a player," Johnson said. "He started the first two games and hasn't start-

ed since. Comparisons between

him and Larry are ill-advised. They look alike, but that's all." The Sycamores have another player with a surname familiar to basketball fans, Taju Olajuwon, brother of the Houston Rockets' Akeem. But the 6-8 freshman is

ineligible this season. "He's not as good either," John-

Further evidence of how little help a name may be: Chip Rupp, the grandson of Adolph Rupp, who during his 41 years at Kentucky became - and remains - the winningest coach in NCAA history, has quit the Vanderbilt basketball team because of uncertainty over playing time.



A REAL DOWNER -- Francis, who plays for Real Español, Inter Milan, during a muddy UEFA Cup match Wednesday found himself on the ball but under Serena, of opposing night in Barcelona. Español advanced by winning, 1-0.

Major Leagues Take Small Step Toward Expansion

New York Times Service

DALLAS — The expansion of major league baseball has moved forward slightly, with it being numed over to a joint committee of the American and National leagues Wednesday, but the commissioner, Peter Ueberroth, made it clear that nothing concrete could be done until two "hurdles" had been cleared in the next two years: negotiations for new contracts with the players' union and the television networks. "We're moving toward a goal,"

Holy Cross 100, Yale 81

Princeton 95, Lehigh 82 Rhode Island 95, Northea

Seton Hall 92, long 84. OT St. Bonoventure 74, Niogan St. John's 76. Fordham 71

Akron 74, Ohle U. 69 Bradley 94, Caterodo 78 Creighten 88, Nebroska 73 DePoul 94, W. Michigan 64

SOUTH

MIDWEST

there are different approaches, and there are a couple of hundles. And not one word was spoken today about specific cities."

The National League has not ex-12 teams, and is generally resisting the addition of more. The American League added Toronto and Seuneven schedule, and is more eager Ueberroth reported Wednesday af- to add franchises. But if two new Jackson.

■ Mariners Make Big Trades The Seattle Mariners enlivened the final hours of the winter baseball panded since 1969, when San Die-meetings by making major trades go and Montreal were added. It has with the Baltimore Orioles and the Philadelphia Phillies, The Los Angeles Times reported from Dallas.

The Mariners sent outfielder Phil attle in 1977. It has 14 clubs and an Bradley to the Phillies for outfielder Glenn Wilson and pitcher Mike

ter a joint meeting of the major teams joined the American League, In a trade of right-handed pitch-

leagues on the final day of the club four new ones would have to join ers, the Mariners sent Mike Morgan owner's winter convention. But the National League to balance to the Otioles for Ken Dixon. Morgan, 28, was 12-17 with a 4.65 earned-run average last season in 34 games, 31 of them starts. He has a 33-62 major league mark. Dixon, 27, was 7-10 with a 6.43 ERA and al-

lowed 31 home runs in 101 innings. Bradley, 28, a .301 hitter over 41/2 years, batted .297 with 14 homers and 67 runs batted in last year, and stole 40 bases. Wilson, 29, batted .264 with 14 homers and 54 RBL, and led the majors with 18 outfield assists. Jackson, 23, was 3-10 with a 4.20 ERA for Philadelphia,

■ Japan Said to Seek Righetti

Yankee relief pitcher Dave Righ-Japanese team that would make him the "highest-paid athlete in team sports history," his agent, Bill Goodstein, told The New York Times on Wednesday. Goodstein 291 175 2460 19 1445 229 139 1954 16 1458 declined to disclose the offer or the team, but a friend of Righetti said team, but a mend of Righetti said the offer was for slightly more than 17 71206 7.0 Se million for two years. The friend 17 77 1206 7.0 said Righetti was flabbergasted, 11 76 885 69 but was reluctant to accept it bethe offer was for slightly more than but was reluctant to accept it because he wanted to continue playing in the United States.

Unlikely Hero From Madras

New York Times Service er lunch to consider it.

What a preposterous script: A Soviet Union, Argentina, Israel and Australia to reach the final of the Davis Cup tournament.

Now this worldly shot-maker

must take his team to Sweden, in the longest, darkest nights of the year, Dec. 16 through 18, to play on a specially constructed indoor clay court - "My worst surface," Amritraj sighed. Who would believe that India

could even get this far? Certainly not the chief executive and leading actor of Amritraj Productions. "I would hate to tell you the per-

centages against us," he said recent-ly over an emphatic power breakfast of eggs, hash and croissants. "Even more bluntly, I wouldn't want you to bet anything on us."

While playing down his chances against the Swedes, Amritraj displayed the luminous smile that has charmed crowds and disarmed opponents in his 20 years on the ten-"I've been fortunate enough to

body else in my own age group. I played Borg and McEnroe. Then Lendl. And now it's Becker." A throwback to the gallant days Their captain promis when men could not afford to burn more than to show up.

Court in Wimbledon in 1985.

He also played a racket-wielding assistant to James Bond in "Octopussy" and a visiting Calcutta police officer named Shivaramambhai Poonchwalla in the television series "Metropolitan Police."

He would have made another to use the line from 'Crocodile Wilander came up to me the other movie this year, but his obligation Dundee'—That's not a knife. This day and said his grandmother-in-

NEW YORK — If this were a the relegation round to qualify for screenplay, Vijay Amritraj of Holtham the 1987 tournament. Then in the lywood would not even take a pow- first round, India played a past champion, Argentina

Down two sets and 3-0 to Martin 33-year-old from Madras, India - Jaite, Amritraj rallied to win the as much actor as tennis player these third set. But he faced match point days - leads his nation past the in the fourth set. With the flair and whimsy that have graced his career, Amritraj flicked a drop shot that barely crossed the net, and staved off elimination with a volley. India won, 3-2, to postpone the next movie of the man from Madras.

India's next round, against Israel, was complicated by the two nations' not having diplomatic ties. In 1974, Amritraj had accepted India's decision to default the linal of the Davis Cup rather than play South Africa "unquestionably the right decision," he said. This time he appealed to Prime Minister Rajiv Gandhi to find a solution and the match came

off in New Delhi, with a 4-0 victory. The movie was postponed again. The semifinals were held in Sydney, on grass, maybe not against Muscles and the Rocket, but against Aussies with young legs. On the first day, Amritraj survived his own aching back and 21-year-old

Wally Masur. The other singles

player, Ramesh Krishnan, won both his matches for a 3-2 victory. play against Laver and Rosewall," Reaching the Davis Cup final he said. "I competed against Newbas galvanized India, according to combe and Ashe and Smith. I've Amritraj. He said even the fashion Reaching the Davis Cup final has galvanized India, according to lasted as long as Connors and any magazines and the food magazines were finding a tennis angle in the weeks before the final, which will be televised live in India at 10 P.M. Their captain promises nothing

out in their early 20s, Amritraj never reached a Grand Slam final. But ditioning himself in New York for ning on the court, and recently in he did ambush Rod Laver at the the deeper chill of Sweden. "And so front of the cameras. He warmed to U.S. Open in 1973 and he did bush- late in the year. And it seems ridichis mismatch theme, his English etti has received an offer from a whack John McEnroe in a final in ulous that they would put in a clay sounding more southern Califor-Cincinnati in 1984 and he did out- court, when they've already got flash Yannick Noah at Centre four or five of the best eight players in the world. This is going to be like the massacre scene in Gandhi."

mugging he endured at 1 P.M. in Central Park a year ago.

"When I saw the knile, I wanted worst thing is, they're all nice guys. Gracious winners. Gracious losers. Nice off the court. Mais



Peter Fleming

Fleming to Become McEnroe's Manager

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The Associated Press LONDON - Peter Fleming 32, the longtime doubles partner of tennis star John McEnroe, said Wednesday he will become manager of the volatile lefthander in an attempt to help him regain his No. I world ranking. "My major goal is to get him back physically as good as he

was three years ago when he was No. 1. If I can do that, then I think everything else will fall into place," Fleming said at the Masters Doubles tourney, a title he and McEnroe won seven times between 1978 and 1984.

With no knife, big or small, Amritraj merely has a supply of kingnian than southern Indian as he lauded the Swedes.

"It's not as if they had just one guy, either," he continued. "Or two The thespian-captain sees every- guys, and one would get hurt, thing in terms of movies, even the They've got 18 good guys over there. as the Davis Cup captain kept get- is a knife.' But then I remembered, law was my biggest fan. I signed an ting in the way. Last year he helped I didn't have a knife."

SCOREBOARD

Basketball

EASTERN CONFERENCE

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Hockey

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Football NCAA Final Regular-Season Leaders Thorpe 9-132-518. Theus 6-184-416. Rebeards: Socramento 46 (Oldhom 10): Dollos 54 (Ton-pley, Perkins 8). Assists: Socramento 30 (Theus, Jockson 8): Dollos JI (Horper 10). Altenta 22 22 36 31—185 Phoesix 24 22 29 43—117 Edwards 7-11 9-11 23, Nance 8-13 5-5 21: win. TEAM OFFENSE Pterys Yds YdsP9 829 5497 4997 836 5379 489.0 Phillips, Hou 848 5361 487.3 Libpins, Sn Jose 948 5361 487.3 Liepins, Sn Jose 951 565 471.2 Zeno. Tulone 931 5119 465.3 Jenkins, Fres 934 5320 442.3 Howith, N Mex 934 5320 442.3 Howith, SD Si 924 5263 482.5 Howith, SD Si 924 5263 482.5 Schmidt, Flo St Cobb. Tenn Thomas, Okio St 15 TO XP FG Pts PtPg 24 0 0 144 1200 Cer Yes YesPe 73a 4717 4228 73a 4717 4228 784 485 3842 Finite 572 4105 377.5 445 377.5 445 377.5 306.4 749 3278 298.5 McMeans. Va Krumm. Mich St Cecil, Ariz Ant CP Yes YesPe 450 271 3719 308.1 525 366 3843 2227 479 366 3442 372.0 Mackle. SC 572 282 3783 308.4 551 midel. Fin St Student, lower St 6 No Yes TD IPG 10 9 35 0 90 11 9 129 0 82 11 9 77 0 82 11 8 218 3 73 11 8 214 1 73 Mackie, SC Schmidt, Fla St Shudak, Iowa St Gussman, Mia (O) Treaciwell, Clem 30 23 *3*67 2,09 31 23 *3*42 2,09 G Pts Ave 11 479 43.5 11 450 40.9 11 423 38.5 Florida \$1. Nebrosko UCLA 11 406 36.9 Tupa, Ohlo Si 11 302 35.6 Robison, Stan Tabor, Cal Lost Salman, NC Si Galaced Lost Salman. NC St 18 19 37 9 10 19 1.64 12 22 34 11 6 17 1.55 18 17 25 6 12 18 1.55 Grant, Stan 17 25 6 12 18 1.55 Grant, Stan 17 15 32 10 5 15 1.55 Woolford, Clem Lewis, Ga J.Henry, S Miss V. 64 44.95 62 44.71 Plays Yds Yds Pp 704 2287 283.1 676 2482 225.6 714 290 227.4 Usher, ill 679 2543 223.9 Greer, Cal 704 2640 243.0 Dixon, Hou 729 2482 242.8 Martin. LSU 728 2492 242.7 734 2912 242.7 744 2956 248.7 752 3012 273.8 Oklahoma Michigan St. South Care, Fiftsburgh Clemeon Miceni (Fic.) Texas A&M Mehraba 14 442 2 31.57 15 445 0 29.67 18 510 0 28.33 33 908 1 27.52 17 459 0 27.00 Transition Car Yds YdsP9 340 674 61.5 325 590 89.0 408 726 84.2 373 436 85.1 419 1036 94.2 BASKETBALL

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WASHINGTON—Released Henry NCAA—Samed Cleveland State from post season basketboll lournaments in 1998, 1999 TEXAS-EL PASO—Nate Archibold, assis

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Wohl Fired as NBA Nets' Coach; Ftorek Will Coach NHL Kings Compiled by Our Staff From Dispatches

EAST RUTHERFORD, New Jersey - The New Jersey Nets of the National Basketball Association, struggling with injuries, a 2-13 record and a streak in which they had lost nine straight games by an average of 18.7 points, fired Dave Wohl as their coach Wednesday. Bob MacKinnon, the assistant general manager, was named interim coach.

Wohl was in the last year of a three-year contract reportedly worth \$200,000 annually. Later in East Rutherford, where the Los Ange-les Kings were playing, Rob Florek officially agreed to take over as coach of the National Hockey League team, accepting a two-year con-tract that, sources said, would pay him about

\$100,000 a year, plus performance bonuses. Ftorek, 35, who replaced the fired Mike Murphy, is the Kings' 15th coach in 21 seasons. (NYT, LAT)

banned for being a professional. until further documents were received.

IOC Admits Stenmark, Girardelli

LAUSANNE, Switzerland - Ski stars Ingemar Stenmark and Marc Girardelli won approval Thursday to compete in the 1988 Olympics. They were among 10 athletes who received permission from the International Olympic Committee's executive board. All had either previously competed internationally for other countries or, in Stemmark's case, had been

The IOC first announced that 18 athletes, including former world champion weightlifter Naim Suleymanoghi, who defected from Bulgar-ia to Turkey iast year, had been declared eligible. But in a revised list, the IOC said that the cases of Suleymanogh and seven others were pending

try for which he has raced on the World Cup circuit for several seasons.

Stenmark, the winningest Alpine skier of all time, got the board's approval to ski for Sweden next February in Calgary, Alberta, Canada.

Others on the approved list were yachting competitors Leslie Jean Egnot and Jennifer Marie Egnot of New Zealand, and Roy Heinen of the Netherlands; table tennis players Wang Xiao Ming of France, and Olga Nemes and Zsolt-Georg Bohm of West Germany; fencer Stephane Michiel Ganeff of the Netherlands and gymnast Nicoletta Dessena of Switzerland.

On the pending list were luger Miroslav Za-jone of the United States, ice hockey player Vern Mott of Norway; bobsledder David Tomatis of Monaco; wrestler Rifat Yildiz of West Girardelli, who previously represented Austria, was given the go-ahead to compete in the 1988 Winter Games for Luxembourg, the com-

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OBSERVER

Not About the Summit

By Russell Baker NEW YORK — This is not about the summit. It was going to be until The Editor came by. "Congratulations," he said. "You are going to write the only item in all American journalism this week that is not about the sum-

"But summit is all there is. If not summit, what remains to write?"
"Use your head," said The Edi-

If you are not media you do not know how awful it is to have to use your head while all about you are

The total world population of journalists, not including sports writers and garden columnists, is 6.317,681. The one word every last one can spell correctly is "summit." When a summit occurs, it is attended by all of the 6,317,681 not in prison for irritating dictators.

Question to The Editor: "Have I

"Give the reader a break," he explained. "Somewhere in the paper should be a little something hat is not summit "

So this is not about the summit If it were it would reminisce about the writer's very first summit when President Kennedy and Nikita Khrushchev, attended by every unthis reporter failed for two days siled journalist on earth, summited in Vienna.

The highlight of that summit was a press briefing. It was held in a room that seemed to last forever. On a far horizon Ambassador Charles Bohlen, summit press briefer, was saying nothing at ex-cruciating length when Randolph Churchill rose to his feet, shouted "I will not listen to any more of this rot!" and strode away.

Well, if that wasn't a summit story, what was? After all, Ran-dolph Churchill was the son of Winston, father of the summit, wasn't he? The summit story this reporter sent zinging across the At-lantic at urgent cable rates said, "Father of summits" son summits

П

"If the summit on which this summit was held were Mont the story went on, "it could be said that Randolph Churchill is no chip off the old Blauc."

The Editor spiked the story. He said readers hated stories that conained French puns.

What's more, The Editor said, he couldn't hear all the letters the story would produce from amateur Freudians pointing out that since Winston Churchill was the father of both the summit and Randolph Randolph's attitude reflected a bad case of sibling rivalry.

That's The Editor for you. He has historically been loath to recognize this correspondent's talent at summit time. There was that summit held in Geneva. It's hard to remember which one, or who was there, and it's not important. The usual heads of state. You can't have a summit without them, but since FDR, Stalin Churchill and that bunch, they come and go so fast it's hard to keep track of them.

Anyhow it was another summit in Geneva with so many dozens of thousands of press and TV types interviewing and falling over each other that nobody could get near a enuine head of state.

It slowly dawned on this corre spondent that the heads of state could have called each other up and said, "Geneva's too crowded to summit in; why don't we get away from these mobs and meet quietly down in Venice?"

The Editor was incensed when running to check into the Geneva bureau with the sine qua non sum mit story about the fruitful exchange of views among the summiters. On the phone, he said:

"So you just thought you migh get a real scoop if you sneaked down to Venice without telling anybody and found they'd secretly moved the summit down there to get a little peace and quiet?" "If I'd told anybody," this correspondent explained, "I couldn't have kept the biggest scoop of the

"What scoop?" asked The Editor.

He had a point. Tell me something," he said, when this correspondent got back, tanned and rested, from Venice. "Do you think these birds would bother holding summits unless they knew 35 divisions of media people would show up?

So this is not about the summit The Editor said it better not come from Venice either. "In December?" said this correspondent. "No

New York Times Service

Wall Streeters View 'Wall Street'

By Geraldine Fabrikant New York Times Service

TEW YORK - For many Ninvestment banking luminaries at a private screening of "Wall Street" on Monday night, watching the new film was like watching home movies.

There were familiar faces, with cameo roles by pais and colleagues and familiar deals in the movie about wheeling dealing and crime on Wall Street. People in the audience nudged one another when Kenneth Lipper, the investment banker and former deputy mayor of New York, appeared on screen. They nudged each other again when Drexel Burnham Lambert's Jeff Beck came on.

There was an undercurrent of excitement in the audience, which included Bruce Wasserstein and Joseph Perella, co-heads of investment banking at the First Boston Corp.; Donald Drapkin, a lieutenant of Ronald O. Perelman, the chairman of Revion Inc. and multimillionaire investor; Laurence A. Tisch, chief executive of CBS Inc.; and Paul E. Tierney Jr., the financier of Coniston Partners

After the lights had come up, nany in the audience said they had found the movie dramatic and entertaining. Stephen A. Schwarzman, a partner at the Blackstone Group, an investment banking firm, added: "The film captured the mood of the trading rooms. They tried to captur something about the deal-orient-ed side of Wall Street and they

Certainly the film is timely. coming in the wake of the insider trading scandals and the Oct. 19 collapse of the stock market. "Wall Street" is the story of a relentlessly evil Wall Street mogul named Gordon Gekko, played by Michael Douglas, who ensuares Bud Foxx, an ambitious, and weak, young stockbro-ker, played by Charlie Sheen. Despite the audience's enthusi-

asm, few were convinced that "Wall Street" would be a blockbuster, in part because its subject matter was too alien for many moviegoers. As William E.



The daily action on the trading floor of the New York Stock Exchange.

lowa going to movies. How can they relate to this?"

More bullish on the movie, Perella was sure the film would benefit from its timeliness. He likened it to "The China Syndrome," a film about a near meltdown at a nuclear power plant that came out about the time of the Three Mile Island accident in March 1979. And he thought, as did almost everyone, that Michael Douglas gave a superb per-

The 130 people who attended the dinner at the Regency Hotel following the screening may have debated the merits of the film. But most did not quibble with its Mayer, a managing director of technical accuracy. "The scream-first Boston, put it: "It's too foring is typical," Schwarzman said,

INTERNATIONAL

eign to be a hit elsewhere in the U.S. You have people on farms in started to go bad. "When deals go wrong, you have no one else to blame so you yell at yourself and

But almost everyone interviewed was quick to deny that the characters were typical of Wall Street professionals. Perhaps because the character of Gordon Gekko was so extreme, most found it quite easy to say that the film had little to do with them. "The people here tonight do an

honest day's work," Perella said. Schwarzman added: "It was an accurate portrayal of a relatively small sliver of the Street." At least one arbitrager, howev er, said the film captured the prevailing mood on Wall Street. "It laid bare the real motivations,"

nymity, said. "People pretend that they are doing something noble, raising capital to support America's businesses, but Wall Street is just about making money. That is its pure pursuit."
Arthur Fleischer Jr., a takeover

lawyer with Fried, Frank, Harris, Shriver & Jacobson, thought the film "a ludicrous portrayal and completely unbalanced." "The characters are too one-

dimensional," he said. "People are more multi-dimensional than that. Everybody was a cliché." Virtually everyone thought the film would do little to help Wall Street's image. "It is upsetting be-cause it makes the excesses of Wall Street look like an everyday occurrence," said Leonard Stem: the Hartz pet food and real estate this viewer, who requested ano- executive.

PEOPLE

A 10-Year-Old 'Heroine'

Women of the Year. Sarah Rosen said she encouraged her classmates at Muessel School in South Bend, Indiana, to protest because girls were not given a role in the celebration that re-enacted the signing of the Constitution. Teachers who organized the event decided to exclude the girls because women did not have the right to vote at the time. Rosen and her friends were enraged at the exclusion because non-white males, who did not have the right to vote when the Constitution was written, were allowed to participate. "It just really upset me that they would leave out girls," Rosen said. "And they weren't going as life was then because I don't think Asians were there, and blacks were slaves and I don't think they got to be delegates." Rosen is the youngest of the magazine's "heroines." Others included the singer-actress Bette Midler, the author Toni Morrison and the tennis star Martina Naveztilova

A 93-year-old woman threatened with eviction from her home of 65 years in Yorba Linda, California, to make way for the Richard M. Nixon Library expressed relief Wednesday that the former president said she could stay. "I really appreciate it," Edith Eichier said.
"Isn't that a nice thing for him to
do? I'm greatly relieved that I don't have to leave my home. I've lived here a long time, you know." Nixon, 74, remembered Eichler from deputy county attorney speaking his Yorba Linda boyhood and for the guardian's office, suggested asked that she be allowed to keep that Headt and five of Mrs. Maher home as long as she wants, a moulian's nephews had self-inter-Nixon assistant said. Eichler, who est in making the allegations. Mais blind and uses a cane, is the only moulian did not leave a will. boundaries of the planned \$25 million, nine-acre library complex. We didn't even realize that house was occupied, let alone by somebody who knew the Nixon family so well," said John Whitaker, executive director of the library founda-

Czechoslovakia marked the death the journey will be the promoter of the former Beatle John Lemon. "In their own way, with candles

A 10-year-old girl who led female classmates in a protest of her
paid bomage to Lennon's memory school's celebration of the U.S. in the unofficial gathering this Constitution's bicentennial has week, the Communist Party daily been named one of Ms. magazine's Rude Pravo said. It was believed to be the first time that the official media reported on the anniversary gathering which police in past years have tolerated with suspicion or broken up. Also for the first time, authorities organized an al-ternative official event to mark the Dec. 8, 1980, death of the British singer: a concert titled "Give Peace a Chance" after the Lennon song, Rude Pravo said

Rouben Mamoulian, director of

"Oklahoma!" on Broadway and the movie "Silk Stockings," lived his final days in a decrepit mansion soiled by as many as 30 cats. The living conditions of Mamoulian and his 71-year-old wife, Azadia, were revealed Wednesday when reporters were summoned to the mansion in Beverly Hills, Califordin nia, by a family friend seeking con-trol of the late director's estimated \$3.5 million estate. Eidell Heidt of New York accused the Los Angeles County Public Guardian's office of withholding living expenses from Mamoulian, who died Dec. 4 at age 90. She demanded the office relinquish its legal guardianship over Mrs. Mamoulian, whom she described as ailing but alert. "Regardless of what happens, I'm going to take Azadia to live with me," Heidt said, promising to defy a decision by the public guardian's staff to move the widow to a care home and sell the once-opulent mansion to cover the cost. Gree McCarthy, a

Sting and Peter Gabriel are going to work for Amnesty International again. They plan to embank on a worldwide six-week tour in Angust with hopes of playing Chi-l, na, the Soviet Union, Eastern Enrope and Third World countries on Official and unofficial events in zation. Handling production for ma, who also handled the 1985 U.S. tour on behalf of Amnesburning and songs accompanied by ty International

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